

## Press Release

Ostern Private Limited

May 02, 2019



### Rating Update

<b>Total Bank Facilities Rated*</b>	Rs. 60.00 Cr. #
<b>Long Term Rating</b>	ACUITE BBB Issuer not co-operating*
<b>Short Term Rating</b>	ACUITE A2 Issuer not co-operating*

# Refer Annexure for details

\* The issuer did not co-operate; Based on best available information.

Acuité has reviewed long-term rating of '**ACUITE BBB**' (read as **ACUITE triple B**) and short term rating of '**ACUITE A2**' (read as **ACUITE A two**) on the Rs. 60.00 crore bank facilities of Ostern Private Limited (OPL). This rating is now an indicative rating and is based on best available information.

Kolkata based OPL was incorporated in 1978 and the operations started in 1998. The company promoted by Mr. Jagadish Agarwal and Mr. Lalit Agrawal is engaged in manufacturing of writing instruments such as Ball pens, Gel pens, Markers & Highlighters and Thin Walled Containers. OPL is an ISO 9001:2008 Certified Company with manufacturing facilities at Kolkata having capacity of 2 million pieces per day for pens and 150 MT per month for Thin Walled Containers.

#### Non-cooperation by the issuer/borrower

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer / borrower failed to submit such information before due date.

This rating is therefore being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

#### Applicable Criteria

- Default Recognition - <https://www.acuite.in/criteria-default.htm>
- Manufacturing Entities - <https://www.acuite.in/view-rating-criteria-4.htm>

#### Limitation regarding information availability

The rating is based on information available from sources other than the issuer / borrower (in the absence of information provided by the issuer / borrower). Acuité endeavoured to gather information about the entity / industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

### About the Rated Entity - Key Financials

Particulars	Unit	FY18 (Actual)	FY17 (Actual)	FY16 (Actual)
Operating Income	Rs. Cr.	154.56	117.89	125.57
EBITDA	Rs. Cr.	13.42	13.73	14.25
PAT	Rs. Cr.	1.80	1.62	2.38
EBITDA Margin	(%)	8.68	11.64	11.35
PAT Margin	(%)	1.16	1.38	1.89
ROCE	(%)	2.97	3.09	6.71
Total Debt/Tangible Net Worth	Times	1.87	1.97	2.02
PBDIT/Interest	Times	2.36	2.31	2.30
Total Debt/PBDIT	Times	4.39	4.25	3.90
Gross Current Assets (Days)	Days	179	214	192

### Status of non-cooperation with previous CRA (if applicable)

Not Applicable

### Any other information

None

### Rating History (Upto last three years)

Date	Name of Instrument / Facilities	Term	Amount (Rs. Cr.)	Ratings/Outlook
08-Feb-2018	Cash Credit	Long Term	31.00	ACUITE BBB / Stable (Reaffirmed)
	Term Loan	Long Term	21.32	ACUITE BBB / Stable (Reaffirmed)
	Letter of Credit	Short Term	5.60	ACUITE A2 (Reaffirmed)
	Bank Guarantee	Short Term	1.50	ACUITE A2 (Reaffirmed)
	Proposed Bank Facility	Short Term	0.58	ACUITE A2 (Reaffirmed)
03-Nov-2016	Cash Credit	Long Term	31.00	ACUITE BBB / Stable (Assigned)
	Term Loan	Long Term	21.32	ACUITE BBB / Stable (Assigned)
	Letter of Credit	Short Term	5.60	ACUITE A2 (Assigned)
	Bank Guarantee	Short Term	1.50	ACUITE A2 (Assigned)
	Proposed Bank Guarantee	Long Term	0.58	ACUITE BBB / Stable (Assigned)

### #Annexure – Details of instruments rated

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings
Cash Credit	Not Applicable	Not Applicable	Not Applicable	31.00	ACUITE BBB Issuer not co-operating*
Term Loan	Not Applicable	Not Applicable	Not Applicable	21.32	ACUITE BBB Issuer not co-operating*

Letter of Credit	Not Applicable	Not Applicable	Not Applicable	5.60	ACUITE A2 Issuer not co-operating*
Bank Guarantee	Not Applicable	Not Applicable	Not Applicable	1.50	ACUITE A2 Issuer not co-operating*
Proposed Bank Facility	Not Applicable	Not Applicable	Not Applicable	0.58	ACUITE BBB Issuer not co-operating*

\*The issuer did not co-operate; Based on best available information.

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## About Acuité Ratings & Research:

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