

Press Release

Best Crop Science LLP

December 28, 2018



Rating Withdrawn

Total Instruments Rated*	Rs. 30.00 Cr.
Long Term Rating	ACUITE BB (Withdrawn)

* Refer Annexure for details

Rating Rationale

Acuité has withdrawn the long term rating of '**ACUITE BB**' (**read as ACUITE double B**) to the Rs. 30.00 crore bank facilities of Best Crop Science LLP (BCSL). The rating withdrawal is in accordance with the Acuité's policy on withdrawal of rating.

The rating is being withdrawn on account of request received from the company and NOC received from the banker.

BCSL was incorporated in 2009 as a private limited company which was primarily engaged in the trading of agro chemicals. Later, in August 2015, the company was taken over by Mr. Vimal Kumar, Mrs. Vandana and Mr. Gaurav Sharma and was reconstituted into a partnership firm. The firm is engaged in the manufacturing of crop protection products including insecticides, herbicides, pesticides, fungicides, and plant nutrients. The firm procures its key raw materials from various suppliers across India and also imports from China. Further, the agro products are sold domestically under the brand 'Best'.

Analytical Approach

Acuité has consolidated the operational and financial risk profiles of Best Crop Science LLP (BCSL) and Best Agrochem Private Limited (BAPL). The consolidation is in view of common management, similar lines of business, as well as significant financial linkages.

About the Rated Entity Financials

	Unit	FY18 (Actual)	FY17 (Actual)	FY16 (Actual)
Operating Income	Rs. Cr.	580.18	396.00	324.69
EBITDA	Rs. Cr.	15.65	9.72	3.82
PAT	Rs. Cr.	5.52	2.49	0.81
EBITDA Margin	(%)	2.70	2.46	1.18
PAT Margin	(%)	0.95	0.63	0.25
ROCE	(%)	12.03	12.93	13.61
Total Debt/Tangible Net Worth	Times	1.95	1.98	2.55
PBDIT/Interest	Times	3.36	1.75	1.90
Total Debt/PBDIT	Times	5.44	5.76	9.23
Gross Current Assets (Days)	Days	179	147	149

Status of non-cooperation with previous CRA (if applicable):

None

Any other information

None

Applicable Criteria

- Manufacturing entities: <https://www.acuite.in/view-rating-criteria-4.htm>
- Consolidation of Companies: <https://www.acuite.in/view-rating-criteria-22.htm>
- Financial Ratios and Adjustments: <https://www.acuite.in/view-rating-criteria-20.htm>
- Default Recognition: <https://www.acuite.in/view-rating-criteria-17.htm>

Note on complexity levels of the rated instrument

<https://www.acuite.in/criteria-complexity-levels.htm>

Rating History (Upto last three years)

Date	Name of Instrument /Facilities	Term	Amount (Rs. Crore)	Ratings/Outlook
26-Dec-2017	Cash Credit	Long Term	16.00	ACUITE BB /Stable (Assigned)
	Term Loan	Long Term	12.65	ACUITE BB /Stable (Assigned)
	Proposed Long Term Loan	Long Term	1.35	ACUITE BB /Stable (Assigned)

*Annexure – Details of instruments rated

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Crore)	Ratings/Outlook
Cash Credit	Not Applicable	Not Applicable	Not Applicable	16.00	ACUITE BB (Withdrawn)
Term Loan	Not Applicable	Not Applicable	Not Applicable	12.65	ACUITE BB (Withdrawn)
Proposed Long Term Loan	Not Applicable	Not Applicable	Not Applicable	1.35	ACUITE BB (Withdrawn)

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About Acuité Ratings & Research:

Acuité Ratings & Research Limited (Erstwhile SMERA Ratings Limited) is a full-service Credit Rating Agency registered with the Securities and Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI), for Bank Loan Ratings under BASEL-II norms in the year 2012. Since then, it has assigned more than 6,000 credit ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Mumbai.

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