



Press Release

Taylormade Renewables Limited November 19, 2024 Rating Downgraded, Reaffirmed and Issuer not co-operating

Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating			
Bank Loan Ratings	5.50	ACUITE B Downgraded Issuer not co-operating*	-			
Bank Loan Ratings	2.00	-	ACUITE A4 Reaffirmed Issuer not co-operating*			
Total Outstanding Quantum (Rs. Cr)	7.50	-	-			
Total Withdrawn Quantum (Rs. Cr)	0.00	-	-			
* The issuer did not co-operate; based on best available information.						

Rating Rationale

Acuité has downgraded the long-term rating to 'ACUITE B' (read as ACUITE B) from 'ACUITE B+' (read as ACUITE B plus) and reaffirmed the short term rating to 'ACUITE A4' (read as ACUITE A four) on the Rs. 7.50 crore bank facilities of Taylormade Renewables Limited (TRL). The rating continues to be flagged as "Issuer Not-Cooperating" and is based on the best available information.

Rationale for downgrade

The downgrade is primarily driven by a significant decline in EBITDA, attributed to a sharp rise in raw material costs and a 75% increase in total expenses for 9MFY2025 compared to 9MFY2024. Additionally, increased interest costs due to higher long-term borrowings and a rise in depreciation and amortization expenses have further strained financial performance. Liquidity concerns are evident as trade receivables exceed revenue from operations, mainly due to delayed payments from a major Andhra Pradesh water infrastructure project. The financial risk profile is impacted by the substantial upfront investment required for the expansion of the TRL Build-Own-Operate (BOO) Model and the acquisition of a majority stake in Taylormade Enviro Private Limited (TEPL), along with the establishment of a Common Effluent Treatment Plant (CETP) in Gujarat. These factors, combined with a notable decline in Profit Before Tax (PBT) and Profit After Tax (PAT) due to increased material costs, higher depreciation, and rising interest expenses, factors for downgrade.

About the Company

Based in Ahmedabad, Gujarat, and promoted by Mr. Dharmendra Gor and Gor family, Taylormade Renewables Limited (TRL) was incorporated in 2010. The company manufactures components and carries out EPC (engineering, procurement, and construction) work for renewable energy and solar thermal applications, primarily parabolic concentrators. It also manufactures bio-mass cook stoves, box cookers, and dish cookers among others. TRL has patents for some of its products.

Unsupported Rating

Not Applicable

Non-cooperation by the issuer/borrower:

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit such information before the due date.

Acuité believes that information risk is a critical component in such ratings, and non-cooperation by the issuer along with unwillingness to provide information could be a sign of potential deterioration in its overall credit quality.

This rating continues to be flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

Limitation regarding information availability:

The rating is based on information available from sources other than the issuer/borrower (in the absence of information provided by the issuer/borrower). Acuité endeavored to gather information about the entity/industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

Rating Sensitivity

"No information provided by the issuer / available for Acuite to comment upon."

Liquidity Position

"No information provided by the issuer / available for Acuite to comment upon."

Outlook: Not Applicable

Other Factors affecting Rating

None

Key Financials

Particulars	Unit	FY 24 (Actual)	FY 23 (Actual)
Operating Income	Rs. Cr.	46.90	19.79
PAT	Rs. Cr.	10.61	1.97
PAT Margin	(%)	22.62	9.95
Total Debt/Tangible Net Worth	Times	0.11	0.16
PBDIT/Interest	Times	30.45	7.82

Status of non-cooperation with previous CRA

Not Applicable

Any other information

None

Applicable Criteria

- Rating Process and Timeline: https://www.acuite.in/view-rating-criteria-67.htm
- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm

Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
02 Apr 2024	Bank Guarantee (BLR)	Short Term	2.00	ACUITE A4 (Reaffirmed & Issuer not co- operating*)
	Cash Credit	Long Term	5.50	ACUITE B+ (Reaffirmed & Issuer not co- operating*)
11 Jan 2023	Bank Guarantee (BLR)	Short Term	2.00	ACUITE A4 (Reaffirmed & Issuer not co- operating*)
	Cash Credit	Long Term	5.50	ACUITE B+ (Reaffirmed & Issuer not co- operating*)
21 Oct 2021	Bank Guarantee/Letter of Guarantee	Short Term	2.00	ACUITE A4 (Reaffirmed & Issuer not co- operating*)
	Cash Credit	Long Term	5.50	ACUITE B+ (Reaffirmed & Issuer not co- operating*)

^{*} The issuer did not co-operate; based on best available information.

Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	-	Maturity Date	Quantum (Rs. Cr.)	Complexity Level	Rating
Union Bank of India	Not avl. / Not appl.	Bank Guarantee (BLR)	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	2.00	Simple	ACUITE A4 Reaffirmed Issuer not co-operating*
Union Bank of India	Not avl. / Not appl.	Cash	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	5.50	Simple	ACUITE B Downgraded Issuer not co-operating* (from ACUITE B+)

^{*} The issuer did not co-operate; based on best available information.

Contacts

Mohit Jain Senior Vice President-Rating Operations

Dibyendu Roy Associate Analyst-Rating Operations

Contact details exclusively for investors and lenders

Mob: +91 8591310146

Email ID: analyticalsupport@acuite.in

About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

Disclaimer: An Acuité rating does not constitute an audit of the rated entity and should not be treated as a recommendation or opinion that is intended to substitute for a financial adviser's or investor's independent assessment of whether to buy, sell or hold any security. Ratings assigned by Acuité are based on the data and information provided by the issuer and obtained from other reliable sources. Although reasonable care has been taken to ensure that the data and information is true, Acuité, in particular, makes no representation or warranty, expressed or implied with respect to the adequacy, accuracy or completeness of the information relied upon. Acuité is not responsible for any errors or omissions and especially states that it has no financial liability whatsoever for any direct, indirect or consequential loss of any kind, arising from the use of its ratings. Ratings assigned by Acuité are subject to a process of surveillance which may lead to a revision in ratings as and when the circumstances so warrant. Please visit our website (www.acuite.in/faqs.htm to refer FAQs on Credit Rating.