

### Wilson Engineering Industries Private Limited: Reaffirmed

Facilities	Amount (Rs Crore)	Ratings/Outlook
Cash Credit	11.50	SMERA BB-/ Stable (Reaffirmed)
Foreign Letter of Credit	13.00	SMERA A4+ (Reaffirmed )

SMERA has reaffirmed the long term rating of '**SMERA BB-**' (read as **SMERA double B minus**) and short term rating of '**SMERA A4+**' (read as **SMERA A four plus**) on the above mentioned Rs.24.50 crore bank facilities of Wilson Engineering Industries Private Limited (WEIPL). The outlook is '**Stable**'.

The ratings continue to derive comfort from the established track record of operations and experienced management, established relations with customers and moderate financial risk profile. However, the ratings are constrained by the working capital intensive business and susceptibility of profit margins to fluctuations in forex rates.

#### Update

WEIPL manufactures undercarriage components and road construction equipments. The company registered revenue of Rs.45.26 crore in FY2015-16 from Rs.40.88 crore in FY2014-15. For H1FY2016-17 (April 2016 to September 2016) the company registered revenue of Rs.25.40 crore (provisional). The financial risk profile continues to remain moderate in FY2015-16. The gearing has remained stable at 1.25 times as on March 31, 2016 as against 1.31 times as on March 31, 2015. Coverage indicators like interest coverage ratio (ICR) remained moderate at 1.55 times for FY2015-16 as against 1.54 times for FY2014-15. The networth increased from Rs.11.64 crore as on March 31, 2015 to Rs.12.19 crore as on March 31, 2016.

However, the operations of the company continue to remain working capital intensive. For FY2015-16 the working capital cycle stood at 103 days with GCA of 258 days as compared to 96 days of working capital cycle for FY2014-15 with GCA of 274 days.

#### Rating Sensitivity Factors

- Increase in scale of business with increase in profitability
- Effective management of working capital cycle

#### Outlook: Stable

SMERA believes that WEIPL will continue to benefit over the medium term from its experienced management and established business relationships with customers and suppliers. The outlook may be revised to 'Positive' if the scale of operations increases with efficient working capital management. Conversely, the outlook may be revised to 'Negative' in case of deterioration in the working capital.

#### Criteria applied for arriving at the rating:

- Manufacturing entities

### About the Company

The Kolkata based-WEIPL was established as a partnership firm in 1967 by Mr. Shyam Sunder Sahay and converted into a private limited company in 1981. The company manufactures undercarriage components and road construction equipments. It also trades in ground engineering tools. The manufacturing facilities of the company are located at West Bengal, Uttrakhand and Patna.

For FY2015-16, the company reported Profit After Tax (PAT) of Rs.0.55 crore on operating income of Rs.45.26 crore as against PAT of Rs.0.53 crore on an operating income of Rs.40.88 crore for FY2014-15.

### Rating History

Date	Facilities	Amount (Rs. Crore)	Ratings		Rating Outlook
			Long Term	Short Term	
27 October, 2014	Cash Credit	11.50	SMERA BB- (Assigned)	-	Stable
	Foreign Letter of Credit	13.00	-	SMERA A4 (Assigned)	-
04 November, 2015	Cash Credit	11.50	SMERA BB- (Reaffirmed)	-	Stable
	Foreign Letter of Credit	13.00	-	SMERA A4+ (Upgraded)	-

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### ABOUT SMERA

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