



Press Release ODISHA COAL AND POWER LIMITED January 27, 2025 Rating Reaffirmed

Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating	
Bank Loan Ratings	1170.21	ACUITE A- Stable Reaffirmed	-	
Bank Loan Ratings	329.79	-	ACUITE A1 Reaffirmed	
Total Outstanding Quantum (Rs. Cr)	1500.00	-	-	
Total Withdrawn Quantum (Rs. Cr)	0.00	-	_	

Rating Rationale

Acuite has reaffirmed its long-term rating to 'ACUITE A-' (read as ACUITE A minus) and short term rating to 'ACUITE A1' (read as ACUITE A one) on the Rs. 1500.00 crore bank facilities of Odisha Coal and Power Limited (OCPL). The outlook remains 'Stable'.

Rating rationale for reaffirmation

The scale of operations has declined to Rs. 4102.63 Cr. in FY2024 from Rs.5291.31 Cr. in FY2023 primarily due to reduced coal realizations as well as revised tariff rates and lower realizations. Further, the group has achieved Rs.2448 Cr. till September 2024. PAF and PLF improved for OPGCL's unit 3&4 in FY2024 to 80.51% and 80.15% respectively against 78% and 77% in the previous year respectively. Further, financial risk profile continues to remain moderate marked by significant improvements in networth, improving gearing and low debt coverage indicators. There are various debt funded capex plans and so the financial risk profile needs to be monitored.

The liquidity position is marked adequate as reflected by healthy cash accrual generation against the maturing debt repayment obligations. Prepayments of loans have been made by OCPL in both FY23 and FY24. The ratings continue to reflect the group's strategic importance and strong linkage with State government of Odisha. The group has low offtake risk because of Power Purchase Agreement with GRIDCO and Fuel Supply Agreements. However, the rating strengths are partially offset by the high working capital management and regulatory risk.

About the Company

Odisha Coal and Power Limited

Bhubaneswar, Orissa based, Odisha Coal and Power Limited was incorporated in 2015. It is a joint venture of Odisha Power Generation Corporation Limited having 51% shareholding and Government of Orissa having 49% shareholding. The company is engaged in mining and extracting coals for supplying to Thermal Power Plants of Odisha Power Generation Corporation Limited. Mrs. Sariputta Mishra, Mrs. Manasa Ranjan Rout, Mr. Sambit Parija, Mr. Vishal Kumar Dev, Mr. Satya Priya Rath, Mr. Sailendra Dwivedi, Mrs. Lipsa Das are directors of the company.

About the Group

Odisha Power Generation Corporation Limited

Bhubaneswar, Orissa based, Odisha Power Generation Corporation Limited was incorporated by the Government of Orissa in 1984. The company generates and makes bulk supply of power by establishing, operating &

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maintaining power generating stations. Mrs. Manasa Ranjan Rout, Mrs. Hrudaya Kamal Jena, Mr. Sariputta Mishra, Mr. Yudhisthir Nayak, Mrs. Suchitra Pal, Mr. Vishal Kumar Dev, Mr. Narendra Nath Misra, Mr. Krushna Chandra Samal are directors of the company. The company had set up two units of 210 MW thermal power station at Banaharpalli (IB Thermal Power Station) in the district of Jharsuguda in December 1994 (unit 1) and June 1996 (unit 2). Since its inception the company has been making profits from unit 1 & 2. Power Plant is located at IB-Thermal Power Station, Banaharpali, Jharsuguda, Odisha with Installed capacity of 660MW each for units 3& 4(July 2019 and August 2019).

Analytical Approach

Extent of Consolidation

Full Consolidation

Rationale for Consolidation or Parent / Group / Govt. Support

Acuite has consolidated the financial and business risk profile of Odisha Power Generation Corporation Limited and Odisha Coal & Power Limited. The consolidation is on account of Odisha Coal & Power Limited being a 51% subsidiary of Odisha Power Generation Corporation and Odisha Coal & Power Limited being incorporated to cater to the coal needs of Odisha Power Generation Corporation Limited for Unit 1, 2, 3 & 4 and for its upcoming Unit 5 & 6 through the coal mines of Manoharpur and Dip-side of Manoharpur block. OPGCL has given corporate guarantee to OCPL in terms of financial assistance.

Key Rating Drivers

Strengths

Strategically important entity to Government of Odisha

The group is strategically important for the power sector infrastructure in the state of Odisha. OPGCL is also one of the key entities for undertaking power generation activity in the state of Odisha other than OHPCL. The status of being a government-owned entity provides adequate financial flexibility. OPGCL's credit profile is also supported by its access to funds at low cost and its ability to mobilize financial resources from several financial institutions and multilateral development institutions. The rating also factors regular equity infusion by GoO in OPGCL. Odisha has been one of the fastest growing states in India with a low debt to gross state domestic product. The GoO has significantly increased its focus on increasing industrial development in the state. It is also focusing on asset creation towards infrastructure and social sectors. Acuité believes that OPGCL shall continue to benefit from the financial, operational, and managerial asisstance received from GoO from time.

Low Offtake Risk

OPGCL has signed power purchase agreements with GRIDCO Ltd. In Odisha, GRIDCO (state owned power transmission company) is engaged in the business of bulk purchase and bulk sale of power to the four DISCOMs and trading of surplus power. It is based on a two-part tariff structure for sale of the entire power generated. Regular maintenance of the power stations has enabled OPGCL to consistently maintain plant availability factor higher than the normative level of 68.49 per cent (as defined in the PPA), thus leading to full recovery of fixed costs.

In addition, OCPL has signed fuel supply agreement with OPGCL regarding sale of extracted coal from Manoharpur coal mines. OPGCL also has a fuel supply agreement (FSA) with Mahanadi Coalfields Limited (MCL) which ensures a steady supply of raw material to units 1&2. Acuite believes the offtake agreements provide comfortable revenue visibility over the medium term.

Moderate Financial Risk Profile

The financial risk profile of the group remained moderate marked by growth in networth, comfortable gearing and low debt protection metrics. The networth of the group stood at Rs.5314.19 Cr. in FY24 as against Rs.4844.99 Cr. in FY23 due to accretion of reserves. Additionally, there was an equity infusion by OPGCL of Rs.412.08 Cr. in FY24 for projects. The gearing improved to 1.36 times in FY24 from 1.70 times in FY23. OCPL made significant prepayments of Rs. 271 Cr. in FY2022-23 and Rs. 100 Cr. in FY2023-24. The debt protection metrices of the group is low marked by Interest coverage ratio (ICR) of 2.89 times and debt service coverage ratio (DSCR) of 1.40 times for FY2024. Acuite believes that the financial risk profile will remain moderate over the medium term, supported by steady accruals and moderate capital structure.

Weaknesses

Decline in scale of operations

The operating income of the group stood at Rs.4102.63 Cr. in FY24 as against Rs.5291.31 Cr. in FY23. The operating margin stood at 46.51 percent in FY24 as against 61.28 percent in FY23 The decline was due to reduced coal realizations and change in tariff rates from Rs.3.86/unit to Rs.3.80/unit. Further, the group has achieved Rs.2447.83 Cr. till September 2024. The PAT margin stood at 16.27 percent in FY24 as against 31.07 percent in FY23. Acuite believes the scale of operation is likely to improve in the medium term driven by rise in mining activity in OCPL and rise in overall plant load factor in power plants.

Intensive working capital cycle

The group has intensive working capital cycle as reflected from Gross Current Asset (GCA) days of 175 days in FY24 as against 145 days in FY23. The inventory days stood at 49 days in FY24 as against 41 days in FY24. OPGCL stores coal and oil for 45 days and 2 months respectively. The debtor days stood at 105 days in FY24 as against 85 days in FY23. The credit terms for OPGCL from OCPL is a credit period of 1 month and another 15 days available. The creditor days stood at 71 days in FY24 as against 79 days in FY23. The credit terms for OPGCL are on advance basis and varies based on the contract but generally of 15-30 days. Acuite believes working capital requirement is likely to remain similar over the medium term.

Exposure to Regulatory Risks

GRIDCO is the sole counterparty for OPGC's power output and is directly exposed to the health of the Odisha discoms. Thus, OPGC's collection efficiency largely depends on state of the power sector in Odisha. However, these risks are mitigated by presence of a robust two-tier payment security mechanism comprising a letter of credit and an escrow mechanism, which has led to timely realization from discoms.

Coal prices

Coal prices are expected to remain volatile in the near term, influenced by a complex interplay of geopolitical factors, supply chain issues, and regional energy policies. In the longer term, the demand for coal is expected to decline due to the global push for decarbonization. However, strong demand from emerging markets and technological developments may sustain coal prices in certain regions. The future of coal will largely depend on the pace of global energy transitions and the development of alternative energy sources. **Rating Sensitivities**

- Movement in scale of operations along with operating margins
- Working capital cycle
- Capital structure

Liquidity Position

Adequate

Odisha group has adequate liquidity marked by net cash accruals of Rs. 1031.78 Cr. in FY24 as against debt obligation of Rs.592.99 Cr. over the same period. OCPL made significant prepayments of Rs. 271 Cr. in FY2023 and Rs. 100 Cr. in FY2023-24. The cash and bank balance stood at Rs. 88.30 Cr. for FY 2024. Further, the current ratio of the company stood moderate at 1.18 times in FY2024 as against 0.92 times in FY23. The group has intensive working capital cycle as reflected from Gross Current Asset (GCA) days of 175 days in FY24 as against 145 days in FY23. The bank limit of OPGCL has been 81 percent for non-fund based utilized for the last seven months ended in October 2024. Acuite believes that the liquidity of the group is likely to improve over the medium term.

Outlook: Stable

Other Factors affecting Rating None

Key Financials

Particulars	Unit	FY 24 (Actual)	FY 23 (Actual)
Operating Income	Rs. Cr.	4102.63	5291.31
PAT	Rs. Cr.	667.29	1644.23
PAT Margin	(%)	16.27	31.07
Total Debt/Tangible Net Worth	Times	1.36	1.70
PBDIT/Interest	Times	2.89	4.48

Status of non-cooperation with previous CRA (if applicable) Not Applicable

Any Other Information

None

Applicable Criteria

- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm
- Consolidation Of Companies: https://www.acuite.in/view-rating-criteria-60.htm
- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Manufacturing Entities: https://www.acuite.in/view-rating-criteria-59.htm

Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on <u>www.acuite.in</u>.

Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
02 May 2024	Term Loan	Long Term	264.88	ACUITE A- Stable (Reaffirmed)
	Term Loan	Long Term	189.31	ACUITE A- Stable (Reaffirmed)
	Proposed Long Term Bank Facility	Long Term	160.79	ACUITE A- Stable (Reaffirmed)
	Proposed Long Term Loan	Long Term	229.93	ACUITE A- Stable (Reaffirmed)
	Cash Credit	Long Term	50.00	ACUITE A- Stable (Reaffirmed)
	Term Loan	Long Term	275.30	ACUITE A- Stable (Reaffirmed)
	Bank Guarantee (BLR)	Short Term	153.92	ACUITE A1 (Reaffirmed)
	Bank Guarantee (BLR)	Short Term	175.87	ACUITE A1 (Reaffirmed)
22 Mar 2024	Term Loan	Long Term	358.42	ACUITE A- Stable (Upgraded from ACUITE BBB+ Stable)
	Term Loan	Long Term	290.92	ACUITE A- Stable (Upgraded from ACUITE BBB+ Stable)
	Proposed Long Term Bank Facility	Long Term	336.66	ACUITE A- Stable (Upgraded from ACUITE BBB+ Stable)
	Proposed Long Term Loan	Long Term	34.78	ACUITE A- Stable (Upgraded from ACUITE BBB+ Stable)
	Cash Credit	Long Term	50.00	ACUITE A- Stable (Upgraded from ACUITE BBB+ Stable)
	Term Loan	Long Term	275.30	ACUITE A- Stable (Upgraded from ACUITE BBB+ Stable)
	Bank Guarantee (BLR)	Short Term	153.92	ACUITE A1 (Upgraded from ACUITE A2)
	Bank Guarantee (BLR)	Short Term	153.92	ACUITE A2 (Reaffirmed)
	Term Loan	Long Term	358.42	ACUITE BBB+ Stable (Reaffirmed)
23 Dec 2022	Term Loan	Long Term	290.92	ACUITE BBB+ Stable (Reaffirmed)
	Proposed Long Term Bank Facility	Long Term	386.66	ACUITE BBB+ Stable (Reaffirmed)
	Proposed Long Term Loan	Long Term	310.08	ACUITE BBB+ Stable (Assigned)
15 Nov	Bank Guarantee (BLR)	Short Term	153.92	ACUITE A2 (Upgraded from ACUITE A3+)
	Term Loan	Long Term	358.42	ACUITE BBB+ Stable (Upgraded from ACUITE BBB Stable)
2022	Term Loan	Long Term	290.92	ACUITE BBB+ Stable (Upgraded from ACUITE BBB Stable)
	Proposed Long Term Bank Facility	Long Term	386.66	ACUITE BBB+ Stable (Upgraded from ACUITE BBB Stable)

Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	-	Maturity Date	Quantum (Rs. Cr.)	Complexity Level	Rating
Axis Bank	Not avl. / Not appl.	Bank Guarantee (BLR)	Not avl. / Not appl.		Not avl. / Not appl.	153.92	Simple	ACUITE A1 Reaffirmed
Punjab National Bank	Not avl. / Not appl.	Bank Guarantee (BLR)	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	175.87	Simple	ACUITE A1 Reaffirmed
Union Bank of India	Not avl. / Not appl.	Cash Credit		Not avl. / Not appl.		100.00	Simple	ACUITE A- Stable Reaffirmed
Not Applicable	Not avl. / Not appl.	Proposed Long Term Bank Facility	Not avl. / Not appl.		Not avl. / Not appl.	440.24	Simple	ACUITE A- Stable Reaffirmed
Punjab National Bank	Not avl. / Not appl.	Term Loan		Not avl. / Not appl.	30 Sep 2035	247.01	Simple	ACUITE A- Stable Reaffirmed
Union Bank of India	Not avl. / Not appl.	Term Loan		Not avl. / Not appl.	31 Aug 2035	164.31	Simple	ACUITE A- Stable Reaffirmed
Rural Electrification Corporation Ltd.	Not avl. / Not appl.	Term Loan		Not avl. / Not appl.	13 Jul 2038	218.65	Simple	ACUITE A- Stable Reaffirmed

*Annexure 2 - List of Entities (applicable for Consolidation or Parent / Group / Govt. Support)

Sr. No.	Company name
1	ODISHA COAL AND POWER LIMITED
2	ODISHA POWER GENRATION CORPORATION LIMITED

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About Acuité Ratings & Research

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