

### Press Release

### Indus Integrated Information Management Limited October 12, 2023



Rating Reaffirmed and Issuer not co-operating

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Product	Quantum (Rs. Cr)		Short Term Rating				
Bank Loan Ratings	8.50	ACUITE C   Reaffirmed   Issuer not co-operating*	-				
Bank Loan Ratings	1.00	-	ACUITE A4   Reaffirmed   Issuer not co-operating*				
Total Outstanding Quantum (Rs. Cr)	9.50	-	-				

### Rating Rationale

ACUITE has reaffirmed the long term rating of 'ACUITE C' (read as ACUITE C) and the short term rating of 'ACUITE A4' (read as ACUITE A four)' for the Rs. 9.50 crore bank facilities of Indus Integrated Information Management Limited (IIIML). The rating continues to be flagged as "Issuer Not-Cooperating" and is based on best available information.

### **About the Company**

Indus Integrated Information Management Limited, incorporated in 2003, based in Kolkata, was promoted by Mr. Kushal Maitra, who possesses 28 years of experience in the business. The company has tie-up with National Skill Development Corporation (NSDC) to conduct skill development and training programmes for state governments. IIIML has been imparting training and development programmes for various sectors including beauty and wellness, security, automobiles, tourism, IT/IES, among others. The company operates through 421 training centres in 20 states.

#### Non-cooperation by the issuer/borrower:

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit such information before the due date.

Acuité believes that information risk is a critical component in such ratings, and non-cooperation by the issuer along with unwillingness to provide information could be a sign of potential deterioration in its overall credit quality.

This rating is, therefore, being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

### Limitation regarding information availability:

The rating is based on information available from sources other than the issuer/borrower (in the absence of information provided by the issuer/borrower). Acuité endeavored to gather information about the entity/industry from the public domain. Therefore, Acuité cautions

lenders and investors regarding the use of such information, on which the credit rating is based.	ne indicative
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## **Rating Sensitivity**

"No information provided by the issuer / available for Acuite to comment upon."

### **All Covenants**

Not Applicable

## **Liquidity Position**

"No information provided by the issuer / available for Acuite to comment upon."

### **Outlook**

Not Applicable

## Other Factors affecting Rating

Not Applicable

#### **Key Financials**

Particulars	Unit	FY 22 (Actual)	FY 21 (Actual)
Operating Income	Rs. Cr.	15.20	8.71
PAT	Rs. Cr.	0.64	(8.55)
PAT Margin	(%)	4.20	(98.23)
Total Debt/Tangible Net Worth	Times	10.51	61.00
PBDIT/Interest	Times	1.95	(3.44)

Status of non-cooperation with previous CRA

Not Applicable

### Any other information

Acuité is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups

### **Applicable Criteria**

- Service Sector: https://www.acuite.in/view-rating-criteria-50.htm
- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm

### Note on Complexity Levels of the Rated Instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

# Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
14 Jul 2022	Proposed Term Loan	Long Term	2.50	ACUITE C (Downgraded and Issuer not co-operating*)
	Proposed Secured Overdraft	Long Term	3.00	ACUITE C (Downgraded and Issuer not co-operating*)
	Secured Overdraft	Long Term	3.00	ACUITE C (Downgraded and Issuer not co-operating*)
	Bank Guarantee	Short Term	0.40	ACUITE A4 ( Issuer not co-operating*)
	Proposed Bank Guarantee	Short Term	0.60	ACUITE A4 ( Issuer not co-operating*)
01 Dec 2021	Proposed Term Loan	Long Term	2.50	ACUITE B+ (Downgraded and Issuer not co-operating*)
	Secured Overdraft	Long Term	3.00	ACUITE B+ (Downgraded and Issuer not co-operating*)
	Proposed Bank Guarantee	Short Term	0.60	ACUITE A4 (Downgraded and Issuer not co-operating*)
	Bank Guarantee	Short Term	0.40	ACUITE A4 (Downgraded and Issuer not co-operating*)
	Proposed Secured Overdraft	Long Term	3.00	ACUITE B+ (Downgraded and Issuer not co-operating*)
	Proposed Bank Guarantee	Short Term	0.60	ACUITE A4+ (Issuer not co-operating*)
01 Sep 2020	Proposed Secured Overdraft	Long Term	3.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	2.50	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Secured Overdraft	Long Term	3.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Bank Guarantee	Short Term	0.40	ACUITE A4+ (Issuer not co-operating*)

## Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Complexity Level	Quantum (Rs. Cr.)	Rating
Canara Bank	Not Applicable	Bank Guarantee (BLR)	Not Applicable	Not Applicable	Not Applicable	Simple	0.40	ACUITE A4    Reaffirmed   Issuer   not co-   operating*
Not Applicable	Not Applicable	Proposed Bank Guarantee	NOI Applicable	Not Applicable	Not Applicable	Simple	0.60	ACUITE A4    Reaffirmed   Issuer not co- operating*
Not Applicable	Not Applicable	Proposed Secured Overdraft	Not Applicable	Not Applicable	Not Applicable	Simple	3.00	ACUITE C  Reaffirmed Issuer not co- operating*
Not Applicable	Not Applicable	Proposed Term Loan	Not Applicable	Not Applicable	Not Applicable	Simple	2.50	ACUITE C  Reaffirmed Issuer not co- operating*
Canara Bank	Not Applicable	Secured Overdraft	Not Applicable	Not Applicable	Not Applicable	Simple	3.00	ACUITE C  Reaffirmed Issuer not co- operating*

#### Contacts

Analytical	Rating Desk
Mohit Jain Senior Vice President-Rating Operations Tel: 022–49294017 mohit.jain@acuite.in	Varsha Bist Senior Manager-Rating Operations Tel: 022-49294011 rating.desk@acuite.in
Abhishek Singh Analyst-Rating Operations Tel: 022-49294065 abhishek.s@acuite.in	

### About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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