

Press Release

Navachetana Microfin Services Private Limited

October 07, 2021



Rating Reaffirmed & Assigned

| | |
|-------------------------------------|---|
| Total Bank Facilities Rated* | Rs. 300.00 Cr. |
| Long Term Rating | ACUITE BBB/ Stable (Reaffirmed & Assigned) |

*Refer annexure for details

Rating Rationale

Acuité has reaffirmed the long-term rating of '**ACUITE BBB**' (**read as ACUITE triple B**) on the Rs. 200.00 Cr. bank facilities of Navachetana Microfin Services Private Limited (NMSPL). The outlook is '**Stable**'.

Acuité has assigned the long-term rating of '**ACUITE BBB**' (**read as ACUITE triple B**) on the Rs. 100.00 Cr. bank facilities of Navachetana Microfin Services Private Limited (NMSPL). The outlook is '**Stable**'.

The rating factors in NMSPL's healthy capitalization levels supported by regular equity infusion by promoters, healthy resources raising ability and comfortable asset quality metrics. NMSPL's CAR stood at 34.26 percent as on March 31, 2021 which improved from 29.06 percent as on March 31, 2020. The capital structure of the company derives support from regular equity infusions and expectations of further infusion during FY2022. During FY2019-2021, the promoters have collectively infused around Rs. 10.60 Cr. Additionally, the company has been able to raise resources from diverse lender base and has been able to raise debt amounting to Rs. 69 Cr. during FY2021. While Acuite takes cognizance of asset quality challenges in the micro finance sector, NMSPL has been able to maintain healthy asset quality on account of its agri based borrower profile and rural focused operations. The company's on-time portfolio stood at 97.34 percent with a GNPA of 1.01 percent as on March 31, 2021. Likewise, average collection efficiency for six months ended May 31, 2021 stood at 91.17 percent. The rating is however, constrained by modest scale of operations, geographic concentration and risks inherent to micro finance sector.

About NMSPL

Karnataka based Navachetana Microfin Services Private Limited (NMSPL) is a non-deposit taking NBFC-MFI. NMSPL is engaged in extending micro credit primarily to women borrowers through (JLG) model since 2009. The company is promoted by Mr. Nagendra Mali (Chairman & Managing Director). Mr. Mali has been engaged in microfinancing activities since 2006 under Navachetana Foundation which was originally established as Shri Doddav eereshwara Khadi and Village Industries Society in 1999. In 2009, the existing promoters acquired an NBFC Sree Santeshwara Credit and Investment Company Limited, renamed it as Navachetana Microfinance Services Private Limited and transitioned the microfinance business of Navachetana Foundation.

The company operates through network of 46 branches spread across 15 districts in the state of Karnataka and Maharashtra as on March 31, 2021.

Analytical Approach

Acuité has considered the standalone business and financial risk profile of NMSPL to arrive at the rating.

Key Rating Drivers

Strengths

- **Established presence in micro-finance segment**

NMSPL commenced its operations in 2009 extending micro-credit to women borrowers engaged in income generating activities under Joint Liability Group (JLG) model. The company also extends Individual and Micro Housing loans comprising around 11.52 percent and 0.05 percent of loan portfolio. The

individual loans are extended to borrowers who have been previously part of any JLG group with good track record of repayment. NMSPL caters to rural and semi-urban areas of Karnataka and Maharashtra. It has a network of 46 branches spread across 15 districts with an AUM of Rs. 257.99 Cr. as on March 31, 2021.

NMSPL is promoted by Mr. Nagendra Mali who has been engaged in micro finance and rural development activities in Karnataka through Navachetana Foundation. Navachetana Foundation started its microfinance operations in 2006 mainly based on partnership model. In 2008 he acquired an existing NBFC Sree Santeshwara Credit and Investment Company Limited and re-named it as Navachetana Microfin Services Private Limited to provide an exclusive platform for financial inclusion efforts of Navachetana Foundation.

Over the years, NMSPL has expanded its operations to build an AUM of Rs. 257.99 Cr. as on March 31, 2021 from Rs. 195.32 Cr. as on March 31, 2020 and Rs. 181.39 Cr. as on March 31, 2019. The AUM comprises on-book exposure of Rs. 158.48 Cr. and off balance sheet exposure of Rs. 99.51 Cr. as on March 31, 2021. The company takes off-book exposure through Business Correspondence, Pass Through Certificate and Direct Assignment. It is a business correspondence partner for IDFC First Bank, ESAF Small Finance Bank, Catholic Syrian Bank, Habitat Micro Build India Housing Finance, Hinduja Leyland Finance and Jana Small Finance Bank. NMSPL began its business correspondence business in FY2019. The prudent underwriting policies adopted by the management has enabled the company to maintain a sound asset quality with on-time portfolio at 97.34 percent and gross non performing assets (GNPA) at 1.01 percent as on March 31, 2021. The sound asset quality was further reflected with an average collection efficiency of 91.17 percent for 6 months ended May 31, 2021. The sustained healthy asset quality has helped the company to grow its off book exposure to Rs. 99.51 Cr. as on March 31, 2021 from Rs. 9.23 Cr. as on March 31, 2019.

Acuité believes that NMSPL will continue to benefit from its established presence and experience of the promoters in the microfinance segment.

- **Adequate financial position with diversified lender mix**

NMSPL's networth stood at Rs. 40.84 Cr. as on March 31, 2021 and reported a healthy capital adequacy ratio (CAR) of 34.26 percent comprising Tier 1 capital at 22.76 percent and Tier II capital at 11.50 percent. Internal accruals, equity infusion and moderation in risk weighted assets led to NMSPL's improved capital adequacy ratio (CAR) to 34.26 percent as on March 31, 2021 as compared to 29.06 percent as on March 31, 2020. The company's leverage indicators stood at 4.44 times as on March 31, 2021 (4.83 times as on March 31, 2020 and 7.51 times as on March 31, 2019). The improvement in gearing was on account of capital infusion in the form of equity by promoters to the tune of around Rs. 10.60 Cr. during past three fiscal years FY2019-2021. NMSPL's total debt stood at Rs. 181.21 Cr. as on March 31, 2021. The company has diverse lender profile comprising public sector banks, private banks and NBFC/Fl's. The ability to raise debt by microfinance companies remains challenging due to a very selective and cautious approach adopted by Banks and NBFC/Fls. However, NMSPL has demonstrated access to funding from both banks and NBFC/Fls via term loans and portfolio securitization.

Acuité believes, going forward, the ability of the company to mobilise additional lower cost funding through debt/ sub debt and its ability to deploy the funds profitably will be a key rating monitorable.

Weaknesses

- **Moderate financial performance**

NMSPL's financial performance has been broadly stable. While Acuité takes cognizance of the fact that many other NBFC-MFI have seen deterioration in their performance with rise in credit costs, NMSPL's performance has been broadly stable as a result of decline in its credit costs and operating expenses. NMSPL's Operating Expenses to Earning Assets (Opex) improved to 6.51 percent as on March 31, 2021 from 7.59 percent as on March 31, 2020. However, this improvement has been partially offset by NMSPL's lower growth in its on-book loan portfolio. NMSPL has expanded its off balance sheet exposure which has lower yields resulting in marginal decline in Return on Average Assets (RoAA) which stood at 0.71 percent and Net Interest Margin (NIM) at 7.62 percent as on March 31, 2021 (P.Y 0.85 percent and 7.90 percent respectively).

Acuité believes that NMSPL will be able to sustain its financial performance and any impact on profitability metrics due to higher provisioning requirements would remain key monitorables.

• **Geographic concentration; susceptibility to risks inherent to microfinance segment**

NMSPL's operations are concentrated in Karnataka which accounted for 89 per cent of its loan portfolio as on March 31, 2021 and rest in Maharashtra at 11 percent. NMSPL has been concentrating mostly in Karnataka and its portfolio concentration in Maharashtra is gradually reducing. Generally, the risk profile of a microfinance company with a geographically diversified portfolio is more resilient compared to that of an entity with a geographically concentrated portfolio. The company's performance is expected to remain exposed to the occurrence of events such as natural calamities which may adversely impact the credit profile of the borrowers. Besides geography, the company will be exposed to any changes in the regulatory framework. The intermittent lockdowns and economic disruptions on account of Covid-19 may slow down the process of scaling up of operations, thereby, affecting the return metrics. NMSPL has demonstrated healthy asset quality in the past with low Gross Non-Performing Assets (GNPA) at 1.01 percent as on March 31, 2021 (0.47 percent as on March 31, 2020), the company has made adequate provisions in case of any increase in slippages. However, rise in delinquency is expected due to impact of Covid-19 as the credit profiles of some of the borrowers could be impaired for a much longer time.

Acuité believes that containing additional slippages while maintaining the growth in the loan portfolio will be key rating sensitivity.

Rating Sensitivity

- Continued promoter support/ equity infusion
- Movement in profitability metrics
- Movement in collection efficiency and asset quality
- Movement in liquidity buffers
- Changes in regulatory environment

Material Covenants

NMSPL is subject to covenants stipulated by its lenders/investors in respect of various parameters like capital structure, asset quality among others. As per confirmation received from client the company is adhering to all terms and conditions stipulated as covenants by all its lenders/investors.

Liquidity: Adequate

NMSPL maintained cash and cash equivalents of Rs. 11.20 Cr. as on March 31, 2021. NMSPL's overall liquidity profile remains adequate. The company's assets and liabilities are well matched with no deficit in any of the time buckets upto 5 years. The company has demonstrated its ability to raise funds by securitizing its portfolio in FY2021 which supports its liquidity profile. The company raised Rs. 69.00 Cr. from its lenders during FY2021.

Outlook: Stable

Acuité believes that NMSPL will maintain a 'Stable' outlook over the medium term supported by its established presence in the microfinance segment along with demonstrated ability to maintain asset quality. The outlook may be revised to 'Positive' in case of higher than expected growth in loan portfolio while maintaining asset quality and capital structure. The outlook may be revised to 'Negative' in case of any headwinds faced in scaling up of operations or in case of significant deterioration in asset quality thereby impacting profitability metrics.

About the Rated Entity - Key Financials

| Particulars | Unit | FY21 (Actual) | FY19 (Actual) |
|---------------------------------|---------|---------------|---------------|
| Total Assets | Rs. Cr. | 230.19 | 217.91 |
| Total Income* | Rs. Cr. | 15.60 | 15.45 |
| PAT | Rs. Cr. | 1.58 | 1.98 |
| Networth | Rs. Cr. | 40.80 | 36.72 |
| Return on Average Assets (RoAA) | (%) | 0.71 | 0.85 |

| | | | |
|---|-------|------|------|
| Return on Net Worth (RoNW) | (%) | 4.08 | 6.04 |
| Total Debt/Tangible Net Worth (Gearing) | Times | 4.44 | 4.83 |
| Gross NPA's | (%) | 1.01 | 0.47 |
| Net NPA's | (%) | - | 0.05 |

* Total income equals to Net interest income plus other income

Status of non-cooperation with previous CRA (if applicable)

Not Applicable

Any other information

Not Applicable

Applicable Criteria

- Default Recognition - <https://www.acuite.in/view-rating-criteria-52.htm>
- Non-Banking Financing Entities - <https://www.acuite.in/view-rating-criteria-44.htm>
- Financial Ratios and Adjustments - <https://www.acuite.in/view-rating-criteria-53.htm>

Note on complexity levels of the rated instrument

<https://www.acuite.in/view-rating-criteria-55.htm>

Rating History (Upto last three years)

| Date | Name of Instrument / Facilities | Term | Amount (Rs. Cr.) | Ratings/Outlook |
|-------------|---------------------------------|-----------|------------------|-------------------------------|
| 06-Aug-2021 | Term Loan | Long Term | 1.39 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 10.00 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 1.56 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 2.69 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 0.70 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 3.17 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 1.25 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 3.37 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 8.36 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 3.14 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 0.14 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 2.55 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 1.61 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 1.67 | ACUITE BBB/ Stable (Upgraded) |

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|-------------|-------------------------------------|-----------|-------|-----------------------------------|
| | Term Loan | Long Term | 0.29 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 7.23 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 12.44 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 11.47 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 3.38 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 4.46 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 7.17 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 1.00 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 5.00 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 0.47 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 0.97 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 2.86 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 1.06 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 4.12 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 23.45 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 4.07 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 20.00 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 5.75 | ACUITE BBB/ Stable (Upgraded) |
| | Term Loan | Long Term | 0.90 | ACUITE BBB/ Stable (Upgraded) |
| 07-Aug-2020 | Proposed Bank Facility | Long Term | 42.31 | ACUITE BBB/ Stable (Upgraded) |
| | Proposed Non-Convertible Debentures | Long Term | 50.00 | ACUITE BBB (Upgraded & Withdrawn) |
| | Term Loan | Long Term | 1.58 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 0.92 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.79 | ACUITE BBB- (Withdrawn) |
| | Term Loan | Long Term | 1.22 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 2.74 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 10.00 | ACUITE BBB-/ Stable (Reaffirmed) |

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|--|-----------|-----------|-------|----------------------------------|
| | Term Loan | Long Term | 0.15 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.49 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 2.40 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 3.36 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.18 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 2.25 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 2.08 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.16 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.09 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 5.45 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.11 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.51 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 7.50 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 11.33 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 6.94 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 0.64 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 7.14 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 5.71 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 4.76 | ACUITE BBB- (Withdrawn) |
| | Term Loan | Long Term | 3.19 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 2.65 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 4.65 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 2.59 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Term Loan | Long Term | 8.40 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 15.38 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 12.00 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 3.97 | ACUITE BBB-/ Stable (Assigned) |

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|--------------|-------------------------------------|-----------|-------|----------------------------------|
| 12-July-2019 | Term Loan | Long Term | 5.00 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 8.24 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 0.72 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 1.70 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 1.01 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 4.39 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 8.50 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 4.30 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 0.63 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 1.63 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 2.30 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 4.42 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 2.75 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 4.82 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 1.00 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 5.13 | ACUITE BBB-/ Stable (Assigned) |
| | Proposed Bank Facility | Long Term | 11.67 | ACUITE BBB-/ Stable (Reaffirmed) |
| | Proposed Non-Convertible Debentures | Long Term | 50.00 | ACUITE BBB-/ Stable (Assigned) |
| | Term Loan | Long Term | 7.27 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 0.92 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.79 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 0.20 | ACUITE BBB- (Withdrawn) |
| | Term Loan | Long Term | 4.41 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 6.15 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 10.00 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 0.15 | ACUITE BBB-/Stable (Reaffirmed) |

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|--|--------------------|-----------|-------|---------------------------------|
| | Term Loan | Long Term | 2.92 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 3.60 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 4.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 1.18 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 5.62 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 6.47 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 0.30 | ACUITE BBB- (Withdrawn) |
| | Term Loan | Long Term | 2.62 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.99 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 8.44 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.11 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 2.62 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 22.34 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 14.16 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 12.65 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.44 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 7.14 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 10.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 4.76 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 4.21 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 6.55 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 9.46 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 3.43 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 5.00 | ACUITE BBB-/Stable (Assigned) |
| | Proposed Term Loan | Long Term | 27.60 | ACUITE BBB-/Stable (Reaffirmed) |

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|-------------|-----------|-----------|-------|---------------------------------|
| 29-Mar-2019 | Term Loan | Long Term | 8.21 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.32 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 3.18 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 0.20 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 6.43 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 7.50 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 10.00 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 0.36 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 3.75 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 4.84 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.83 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 0.67 | ACUITE BBB- (Withdrawn) |
| | Term Loan | Long Term | 6.66 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 8.34 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 0.30 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 3.03 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 2.28 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 9.66 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.75 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 2.88 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 23.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 14.15 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 1.68 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 7.14 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 6.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 4.76 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 7.00 | ACUITE BBB-/Stable (Assigned) |

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|-------------|-----------|-----------|-------|---------------------------------|
| | Term Loan | Long Term | 10.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 3.75 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 10.00 | ACUITE BBB-/Stable (Reaffirmed) |
| 17-Mar-2018 | Term Loan | Long Term | 13.00 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 5.00 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 14.00 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 2.00 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 15.00 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 15.00 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 10.00 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 1.00 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 5.00 | ACUITE BBB-/Stable (Reaffirmed) |
| | Term Loan | Long Term | 6.23 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 4.47 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 0.67 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 11.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 15.60 | ACUITE BBB-/Stable (Assigned) |
| 04-Jan-2018 | Term Loan | Long Term | 3.72 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 4.54 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 3.53 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 22.50 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 4.05 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 3.69 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 10.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 13.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 5.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 14.00 | ACUITE BBB-/Stable (Assigned) |

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|--|-----------|-----------|-------|-------------------------------|
| | Term Loan | Long Term | 2.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 15.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 15.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 10.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 1.00 | ACUITE BBB-/Stable (Assigned) |
| | Term Loan | Long Term | 5.00 | ACUITE BBB-/Stable (Assigned) |

***Annexure – Details of instruments rated**

| Lender Name | Name of the Facilities | Date of Issuance | Coupon Rate | Maturity Date | Size of the Issue (Rs. Crore) | Ratings/Outlook |
|---|------------------------|------------------|---------------|---------------|-------------------------------|---------------------------------|
| IDFC First Bank | Term Loan | Not Available | Not Available | Not Available | 10.00 | ACUITE BBB/ Stable (Reaffirmed) |
| Karnataka State Financial Corporation | Term Loan | 21-11-2017 | 14.00% | 30-04-2022 | 0.96 | ACUITE BBB/ Stable (Reaffirmed) |
| Karnataka State Financial Corporation | Term Loan | 08-02-2019 | 14.00% | 28-07-2023 | 2.21 | ACUITE BBB/ Stable (Reaffirmed) |
| South Indian Bank | Term Loan | 10-03-2017 | 13.10% | 31-01-2022 | 0.40 | ACUITE BBB/ Stable (Reaffirmed) |
| Dhanlaxmi Bank | Term Loan | 12-10-2018 | 14.00% | 28-07-2022 | 0.62 | ACUITE BBB/ Stable (Reaffirmed) |
| IDFC First Bank | Term Loan | 04-09-2018 | 14.00% | 31-03-2022 | 1.84 | ACUITE BBB/ Stable (Reaffirmed) |
| IDFC First Bank | Term Loan | 23-06-2020 | 13.00% | 01-07-2022 | 5.75 | ACUITE BBB/ Stable (Reaffirmed) |
| Indian Bank | Term Loan | 10-04-2018 | 12.00% | 31-10-2022 | 1.92 | ACUITE BBB/ Stable (Reaffirmed) |
| UCO Bank | Term Loan | 03-11-2017 | 11.60% | 31-03-2022 | 0.90 | ACUITE BBB/ Stable (Reaffirmed) |
| UCO Bank | Term Loan | 28-02-2020 | 11.45% | 30-06-2024 | 6.28 | ACUITE BBB/ Stable (Reaffirmed) |
| Union Bank | Term Loan | 13-03-2020 | 9.95% | 31-08-2023 | 10.25 | ACUITE BBB/ Stable (Reaffirmed) |
| IDFC First Bank | Term Loan | 13-03-2018 | 14.00% | 28-07-2025 | 11.47 | ACUITE BBB/ Stable (Reaffirmed) |
| Canara Bank | Term Loan | 08-03-2019 | 12.75% | 31-08-2023 | 2.68 | ACUITE BBB/ Stable (Reaffirmed) |
| Canara Bank | Term Loan | 24-07-2020 | 11.55% | 24-08-2024 | 3.71 | ACUITE BBB/ Stable (Reaffirmed) |
| South Indian Bank | Term Loan | 03-03-2020 | 12.50% | 30-11-2024 | 6.28 | ACUITE BBB/ Stable (Reaffirmed) |
| Habitat Micro Build India Housing Finance | Term Loan | 20-08-2018 | 15.00% | 30-04-2022 | 0.51 | ACUITE BBB/ Stable (Reaffirmed) |

| | | | | | | |
|---|------------------------|----------------|----------------|----------------|--------|---------------------------------|
| Maanav eeya Development & Finance Private Limited | Term Loan | 04-09-2019 | 15.25% | 28-02-2022 | 2.50 | ACUITE BBB/ Stable (Reaffirmed) |
| Usha Finance Services | Term Loan | 20-11-2019 | 17.50% | 30-11-2021 | 0.06 | ACUITE BBB/ Stable (Reaffirmed) |
| Jain Sons Finlease Limited (IntelleGrow) | Term Loan | 31-12-2019 | 16.50% | 30-06-2022 | 1.80 | ACUITE BBB/ Stable (Reaffirmed) |
| Alwar General Finance Company | Term Loan | 11-01-2020 | 15.50% | 30-11-2021 | 0.15 | ACUITE BBB/ Stable (Reaffirmed) |
| Karanataka Vikas Grameena Bank | Term Loan | 10-03-2020 | 12.50% | 31-08-2023 | 3.48 | ACUITE BBB/ Stable (Reaffirmed) |
| State Bank of India | Term Loan | 05-10-2020 | 11.75% | 05-10-2023 | 19.68 | ACUITE BBB/ Stable (Reaffirmed) |
| UCO Bank | Term Loan | 29-12-2018 | 13.10% | 31-05-2023 | 3.28 | ACUITE BBB/ Stable (Reaffirmed) |
| Union Bank | Term Loan | 24-03-2021 | 9.95% | 01-04-2024 | 18.60 | ACUITE BBB/ Stable (Reaffirmed) |
| Samunnati Financial Intermediation Services Pvt Ltd | Term Loan | 14-09-2020 | 18.00% | 01-10-2022 | 5.75 | ACUITE BBB/ Stable (Reaffirmed) |
| Usha Finance Services | Term Loan | 18-01-2021 | 17.50% | 17-07-2022 | 0.64 | ACUITE BBB/ Stable (Reaffirmed) |
| Dhanalakshmi Bank | Term Loan | 09-04-2021 | 13.00% | 01-07-2025 | 5.00 | ACUITE BBB/ Stable (Reaffirmed) |
| Indian Bank | Term Loan | 30-06-2021 | 10.30% | 01-07-2024 | 20.00 | ACUITE BBB/ Stable (Reaffirmed) |
| Canara Bank | Term Loan | 20-08-2021 | 9.35% | 21-08-2024 | 25.00 | ACUITE BBB/ Stable (Reaffirmed) |
| Not Applicable | Proposed Bank Facility | Not Applicable | Not Applicable | Not Applicable | 28.28 | ACUITE BBB/ Stable (Reaffirmed) |
| Not Applicable | Proposed Bank Facility | Not Applicable | Not Applicable | Not Applicable | 100.00 | ACUITE BBB/ Stable (Assigned) |

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