



Press Release
Lanson Motors Private Limited
July 14, 2023

Rating Reaffirmed and Issuer not co-operating

Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating
Bank Loan Ratings	170.00	ACUITE BB- Reaffirmed Issuer not co-operating*	-
Total Outstanding Quantum (Rs. Cr)	170.00	-	-

Rating Rationale

Acuite has reaffirmed the long-term rating of '**ACUITE BB-' (read as ACUITE double B minus)** on the Rs.170 Cr bank facilities of Lanson Motors Private Limited (LMPL). The rating continues to be flagged as "Issuer Not Cooperating" and is based on the best available information.

About the Company

Chennai based, Lanson Motors Private Limited (LMPL) was incorporated in 1998 by Mr. M Lankalingam and his wife Mrs. Reeta Lankalingam. Currently, the company is managed by Mr. M Lankalingam and son Mr. Sivanka Lankalingam. The company is an authorized dealer for Toyota Kirloskar Motor Private Limited (TKMPL) in North Tamil Nadu and Puducherry. The company operates on 3S model (sales, service and spares) and also runs Toyota driving school.

Non-cooperation by the issuer/borrower:

Acuite has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit such information before the due date.

Acuite believes that information risk is a critical component in such ratings, and non-cooperation by the issuer along with unwillingness to provide information could be a sign of potential deterioration in its overall credit quality.

This rating is, therefore, being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuite's policies.

Limitation regarding information availability:

The rating is based on information available from sources other than the issuer/borrower (in the absence of information provided by the issuer/borrower). Acuite endeavored to gather information about the entity/industry from the public domain. Therefore, Acuite cautions lenders and investors regarding the use of such information, on which the indicative credit ratings is based.

Rating Sensitivity

No information provided by the issuer / available for Acuite to comment upon.

Material Covenants

Not Applicable

Liquidity Position

No information provided by the issuer / available for Acuite to comment upon.

Outlook

Not Applicable

Other Factors affecting Rating

Not Applicable

Key Financials

Particulars	Unit	FY 22 (Actual)	FY 21 (Actual)
Operating Income	Rs. Cr.	667.95	430.68
PAT	Rs. Cr.	17.95	12.27
PAT Margin	(%)	2.69	2.85
Total Debt/Tangible Net Worth	Times	0.59	0.78
PBDIT/Interest	Times	8.77	4.24

Status of non-cooperation with previous CRA

Not Applicable

Any other information

Acuité is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups.

Applicable Criteria

- Trading Entities: <https://www.acuite.in/view-rating-criteria-61.htm>
- Default Recognition: <https://www.acuite.in/view-rating-criteria-52.htm>
- Application Of Financial Ratios And Adjustments: <https://www.acuite.in/view-rating-criteria-53.htm>

Note on Complexity Levels of the Rated Instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite' s categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
19 Apr 2022	Term Loan	Long Term	1.28	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	16.21	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	6.87	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	11.76	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Inventory Funding	Long Term	25.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Proposed Bank Facility	Long Term	21.66	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Inventory Funding	Long Term	3.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	0.36	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	0.73	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Inventory Funding	Long Term	3.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Cash Credit	Long Term	53.50	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	0.66	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	8.05	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Inventory Funding	Long Term	5.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Inventory Funding	Long Term	11.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	0.59	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	1.33	ACUITE BB- (Downgraded and Issuer not co-operating*)
05 Feb 2021	Term Loan	Long Term	11.76	ACUITE BB Stable (Reaffirmed)
	Inventory Funding	Long Term	3.00	ACUITE BB Stable (Reaffirmed)
	Term Loan	Long Term	6.87	ACUITE BB Stable (Reaffirmed)
	Inventory Funding	Long Term	25.00	ACUITE BB Stable (Reaffirmed)
	Term Loan	Long Term	0.66	ACUITE BB Stable (Reaffirmed)
	Proposed Bank Facility	Long Term	21.66	ACUITE BB Stable (Reaffirmed)
	Cash Credit	Long Term	53.50	ACUITE BB Stable (Reaffirmed)
	Inventory Funding	Long Term	11.00	ACUITE BB Stable (Reaffirmed)
	Term Loan	Long Term	1.28	ACUITE BB Stable (Reaffirmed)
		Long		

	Term Loan	Term	0.73	ACUITE BB Stable (Reaffirmed)
	Term Loan	Long Term	16.21	ACUITE BB Stable (Reaffirmed)
	Inventory Funding	Long Term	5.00	ACUITE BB Stable (Reaffirmed)
	Term Loan	Long Term	1.33	ACUITE BB Stable (Reaffirmed)
	Inventory Funding	Long Term	3.00	ACUITE BB Stable (Reaffirmed)
	Term Loan	Long Term	8.05	ACUITE BB Stable (Reaffirmed)
	Term Loan	Long Term	0.36	ACUITE BB Stable (Reaffirmed)
	Term Loan	Long Term	0.59	ACUITE BB Stable (Reaffirmed)

Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Complexity Level	Quantum (Rs. Cr.)	Rating
State Bank of India	Not Applicable	Cash Credit	Not Applicable	Not Applicable	Not Applicable	Simple	53.50	ACUITE BB- Reaffirmed Issuer not co-operating*
Axis Bank	Not Applicable	Inventory Funding	Not Applicable	Not Applicable	Not Applicable	Simple	5.00	ACUITE BB- Reaffirmed Issuer not co-operating*
HDFC Bank Ltd	Not Applicable	Inventory Funding	Not Applicable	Not Applicable	Not Applicable	Simple	3.00	ACUITE BB- Reaffirmed Issuer not co-operating*
Sundaram Finance Ltd.	Not Applicable	Inventory Funding	Not Applicable	Not Applicable	Not Applicable	Simple	3.00	ACUITE BB- Reaffirmed Issuer not co-operating*
Toyota Financial Services India Ltd.	Not Applicable	Inventory Funding	Not Applicable	Not Applicable	Not Applicable	Simple	25.00	ACUITE BB- Reaffirmed Issuer not co-operating*
LEXUS-Toyota Financial Services	Not Applicable	Inventory Funding	Not Applicable	Not Applicable	Not Applicable	Simple	11.00	ACUITE BB- Reaffirmed Issuer not co-operating*
Not Applicable	Not Applicable	Proposed Long Term Bank Facility	Not Applicable	Not Applicable	Not Applicable	Simple	21.66	ACUITE BB- Reaffirmed Issuer not co-operating*
Yes Bank Ltd	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	6.87	ACUITE BB- Reaffirmed Issuer not co-operating*
Axis Bank	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	8.05	ACUITE BB- Reaffirmed Issuer not co-

								operating*
Toyota Financial Services India Ltd.	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	1.33	ACUITE BB- Reaffirmed Issuer not co-operating*
Toyota Financial Services India Ltd.	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	0.66	ACUITE BB- Reaffirmed Issuer not co-operating*
Toyota Financial Services India Ltd.	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	0.59	ACUITE BB- Reaffirmed Issuer not co-operating*
Kotak Mahindra Prime Limited	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	11.76	ACUITE BB- Reaffirmed Issuer not co-operating*
Kotak Mahindra Prime Limited	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	16.21	ACUITE BB- Reaffirmed Issuer not co-operating*
ICICI Bank Ltd	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	0.73	ACUITE BB- Reaffirmed Issuer not co-operating*
ICICI Bank Ltd	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	1.28	ACUITE BB- Reaffirmed Issuer not co-operating*
Axis Bank	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	0.36	ACUITE BB- Reaffirmed Issuer not co-operating*

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About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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