

Press Release

Phoenix Structural And Engineering Private Limited

December 27, 2018



Rating Update

Total Bank Facilities Rated*	Rs. 13.29 Cr. #
Long Term Rating	ACUITE B+ Issuer not co-operating*
Short Term Rating	ACUITE A4 Issuer not co-operating*

Refer Annexure for details

* The issuer did not co-operate; Based on best available information.

Acuité has reviewed long-term rating of '**ACUITE B+** (read as **ACUITE B plus**) and short term rating of '**ACUITE A4**' (read as '**ACUITE A four**') on the Rs. 13.29 crore bank facilities of Phoenix Structural And Engineering Private Limited+ (PSEPL). This rating is now an indicative rating and is based on best available information.

PSEPL is a Nagpur based company incorporated in 2007 and promoted by Nagpur based Patil family. PESPL is engaged in manufacturing, fabrication and galvanisation of steel structure towers and power transmission towers. The company commenced its operations in 2011 and is presently managed by Mr. Sunil Patil, his wife Mrs. Prema Patil and their son, Mr. Varun Patil. The company derives around 85 percent of its revenue from manufacturing activity and remaining from job work activity.

The company directly bids for government contract which contributes around 20 percent to the total revenue and remaining 80 percent of the revenue is derived through sub contracts. The company has fabrication and galvanising unit located in Nagpur City with an installed capacity of 2,500 tonnes per month. PSEPL mainly procures steel from domestic steel traders and makes order based procurement.

Non-cooperation by the issuer/borrower

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer / borrower failed to submit such information before due date.

This rating is therefore being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

Applicable Criteria

- Default Recognition - <https://www.acuite.in/criteria-default.htm>
- Manufacturing Entities - <https://www.acuite.in/view-rating-criteria-4.htm>
- Financial Ratios And Adjustments - <https://www.acuite.in/view-rating-criteria-40.htm>
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Limitation regarding information availability

The rating is based on information available from sources other than the issuer / borrower (in the absence of information provided by the issuer / borrower). Acuité endeavoured to gather information about the entity / industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

About the Rated Entity - Key Financials

	Unit	FY17 (Actual)	FY16 (Actual)	FY15 (Actual)
Operating Income	Rs. Cr.	36.80	21.53	14.06
EBITDA	Rs. Cr.	4.45	4.23	3.50
PAT	Rs. Cr.	0.80	0.50	0.25
EBITDA Margin	(%)	12.08	19.66	24.91

PAT Margin	(%)	2.18	2.32	1.79
ROCE (%)	(%)	14.86	14.26	11.22
Total Debt/Tangible Net Worth	Times	1.04	1.39	3.96
PBDIT/Interest	Times	2.30	2.15	2.41
Total Debt/PBDIT	Times	2.58	2.88	4.14
Gross Current Assets (Days)	Days	207	265	300

Status of non-cooperation with previous CRA (if applicable)

Not Applicable

Any other information

Acuité is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups.

Rating History (Upto last three years)

Date	Name of Instrument / Facilities	Term	Amount (Rs. Cr.)	Ratings/Outlook
13-Dec-2017	Cash Credit	Long Term	9.00^	ACUITE B+ / Stable (Assigned)
	Term Loan	Long Term	0.90	ACUITE B+ / Stable (Assigned)
	Bank Guarantee	Short Term	0.50	ACUITE A4 (Assigned)
	Proposed Long Term Loan	Long Term	2.89	ACUITE B+ / Stable (Assigned)

^ Includes sub-limit of letter of credit upto Rs. 5.55 crore

#Annexure – Details of instruments rated

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs.Cr.)	Ratings
Cash Credit	Not Applicable	Not Applicable	Not Applicable	9.00^	ACUITE B+ Issuer not co-operating*
Term loans	Not Applicable	Not Applicable	Not Applicable	0.90	ACUITE B+ Issuer not co-operating*
Proposed	Not Applicable	Not Applicable	Not Applicable	2.89	ACUITE B+ Issuer not co-operating*
Bank guarantee/Letter of Guarantee	Not Applicable	Not Applicable	Not Applicable	0.50	ACUITE A4 Issuer not co-operating*

*The issuer did not co-operate; Based on best available information.

^ Includes sub-limit of letter of credit upto Rs. 5.55 crore

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About Acuité Ratings & Research:

Acuité Ratings & Research Limited (Erstwhile SMERA Ratings Limited) is a full-service Credit Rating Agency registered with the Securities and Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI), for Bank Loan Ratings under BASEL-II norms in the year 2012. Since then, it has assigned more than 6,000 credit ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Mumbai.

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