

Press Release

Mangala Cashew Industries

March 28, 2023



Rating Reaffirmed and Issuer not co-operating

Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating
Bank Loan Ratings	60.00	ACUITE B+ Reaffirmed Issuer not co-operating*	-
Total Outstanding 60.00		-	-

Rating Rationale

Acuité has reaffirmed the long-term rating of 'ACUITE B+' (read as ACUITE B plus) on the Rs. 60.00 crore bank facilities of Mangala Cashew Industries. The rating continues to be flagged as "Issuer Not-Cooperating" and is based on best available information.

About the Company

Mangala Cashew Industries (MCI) is a Mangalore-based partnership firm established in 1985. The partners in the firm are Mr. D Vaman Kamath, Mrs. Tara Kamath, Mr. D Vasudev Kamath, Mr. D Vedavyas Kamath, Mrs. Vaishnavi Kamath and Mrs. Vrinda Kamath. The firm is engaged in trading and processing of raw cashew nuts. The firm derives around 80 percent of its revenue from trading of raw cashew nuts and remaining from the processing of raw cashew nuts. The firm exports around 96 percent of its revenue to countries including Vietnam, Middle East, Europe and the United States of America and remaining is sold in the domestic market. The firm procures the raw cashew nuts from East and West African countries.

Non-cooperation by the issuer/borrower:

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit such information before the due date.

Acuité believes that information risk is a critical component in such ratings, and non-cooperation by the issuer along with unwillingness to provide information could be a sign of potential deterioration in its overall credit quality.

This rating is, therefore, being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

Limitation regarding information availability:

The rating is based on information available from sources other than the issuer/borrower (in the absence of information provided by the issuer/borrower). Acuité endeavored to gather information about the entity/industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

Rating Sensitivity

"No information provided by the issuer / available for Acuite to comment upon."

Material Covenants

Not Applicable

Liquidity Position

No information provided by the issuer / available for Acuite to comment upon.

Outlook

Not Applicable

Other Factors affecting Rating

Not Applicable

Key Financials

Particulars	Unit	FY 19 (Actual)	FY 18 (Actual)
Operating Income	Rs. Cr.	186.81	488.13
PAT	Rs. Cr.	0.63	2.83
PAT Margin	(%)	0.34	0.58
Total Debt/Tangible Net Worth	Times	3.41	3.14
PBDIT/Interest	Times	1.34	2.05

Status of non-cooperation with previous CRA

Not Applicable

Any other information

Acuité is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups.

Applicable Criteria

- Manufacturing Entities: https://www.acuite.in/view-rating-criteria-59.htm
- Trading Entities: https://www.acuite.in/view-rating-criteria-61.htm
- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm

Note on Complexity Levels of the Rated Instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
	Proposed Bank Facility	Long Term	8.83	ACUITE B+ (Issuer not co- operating*)
30 Dec 2021	30 Dec 2021 Secured Overdraft		50.00	ACUITE B+ (Issuer not co- operating*)
	Term Loan	Long Term	1.17	ACUITE B+ (Issuer not co- operating*)
	Secured Overdraft		50.00	ACUITE B+ (Issuer not co- operating*)
06 Oct 2020	Proposed Bank Facility	Long Term	8.83	ACUITE B+ (Issuer not co- operating*)
	Term Loan	Long Term	1.17	ACUITE B+ (Issuer not co- operating*)

Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Complexity Level	Quantum (Rs. Cr.)	Rating
Not Applicable	Not Applicable	Proposed Long Term Bank Facility	Not Applicable	Not Applicable	Not Applicable	Simple	8.83	ACUITE B+ Reaffirmed Issuer not co- operating*
Karnataka Bank Ltd		Secured Overdraft	Not Applicable	Not Applicable	Not Applicable	Simple	50.00	ACUITE B+ Reaffirmed Issuer not co- operating*
Karnataka Bank Ltd	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	1.17	ACUITE B+ Reaffirmed Issuer not co- operating*

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About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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