

Press Release

Rani Motors

December 12, 2018

Rating Update



Total Bank Facilities Rated*	Rs. 26.50 Cr.
Long Term Rating	ACUITE BB Issuer non-cooperating*

* Refer Annexure for details

Rating Rationale

Acuite has reviewed the long term rating of '**ACUITE BB**' (read as **ACUITE double B**) on the Rs. 26.50 crore bank facilities of Rani Motors. This rating is now an indicative rating and is based on best available information.

Rani Motors is an authorised dealer of Maruti Suzuki since 1995. The firm deals in passenger vehicles of Maruti Suzuki through its two showrooms, three retail outlets and two workshops in Shillong (Meghalaya).

Non-cooperation by the issuer/borrower:

Acuite has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit such information before due date.

This rating is therefore being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuite's policies.

Applicable Criteria

- Default Recognition-<https://www.acuite.in/view-rating-criteria-17.htm>
- Trading Entities-<https://www.acuite.in/view-rating-criteria-6.htm>

Limitation regarding information availability:

The rating is based on information available from sources other than the issuer/borrower (in the absence of information provided by the issuer/borrower). Acuite endeavoured to gather information about the entity / industry from the public domain. Therefore, Acuite cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

About the Rated Entity - Key Financials

	Unit	FY17(Actual)	FY16 (Actual)	FY15 (Actual)
Operating Income	Rs. Cr.	142.24	123.08	114.76
EBITDA	Rs. Cr.	5.96	4.30	3.23
PAT	Rs. Cr.	2.42	1.71	1.55
EBITDA Margin	(%)	4.19	3.50	2.81
PAT Margin	(%)	1.70	1.39	1.35
ROCE	(%)	15.55	13.65	12.48
Total Debt/Tangible Net Worth	Times	1.27	1.30	0.91
PBDIT/Interest	Times	1.86	1.91	2.32
Total Debt/PBDIT	Times	3.56	4.29	3.53
Gross Current Assets (Days)	Days	89	84	60

Status of non-cooperation with previous CRA (if applicable)

None

Any other information

Acuite is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups.

Rating History (Upto last three years)

Date	Name of Instrument / Facilities	Term	Amount (Rs. Cr)	Ratings/Outlook
16-Oct-2017	Inventory Funding	Long Term	9.50	ACUITE BB/ Stable (Assigned)
	Cash Credit	Long Term	7.00	ACUITE BB/ Stable (Reaffirmed)
	Inventory Funding	Long Term	5.00	ACUITE BB/ Stable (Reaffirmed)
	Proposed Long Term Loan	Long Term	5.00	ACUITE BB/ Stable (Assigned)
07-Sep-2016	Cash Credit	Long Term	16.50	ACUITE BB/ Stable (Assigned)
	Inventory Funding	Long Term	5.00	ACUITE BB/ Stable (Assigned)

***Annexure – Details of instruments rated**

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings/Outlook
Inventory Funding	Not Applicable	Not Applicable	Not Applicable	9.50	ACUITE BB Issuer not co-operating*
Cash Credit	Not Applicable	Not Applicable	Not Applicable	7.00	ACUITE BB Issuer not co-operating*
Inventory Funding	Not Applicable	Not Applicable	Not Applicable	5.00	ACUITE BB Issuer not co-operating*
Proposed Long Term Loan	Not Applicable	Not Applicable	Not Applicable	5.00	ACUITE BB Issuer not co-operating*

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About Acuite Ratings & Research:

Acuite Ratings & Research Limited (*Erstwhile SMERA Ratings Limited*) is a full-service Credit Rating Agency registered with the Securities and Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI), for Bank Loan Ratings under BASEL-II norms in the year 2012. Since then, it has assigned more than 6,000 credit ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Mumbai.

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