

## Press Release

Osaw Industrial Products Private Limited

November 14, 2018



### Rating Update

<b>Total Bank Facilities Rated</b>	Rs. 27.12 Cr. #
<b>Long Term Rating</b>	ACUITE BB Issuer not co-operating*
<b>Short Term Rating</b>	ACUITE A4+ Issuer not co-operating*

# Refer Annexure for details

\* The issuer did not co-operate; Based on best available information.

Acuité has reviewed long-term rating of „**ACUITE BB**” (read as **ACUITE BB**) and short term rating of '**ACUITE A4+**' (read as **ACUITE A four plus**) on the Rs. 27.12 crore bank facilities of Osaw Industrial Products Private Limited (OIPPL). This rating is now an indicative rating and is based on best available information.

The Haryana-based, OIPPL incorporated in 1993 by Mr. Ajay Sagar manufactures and supplies scientific testing equipment such as moisture meter, seed grader, seed grain analyzer used in the agricultural sector. The company also undertakes manufacturing and trading of educational and scientific laboratory equipment for private and government educational institutes. The products include intelligent timer, Newton's ring apparatus, power supply among others sold under the 'Indosaw' brand name.

#### Non-cooperation by the issuer/borrower

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer / borrower failed to submit such information before due date.

This rating is therefore being flagged as “Issuer not-cooperating”, in line with prevailing SEBI regulations and Acuité's policies.

#### Applicable Criteria

- Default Recognition - <https://www.acuite.in/criteria-default.htm>
- Manufacturing Entities: <https://www.acuite.in/view-rating-criteria-4.htm>

#### Limitation regarding information availability

The rating is based on information available from sources other than the issuer / borrower (in the absence of information provided by the issuer / borrower). Acuité endeavoured to gather information about the entity / industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

### About the Rated Entity - Key Financials

	Unit	FY17 (Provisional)	FY16 (Actual)	FY15 (Actual)
Operating Income	Rs. Cr.	48.80	36.66	45.34
EBITDA	Rs. Cr.	5.37	3.75	6.38
PAT	Rs. Cr.	1.58	0.98	2.35
EBITDA Margin (%)	(%)	11.01	10.24	14.07
PAT Margin (%)	(%)	3.25	2.67	5.18
ROCE (%)	(%)	16.74	13.07	20.37
Total Debt/Tangible Net Worth	Times	1.41	0.83	1.25
PBDIT/Interest	Times	2.49	1.99	2.77
Total Debt/PBDIT	Times	3.46	2.48	2.42
Gross Current Assets (Days)	Days	221	206	260

### Status of non-cooperation with previous CRA (if applicable)

None

### Any other information

Acuité is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups.

### Rating History (Upto last three years)

Date	Name of Instrument / Facilities	Term	Amount (Rs. Cr.)	Ratings/Outlook
29-Sep-2017	Term Loan	Long Term	1.16	ACUITE BB / Stable (Reaffirmed)
	Working Capital Demand Loan	Long Term	4.96	ACUITE BB / Stable (Reaffirmed)
	Cash Credit	Long Term	11.10	ACUITE BB / Stable (Reaffirmed)
	Unsecured Overdraft	Long Term	2.15	ACUITE BB / Stable (Reaffirmed)
	Bank Guarantee	Short Term	7.50	ACUITE A4+ (Reaffirmed)
	Letter of Credit	Short Term	0.25	ACUITE A4+ (Reaffirmed)
19-Jul-2016	Term Loan	Long Term	1.16	ACUITE BB / Stable (Assigned)
	Proposed Working Capital Demand Loan	Long Term	4.96	ACUITE BB / Stable (Assigned)
	Cash Credit	Long Term	11.10*	ACUITE BB / Stable (Assigned)
	Unsecured Overdraft	Long Term	2.15	ACUITE BB / Stable (Assigned)
	Bank Guarantee	Short Term	7.50	ACUITE A4+ (Assigned)
	Letter of Credit	Short Term	0.25	ACUITE A4+ (Assigned)

\*includes sublimit of EPC of Rs.3.80 crore and foreign bill purchase of Rs.3.80 crore.

### #Annexure – Details of instruments rated

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings
Term loans	Not Applicable	Not Applicable	Not Applicable	1.16	ACUITE BB Issuer not co-operating*
Working capital demand loan (WCDL)	Not Applicable	Not Applicable	Not Applicable	4.96	ACUITE BB Issuer not co-operating*
Cash Credit	Not Applicable	Not Applicable	Not Applicable	11.10	ACUITE BB Issuer not co-operating*
Unsecured Overdraft	Not Applicable	Not Applicable	Not Applicable	2.15	ACUITE BB Issuer not co-operating*
Bank guarantee	Not Applicable	Not Applicable	Not Applicable	7.50	ACUITE A4+ Issuer not co-operating*
Letter of credit	Not Applicable	Not Applicable	Not Applicable	0.25	ACUITE A4+ Issuer not co-operating*

\*The issuer did not co-operate; Based on best available information.

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### About Acuité Ratings & Research:

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