

July 31, 2015

Facilities	Amount (Rs. Crore)	Rating
Cash Credit	10.00	SMERA BB-/Stable (Assigned)
Cash Credit (Proposed)	10.00	SMERA BB-/Stable (Assigned)

SMERA has assigned a long-term rating of '**SMERA BB-**' (read as **SMERA double B minus**) to the above mentioned bank facilities of Tigerhill Vintrade Private Limited (TVPL). The outlook is '**Stable**'. The rating reflects the company's healthy revenue growth, extensive experience of the management in the pulses trading industry and established relationships with its customers and suppliers. However, the ratings are constrained by the company's exposure to agro climatic risk, weak financial risk profile marked by high gearing, low net worth and moderate debt protection metrics. The rating is further constrained by the thin profitability owing to the fragmented nature of the industry.

Outlook: Stable

SMERA believes that TVPL will benefit from the promoter's experience and stable relations with its customers over the medium term. The outlook may be revised to 'Positive' if the company is able to improve the capital structure by infusion of equity and better accruals while the scale of operations increases. Conversely, the outlook may be revised to 'Negative' if the company undertakes any large debt funded capex leading to deterioration in the financial risk profile.

About the Company

TVPL, established in 1961 is a Kolkata-based wholesaler of pulses, food grains and spices. The company is promoted by Sri H.P. Tekriwala and the overall operations are managed by the Directors, Mr. Vivek Tekriwala and Mr. Uma Shankar Singhal. The warehousing facilities are located at Dhulagarh, West Bengal.

For FY2014-15, TVPL reported profit after tax (PAT) of Rs.0.46 crore on total operating income of Rs.100.63 crore, as compared with PAT of Rs.0.44 crore on total operating income of Rs.82.09 crore in FY2013-14. TVPL's net worth stood at Rs.4.30 crore as on March 31, 2015, as compared with Rs.3.84 crore a year earlier.

Disclaimer: A SMERA rating does not constitute an audit of the rated entity and should not be treated as a recommendation or opinion that is intended to substitute for a financial adviser's or investor's independent assessment of whether to buy, sell or hold any security. SMERA ratings are based on the data and information provided by the issuer and obtained from other reliable sources. Although reasonable care has been taken to ensure that the data and information is true, SMERA, in particular, makes no representation or warranty, expressed or implied with respect to the adequacy, accuracy or completeness of the information relied upon. SMERA is not responsible for any errors or omissions and especially states that it has no financial liability whatsoever for any direct, indirect or consequential loss of any kind arising from the use of its ratings. SMERA ratings are subject to a process of surveillance which may lead to a revision in ratings as and when the circumstances so warrant. Please visit our website (www.smerra.in) for the latest information on any instrument rated by SMERA.

Contact List

Media/Business Development	Analytical Contact	Rating Desk
Antony Jose Vice President – Business Development, Tel: +91-22-6714 1191 Cell: +91 9820802479 Email: antony.jose@smera.in Web: www.smera.in	Pooja Ghosh Associate Vice President – Operations Tel: +91-33-6620 1203 Email: pooja.ghosh@smera.in	Tel: +91-22-6714 1184 Email: ratingdesk@smera.in

Disclaimer: A SMERA rating does not constitute an audit of the rated entity and should not be treated as a recommendation or opinion that is intended to substitute for a financial adviser's or investor's independent assessment of whether to buy, sell or hold any security. SMERA ratings are based on the data and information provided by the issuer and obtained from other reliable sources. Although reasonable care has been taken to ensure that the data and information is true, SMERA, in particular, makes no representation or warranty, expressed or implied with respect to the adequacy, accuracy or completeness of the information relied upon. SMERA is not responsible for any errors or omissions and especially states that it has no financial liability whatsoever for any direct, indirect or consequential loss of any kind arising from the use of its ratings. SMERA ratings are subject to a process of surveillance which may lead to a revision in ratings as and when the circumstances so warrant. Please visit our website (www.smera.in) for the latest information on any instrument rated by SMERA.