

Press Release

Bio Medical Lifesciences Private Limited

September 03, 2019



Rating Withdrawn

Total Bank Facilities Rated*	Rs. 18.00 Cr.
Long Term Rating	ACUITE BB (Withdrawn)

* Refer Annexure for details

Rating Rationale

Acuité has withdrawn long-term rating of '**ACUITE BB**' (**read as ACUITE double B**) on the Rs. 18.00 crore bank facilities of Bio Medical Lifesciences Private Limited (BMPL).

The withdrawal is on account of client's request and receipt of NOC from the banker for the merger/amalgamation of BML with its parent company Biotech Vision Care Private Limited (BVPL) as on June 2018. The withdrawal is in accordance with Acuité's policy on withdrawal.

Bio Medical Lifesciences Private Limited (BMPL), a Gujarat-based company, was incorporated in 2008. The company has setup as a viscoelastic solution manufacturing unit, which later began commencement of its operations from June, 2017. The company is a wholly-owned subsidiary of Biotech Vision Care Private Limited (BVPL), engaged in the manufacturing of intraocularlens.

Analytical Approach

Acuité has considered the ongoing operational and financial support from the parent company Biotech Vision Care Private Limited (BVPL), while arriving at the rating for BMPL. The consolidation of business and financial risk profile has been considered for withdrawal as BMPL has merged/amalgamated with its parent BVPL.

Key Rating Drivers

Strengths

- **Experienced management and establish track record of operations**

BML, a Gujarat-based company, was incorporated in 2008 and has established presence of over a decade in developing and manufacturing of high quality, innovative ophthalmic surgical and eye care products. The key promoter, Mr. Mehl Asnani (Chairman & Managing Director), has an experience of over two decades in the eye care industry. Extensive network of the promoters has established market for their products in India and in the overseas market with presence in around 120 countries. The other directors, Mrs. Ruchira Asnani and Mrs. Nirmala Asnani, have over a decade of experience in the said line of business. The company is also supported by the second line of management. Acuité believes that extensive experience of the promoters is reflected through the established relationship with its customers and suppliers.

Weaknesses

- **Small scale of operations**

BMPL started its operations from June 2017. In the first year of operation, the company had only booked operating income of Rs.0.01 crore for FY2018 (Provisional) from domestic sales. However, the company got Conformité Européenne (CE) certificate approval for export of its products. The company follows the strategy of exporting their products to the international market, which has restricted sales and full utilisation of their installed capacity. Currently the company has been merged/amalgamated with its parent company as on June 2018.

- **Intense competition**

The company faces intense competition from international brands including Bausch & Lomb, Novartis, Abbot Medical Optics, among others. The presence of established players in the eye care segment will continue to impact the ability to achieve significant revenue growth, while maintaining its

profitability margins over the near to medium term.

About the Rated Entity - Key Financials

The financials of the company are not available as the company have merged/amalgamated with the parent company BVPL as on June 2018 and no separate financials are been maintained.

Status of non-cooperation with previous CRA (if applicable)

Not Applicable

Any other information

None

Applicable Criteria

- Default Recognition - <https://www.acuite.in/view-rating-criteria-17.htm>
- Manufacturing Entities - <https://www.acuite.in/view-rating-criteria-4.htm>
- Trading Entities - <https://www.acuite.in/view-rating-criteria-6.htm>
- Consolidation Of Companies - <https://www.acuite.in/view-rating-criteria-22.htm>

Note on complexity levels of the rated instrument

<https://www.acuite.in/criteria-complexity-levels.htm>

Rating History (Upto last three years)

Date	Name of Instrument / Facilities	Term	Amount (Rs. Cr.)	Ratings/Outlook
22-June-2018	Term Loan	Long Term	18.00	ACUITE BB / Stable (Reaffirmed)
20-Mar-2017	Term Loan	Long Term	18.00	ACUITE BB / Stable (Assigned)

***Annexure – Details of instruments rated**

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings/Outlook
Term loans	Not Applicable	Not Applicable	Not Applicable	18.00	ACUITE BB (Withdrawn)

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About Acuité Ratings & Research:

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