

### Kamachi Steels Limited: Assigned

| Facilities       | Amount (Rs Crore) | Ratings/Outlook           |
|------------------|-------------------|---------------------------|
| Cash Credit      | 17.00             | SMERA B/Stable (Assigned) |
| Letter of Credit | 5.00              | SMERA A4 (Assigned)       |

SMERA has assigned ratings of '**SMERA B**' (read as SMERA B) and '**SMERA A4**' (read as SMERA A four) on the above mentioned bank facilities of Kamachi Steels Limited (KSL). The outlook is 'Stable'.

The ratings are constrained by the company's working capital intensive operations, stretched liquidity position and uneven revenue trend. The ratings also factor in the highly competitive steel industry. However, the ratings are supported by the established track record of operations.

KSL is a Chennai-based manufacturer of steel billets and TMT bars. The company's operations are working capital intensive marked by gross current asset days of 352 in FY2016 as compared to 168 in FY2015. The ratings take into account the stretched liquidity position evident from the high bank limit utilisation (99 per cent of cash credit limit utilised for six months ended 31 March, 2016. The revenue of the company declined to Rs.138.92 in FY2015-16 from Rs.248.05 crore in FY2014-15 due to slowdown in demand and heavy floods in Chennai that led to stoppage of production for three months.

KSL operates in a highly competitive steel industry. The industry faces slowdown in demand and threat of cheaper imports resulting in piling up of inventory and low operating margins.

However, KSL benefits from its experienced management and established track record of operations of over two decades. The directors viz. Mr. Ghisulal Kothari and Mr. Shantilal Kothari have more than three decades of experience in the steel industry.

#### Rating Sensitivity Factors

- Efficient working capital management
- Maintaining profitability
- Scaling up of operations

#### Outlook-Stable

SMERA believes KSL will maintain a Stable outlook over the medium term owing to its experienced management. The outlook may be revised to 'Positive' in case the company registers more than expected growth in revenues and profitability while improving working capital management. Conversely, the outlook may be revised to 'Negative' if the financial risk profile deteriorates or if the operating margins decline.

#### Criteria applied to arrive at the ratings:

- Manufacturing Entities

### About the Company

The Chennai-based KSL, incorporated in 1995 by Mr. Ghisulal Kothari is a part of the Kamachi group of companies. The company manufactures steel billets and TMT bars.

For FY2015-16, KSL reported PAT of Rs.0.43 crore on operating income of Rs.138.92 crore, as compared with PAT of Rs.4.03 crore on operating income of Rs.248.05 crore in FY2014-15.

### Contacts:

| Analytical  | Business Development   |
|---|--|
| Mr. Mohit Jain<br>Vice President – Ratings<br>Operations,<br>Tel: +91-22-6714 1105<br>Cell: 9619911017<br>Email: <a href="mailto:mohit.jain@smera.in">mohit.jain@smera.in</a> | Mr. Suman M<br>Vice President – Business<br>Development, Corporate Ratings<br>Tel: +91-22-6714 1151<br>Cell: +91-9892306888<br>Email: <a href="mailto:suman.m@smera.in">suman.m@smera.in</a> |

### ABOUT SMERA

SMERA Ratings Limited is a joint initiative of SIDBI, Dun & Bradstreet Information Services India Private Limited (D&B) and leading public and private sector banks in India. SMERA is registered with SEBI as a Credit Rating Agency and accredited by Reserve Bank of India. For more details, please visit [www.smera.in](http://www.smera.in).

**Disclaimer:** A SMERA rating does not constitute an audit of the rated entity and should not be treated as a recommendation or opinion that is intended to substitute for a financial adviser's or investor's independent assessment of whether to buy, sell or hold any security. SMERA ratings are based on the data and information provided by the issuer and obtained from other reliable sources. Although reasonable care has been taken to ensure that the data and information is true, SMERA, in particular, makes no representation or warranty, expressed or implied with respect to the adequacy, accuracy or completeness of the information relied upon. SMERA is not responsible for any errors or omissions and especially states that it has no financial liability whatsoever for any direct, indirect or consequential loss of any kind arising from the use of its ratings. SMERA ratings are subject to a process of surveillance which may lead to a revision in ratings as and when the circumstances so warrant. Please visit our website ([www.smera.in](http://www.smera.in)) for the latest information on any instrument rated by SMERA.