

## Press Release

Subbiah Matches

December 18, 2018



### Rating Update

<b>Total Bank Facilities Rated</b>	Rs. 6.00 Cr. #
<b>Long Term Rating</b>	ACUITE BB- Issuer not co-operating*

# Refer Annexure for details

\* The issuer did not co-operate; Based on best available information.

Acuité has reviewed long-term rating of „ACUITE BB-“ (read as ACUITE double B minus) on the Rs. 6.00 crore bank facilities of Subbiah Matches (SM). This rating is now an indicative rating and is based on best available information.

SM is a Tamil Nadu based fir, established in 2007 by Mrs. Veeralakshmi Subburaj. The firm is engaged in manufacturing of cardboard wax stick matchboxes and cardboard wooden stick matchboxes. It has two facilities located at Vembakkottai road and Padanthal in Sattur with installed capacity of 4000 bundles per day. The firm sells products under the brand names „Speed“, „Ped“, „Baskar“, „Raja“, „Punkat“, and „Umbrella“.

#### Non-cooperation by the issuer/borrower

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer / borrower failed to submit such information before due date.

This rating is therefore being flagged as “Issuer not-cooperating”, in line with prevailing SEBI regulations and Acuité’s policies.

#### Applicable Criteria

- Default Recognition - <https://www.acuite.in/view-rating-criteria-17.htm>
- Manufacturing Entities - <https://www.acuite.in/view-rating-criteria-4.htm>

#### Limitation regarding information availability

The rating is based on information available from sources other than the issuer / borrower (in the absence of information provided by the issuer / borrower). Acuité endeavoured to gather information about the entity / industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

#### About the Rated Entity - Key Financials

	Unit	FY17 (Actual)	FY16 (Actual)	FY15 (Actual)
Operating Income	Rs. Cr.	14.79	13.60	10.92
EBITDA	Rs. Cr.	1.05	0.90	0.76
PAT	Rs. Cr.	0.27	0.25	0.21
EBITDA Margin	(%)	7.12	6.60	6.93
PAT Margin	(%)	1.84	1.82	1.96
ROCE (%)	(%)	9.94	11.45	24.09
Total Debt/Tangible Net Worth	Times	1.49	1.45	1.04
PBDIT/Interest	Times	2.63	2.40	2.39
Total Debt/PBDIT	Times	4.01	4.26	2.97
Gross Current Assets (Days)	Days	114	100	100

### Status of non-cooperation with previous CRA (if applicable)

Not Applicable

### Any other information

"Acuité is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups"

### Rating History (Upto last three years)

Date	Name of Instrument / Facilities	Term	Amount (Rs. Cr.)	Ratings/Outlook
20-Nov-2017	Cash Credit	Long Term	5.00	ACUITE BB- / Stable (Assigned)
	Term Loan	Long Term	0.64	ACUITE BB- / Stable (Assigned)
	Proposed Long Term Loan	Long Term	0.36	ACUITE BB- / Stable (Assigned)

### #Annexure – Details of instruments rated

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings
Cash Credit	Not Applicable	Not Applicable	Not Applicable	5.00	ACUITE BB- Issuer not co-operating*
Term loans	Not Applicable	Not Applicable	Not Applicable	0.64	ACUITE BB- Issuer not co-operating*
Proposed	Not Applicable	Not Applicable	Not Applicable	0.36	ACUITE BB- Issuer not co-operating*

\*The issuer did not co-operate; Based on best available information.

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### About Acuité Ratings & Research:

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