

Press Release

BCITS Private Limited

February 19, 2019



Rating Update

Total Bank Facilities Rated*	Rs. 22.00 Cr. #
Long Term Rating	ACUITE BB+ Issuer not co-operating*
Short Term Rating	ACUITE A4+ Issuer not co-operating*

Refer Annexure for details

* The issuer did not co-operate; Based on best available information.

Acuité has assigned a long term rating of '**ACUITE BB+/Stable**' (**read as ACUITE double B plus**) and short term rating of '**ACUITE A4+**' (**read as ACUITE A four plus**) on the Rs. 22.00 crore bank facilities of BCITS Private Limited. This rating is now an indicative rating and is based on best available information.

BCITS Private Limited (BCITS) was established in the year 1999. It is engaged in the business of providing IT enabled services related to resource provisioning and software development. BCITS which is mainly focused on providing integrated systems for automated Meter Reading, Meter Data Acquisition, Meter Data Analytics & Management, Feeder Monitoring & Supply Analytics, Sub Station Monitoring, Demand Forecasting and Automated Metering infrastructure. The other services that company provides are e-Governance, Cloud Computing, Data Analytics, Smart Grid, Smart City and System Integration. The company caters mainly to the electricity and water boards in Karnataka, West Bengal, Rajasthan and Haryana states. Promoters of the company Mr. Murali Krishna M V and Mr. Sridhar Tummala have experience of more than a decade in the line of business

Non-cooperation by the issuer/borrower

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer / borrower failed to submit such information before due date.

This rating is therefore being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

Applicable Criteria

- Default Recognition - <https://www.acuite.in/criteria-default.htm>
- Manufacturing Entities - <https://www.acuite.in/view-rating-criteria-4.htm>
- Financial Ratios And Adjustments - <https://www.acuite.in/view-rating-criteria-20.htm>

Limitation regarding information availability

The rating is based on information available from sources other than the issuer / borrower (in the absence of information provided by the issuer / borrower). Acuité endeavored to gather information about the entity / industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

About the Rated Entity - Key Financials

	Unit	FY17 (Actual)	FY16 (Actual)	FY15 (Actual)
Operating Income	Rs. Cr.	61.96	40.51	33.64
EBITDA	Rs. Cr.	9.45	6.86	5.03
PAT	Rs. Cr.	4.05	2.61	1.75
EBITDA Margin (%)	(%)	15.26	16.93	14.96
PAT Margin (%)	(%)	6.54	6.44	5.19
ROCE (%)	(%)	25.07	26.24	42.84
Total Debt/Tangible Net Worth	Times	0.82	1.02	0.90
PBDIT/Interest	Times	4.36	3.38	3.09
Total Debt/PBDIT	Times	1.67	1.98	1.82
GCA Days	Days	168	192	135

Any other information

Acuité is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups.

Rating History (Upto last three years)

Date	Name of Instrument / Facilities	Term	Amount (Rs. Cr.)	Ratings/Outlook
18-Dec-2017	Proposed Bank Facility	Long Term	0.50	ACUITE BB+/Stable (Assigned)
	Term Loan	Long Term	3.00	ACUITE BB+/Stable (Assigned)
	Cash Credit	Long Term	4.50	ACUITE BB+/Stable (Assigned)
	Bank Guarantee	Long Term	14.00	ACUITE A4+ (Assigned)

#Annexure – Details of instruments rated

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings
Proposed Bank Facility	Not Applicable	Not Applicable	Not Applicable	0.50	ACUITE BB+ Issuer not co-operating*
Term Loan	Not Applicable	Not Applicable	Not Applicable	3.00	ACUITE BB+ Issuer not co-operating*
Cash Credit	Not Applicable	Not Applicable	Not Applicable	4.50	ACUITE BB+ Issuer not co-operating*
Bank Guarantee	Not Applicable	Not Applicable	Not Applicable	14.00	ACUITE A4+ Issuer not co-operating*

*The issuer did not co-operate; Based on best available information.

Contacts

Analytical	Rating Desk
<p>Srihari Adari Head - Corporate and Infrastructure Sector Ratings Tel: 040-40042327 srihari.adari@acuite.in</p> <p>Naveen Papisetty Analyst - Rating Operations Tel: 022-67141148 naveen.papisetty@acuiteratings.in</p>	<p>Varsha Bist Manager - Rating Desk Tel: 022-67141160 rating.desk@acuite.in</p>

About Acuité Ratings & Research:

Acuité Ratings & Research Limited (Erstwhile SMERA Ratings Limited) is a full-service Credit Rating Agency registered with the Securities and Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI), for Bank Loan Ratings under BASEL-II norms in the year 2012. Since then, it has assigned more than 6,000 credit ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Mumbai.

Disclaimer: An Acuité rating does not constitute an audit of the rated entity and should not be treated as a recommendation or opinion that is intended to substitute for a financial adviser's or investor's independent assessment of whether to buy, sell or hold any security. Acuité ratings are based on the data and information provided by the issuer and obtained from other reliable sources. Although reasonable care has been taken to ensure that the data and information is true, Acuité, in particular, makes no representation or warranty, expressed or implied with respect to the adequacy, accuracy or completeness of the information relied upon. Acuité is not responsible for any errors or omissions and especially states that it has no financial liability whatsoever for any direct, indirect or consequential loss of any kind arising from the use of its ratings. Acuité ratings are subject to a process of surveillance which may lead to a revision in ratings as and when the circumstances so warrant. Please visit our website (www.acuite.in) for the latest information on any instrument rated by Acuité.