

Press Release

Oasis Overseas Exports Private Limited April 06, 2024 Rating Downgraded and Issuer not co-operating

Quantum Product Short Term Rating Long Term Rating (Rs. Cr) ACUITE BB+ | Downgraded **Bank Loan Ratings** 79.00 | Issuer not co-operating* ACUITE A4+ | Downgraded 5.00 **Bank Loan Ratings** | Issuer not co-operating* Total Outstanding 84.00 Quantum (Rs. Cr)

Rating Rationale

Acuité has downgraded the long-term rating to 'ACUITE BB+' (read as ACUITE double B plus) from 'ACUITE BBB+' (read as ACUITE t riple B plus) and short-term rating to 'ACUITE A4+' (read as ACUITE A four plus) from 'ACUITE A2' (read as ACUITE A two) on the Rs.84.00 Cr. bank facilities of OASIS OVERSEAS EXPORTS PRIVATE LIMITED(OOEPL). The rating is now flagged as "Issuer Not-Cooperating" and is downgraded on account of information risk.

About the Company

OOEPL was incorporated in 2007 as Adie Broswon Distillers & Bottlers Private Limited and acquired by the Malhotra group in 2014. The company has a grain based distillery in Ambala (Haryana) with an installed capacity of 120 KLPD. The company is mainly engaged in the manufacturing of ENA, Country Liquor, IMFL and Ethanol.

About the Group

Oasis Group (OG) is promoted by the Malhotra Family and has an operational track record of over five decades in the liquor industry. The Group currently owns five distillation units and 3 Bottling Plants situated in Punjab, Haryana, Madhya Pradesh, Rajasthan and Chandigarh, with a collective grain spirit production of more than 22.10 Crore liters per annum. The Group is also engaged in the retail trading business of liquor through Government contract route, by submitting tenders in the State of Punjab, Haryana and U.T. Chandigarh. At present, it owns about 600 retail vends in Punjab. The group's core business strength lies in the business of alcohol production, manufacturing and marketing of grain based IMFL. It is one of the largest retailers of liquor in the state of Punjab. Three plants owned by the group have their in-house power generation units and the group also markets DDGS (Dried Distilled Grain Soluble) for the cattle industry and harnesses Carbon-di-Oxide for industrial uses. DDGS and Carbon-di-Oxide are byproducts of the ENA manufacturing and distillation process. The Oasis group commenced its operations in 1980's under the lead of Mr. Deep Malhotra and his family and thus the group boasts a long track record of operations of four decades in the Alcohol manufacturing and trading industry. Currently, the day-to-day operations of the group are managed by Mr. Gautam Malhotra, Miss Dimpy Malhotra and Mr. Gaurav Malhotra.

Unsupported Rating

Not applicable.

Non-cooperation by the issuer/borrower

Acuité has been requesting for No Default Statements (NDS); however, despite multiple requests; the Company's management has remained non-cooperative and not submitted

the NDS for the preceding 03 consecutive months. However, the issuer/borrower failed to submit such information before the due date. Acuité believes that information risk is a critical

component in such ratings, and noncooperation by the issuer along with unwillingness to provide information could be a sign of potential deterioration in its overall credit quality. This rating is, therefore, being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

Limitation regarding information availability

The rating is based on information available from sources other than the issuer/borrower (in the absence of information provided by the issuer/borrower). Acuité endeavored to gather information about the entity/industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

Rating Sensitivities

No information provided by the issuer / available for Acuite to comment upon.

Liquidity Position

No information provided by the issuer / available for Acuite to comment upon.

Outlook

Not applicable.

Other Factors affecting Rating

None.

Key Financials

Particulars	Unit	FY 22 (Actual)	FY 21 (Actual)
Operating Income	Rs. Cr.	2134.97	1763.77
PAT	Rs. Cr.	81.92	56.17
PAT Margin	(%)	3.84	3.18
Total Debt/Tangible Net Worth	Times	1.07	0.88
PBDIT/Interest	Times	5.17	3.74

Status of non-cooperation with previous CRA

Not Applicable

Any other information

None.

Applicable Criteria

• Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm

• Consolidation Of Companies: https://www.acuite.in/view-rating-criteria-60.htm

• Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm

• Manufacturing Entities: https://www.acuite.in/view-rating-criteria-59.htm

Note on Complexity Levels of the Rated Instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such Acuité Ratings & Research Limited www.acuite.in instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on <u>www.acuite.in</u>

Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
	Letter of Credit	Short Term	3.00	ACUITE A2 (Reaffirmed)
26 Apr 2023	Bank Guarantee (BLR)	Short Term	2.00	ACUITE A2 (Reaffirmed)
	Term Loan	Long Term	5.00	ACUITE BBB+ Stable (Reaffirmed)
	Cash Credit	Long Term	45.00	ACUITE BBB+ Stable (Reaffirmed)
	Proposed Long Term Loan	Long Term	4.39	ACUITE BBB+ Stable (Reaffirmed)
	Proposed Long Term Loan	Long Term	9.61	ACUITE BBB+ Stable (Assigned)
	Term Loan	Long Term	15.00	ACUITE BBB+ Stable (Assigned)
	Term Loan	Long Term	5.00	ACUITE BBB+ Positive (Reaffirmed)
21 Jul 2022	Cash Credit	Long Term	45.00	ACUITE BBB+ Positive (Reaffirmed)
	Proposed Long Term Loan	Long Term	4.39	ACUITE BBB+ Positive (Reaffirmed)
	Bank Guarantee (BLR)	Short Term	2.00	ACUITE A2 (Reaffirmed)
	Letter of Credit	Short Term	3.00	ACUITE A2 (Reaffirmed)
14 Feb 2022	Bank Guarantee/Letter of Guarantee	Short Term	2.00	ACUITE A2 (Reaffirmed)
	Letter of Credit	Short Term	3.00	ACUITE A2 (Reaffirmed)
	Proposed Long Term Loan	Long Term	4.39	ACUITE BBB+ Stable (Reaffirmed)
	Cash Credit	Long Term	45.00	ACUITE BBB+ Stable (Reaffirmed)
	Term Loan	Long Term	5.00	ACUITE BBB+ Stable (Reaffirmed)
	Bank Guarantee/Letter of Guarantee	Short Term	2.00	ACUITE A2 (Reaffirmed)
	Letter of Credit	Short Term	3.00	ACUITE A2 (Reaffirmed)
24 Sep 2021	Proposed Long Term Loan	Long Term	4.39	ACUITE BBB+ Stable (Reaffirmed)
	Cash Credit	Long Term	45.00	ACUITE BBB+ Stable (Reaffirmed)
	Term Loan	Long Term	5.00	ACUITE BBB+ Stable (Reaffirmed)
06 Sep 2021	Term Loan	Long Term	5.00	ACUITE BBB+ Stable (Upgraded from ACUITE BBB Stable)
	Cash Credit	Long Term	45.00	ACUITE BBB+ Stable (Upgraded from ACUITE BBB Stable)
	Proposed Long Term Loan	Long Term	4.39	ACUITE BBB+ Stable (Upgraded from ACUITE BBB Stable)
	Letter of Credit	Short Term	3.00	ACUITE A2 (Upgraded from ACUITE A3+)
	Bank Guarantee/Letter	Short		

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of Guarantee Term 2.00 ACUITE A2 (Upgrac	ded from ACUILE A3+)	ĺ
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Lender's Name	SIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Complexity Level	Quantum (Rs. Cr.)	Rating
SVC Co- Op Bank Limited	Not avl. / Not appl.	Bank Guarantee (BLR)	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	2.00	ACUITE A4+ Downgraded Issuer not co- operating* (from ACUITE A2)
SVC Co- Op Bank Limited	Not avl. / Not appl.	Cash Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	45.00	ACUITE BB+ Downgraded Issuer not co- operating* (from ACUITE BBB+)
SVC Co- Op Bank Limited	Not avl. / Not appl.	Letter of Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	3.00	ACUITE A4+ Downgraded Issuer not co- operating* (from ACUITE A2)
Not Applicable	Not avl. / Not appl.	Proposed Long Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	14.00	ACUITE BB+ Downgraded Issuer not co- operating* (from ACUITE BBB+)
SVC Co- Op Bank Limited	Not avl. / Not appl.	Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	15.00	ACUITE BB+ Downgraded Issuer not co- operating* (from ACUITE BBB+)
SVC Co- Op Bank Limited	Not avl. / Not appl.	Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	/ Not appl.	Simple ation or Par	5.00	ACUITE BB+ Downgraded Issuer not co- operating* (from ACUITE BBB+)

Annexure - Details of instruments rated

(abb 1 ጉ Support)

- Oasis Distilleries Limited (ODL)Malbros International Private Limited (MIPL)

- Oasis Commercial Private Limited (OCPL)
- Oasis Overseas Exports Private Limited (OOEPL)
 Vijeta Beverages Private Limited (VBPL)
 Om Sons Marketing Private Limited (OSMPL)
 Oasis Ethanol Industries Private Limited (OEIPL)

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About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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