

Press Release

Fortpoint Automotive (Cars) Private Limited

February 23, 2022



Rating Downgraded and Issuer not co-operating

| Product | Quantum (Rs. Cr) | Long Term Rating | Short Term Rating |
|---|------------------|--|-------------------|
| Bank Loan Ratings | 130.00 | ACUITE BB- Downgraded Issuer not co-operating* | - |
| Total Outstanding Quantum (Rs. Cr) | 130.00 | - | - |
| Total Withdrawn Quantum (Rs. Cr) | 0.00 | - | - |

Refer Annexure for details

*The issuer did not co-operate; Based on best available information.

Rating Rationale

Acuité has downgraded the long-term rating to '**ACUITE BB-**' (**read as ACUITE double B minus**) from '**ACUITE BB**' (**read as ACUITE double B**) on the Rs.130.00 crore bank facilities of Fortpoint Automotive (Cars) Private Limited (FAPL). This rating is now an indicative rating and is downgraded on account of information risk.

About the Company

Mumbai-based, Fortpoint Automotive Cars Private Limited (FAPL) was incorporated in 2001 and is an authorized dealer of Maruti Suzuki India Limited (MSIL) for passenger vehicles. Company is engaged in business of sale of new cars, spare parts, accessories and undertakes servicing of vehicles through its eight showrooms and workshops. Further, company is even engaged in leasing of cars. The directors of the company are Mr. Sundeep Prakash Bafna and Mr. Sandesh Dugad.

Non-cooperation by the issuer/borrower

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer / borrower failed to submit such information before the due date.

Acuité believes that information risk is a critical component in such ratings, and non-cooperation by the issuer along with an unwillingness to provide information could be a sign of potential deterioration in its overall credit quality.

This rating is therefore being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

Limitation regarding information availability

The rating is based on information available from sources other than the issuer / borrower (in the absence of information provided by the issuer / borrower). Acuité endeavored to gather information about the entity / industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

Rating Sensitivities

"No information provided by the issuer / available for Acuite to comment upon."

Material Covenants

Not Applicable

Liquidity Indicators

"No information provided by the issuer / available for Acuite to comment upon."

Outlook

Not Applicable

Key Financials:

The rated entity has not shared the latest financial statements despite repeated requests.

Status of non-cooperation with previous CRA

Not Applicable

Any other information

Acuité is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups.

Applicable Criteria

- Default Recognition: <https://www.acuite.in/view-rating-criteria-52.htm>
- Trading Entity: <https://www.acuite.in/view-rating-criteria-61.htm>

Rating History

| Date | Name of Instruments/Facilities | Term | Amount (Rs. Cr) | Rating/Outlook |
|-------------|--------------------------------|-----------|-----------------|--------------------------------------|
| 09 Jan 2020 | Term Loan | Long Term | 3.00 | ACUITE BB Stable (Reaffirmed) |
| | Inventory Funding | Long Term | 13.00 | ACUITE BB Stable (Reaffirmed) |
| | Inventory Funding | Long Term | 8.25 | ACUITE BB Stable (Reaffirmed) |
| | Term Loan | Long Term | 2.50 | ACUITE BB Stable (Reaffirmed) |
| | Term Loan | Long Term | 10.75 | ACUITE BB Stable (Assigned) |
| | Inventory Funding | Long Term | 10.00 | ACUITE BB Stable (Reaffirmed) |
| | Cash Credit | Long Term | 10.00 | ACUITE BB Stable (Assigned) |
| | Cash Credit | Long Term | 20.00 | ACUITE BB Stable (Reaffirmed) |
| | Cash Credit | Long Term | 3.50 | ACUITE BB Stable (Reaffirmed) |
| | Term Loan | Long Term | 11.30 | ACUITE BB Stable (Reaffirmed) |
| | Term Loan | Long Term | 3.00 | ACUITE BB Stable (Reaffirmed) |
| | Inventory Funding | Long Term | 15.00 | ACUITE BB Stable (Assigned) |
| | Inventory Funding | Long Term | 7.00 | ACUITE BB Stable (Assigned) |
| | Secured Overdraft | Long Term | 3.50 | ACUITE BB Stable (Reaffirmed) |
| 11 Jun 2019 | Inventory Funding | Long Term | 13.00 | ACUITE BB (Issuer not co-operating*) |
| | Term Loan | Long Term | 0.75 | ACUITE BB (Issuer not co-operating*) |
| | Secured Overdraft | Long Term | 5.00 | ACUITE BB (Issuer not co-operating*) |
| | Cash Credit | Long Term | 22.00 | ACUITE BB (Issuer not co-operating*) |
| | Inventory Funding | Long Term | 10.00 | ACUITE BB (Issuer not co-operating*) |
| | Term Loan | Long Term | 11.30 | ACUITE BB (Issuer not co-operating*) |
| | Cash Credit | Long Term | 7.70 | ACUITE BB (Issuer not co-operating*) |
| | Inventory Funding | Long Term | 9.25 | ACUITE BB (Issuer not co-operating*) |
| | Term Loan | Long Term | 18.00 | ACUITE BB (Issuer not co-operating*) |
| | Term Loan | Long Term | 3.00 | ACUITE BB (Issuer not co-operating*) |
| | Inventory Funding | Long Term | 9.25 | ACUITE BB Stable (Assigned) |
| | Cash Credit | Long Term | 7.70 | ACUITE BB Stable (Assigned) |
| | | Long | | |

| | | | | |
|-------------|-------------------|-----------|-------|-------------------------------|
| 20 Mar 2018 | Secured Overdraft | Term | 5.00 | ACUITE BB Stable (Assigned) |
| | Term Loan | Long Term | 0.75 | ACUITE BB Stable (Assigned) |
| | Cash Credit | Long Term | 22.00 | ACUITE BB Stable (Assigned) |
| | Inventory Funding | Long Term | 10.00 | ACUITE BB Stable (Assigned) |
| | Term Loan | Long Term | 18.00 | ACUITE BB Stable (Assigned) |
| | Inventory Funding | Long Term | 13.00 | ACUITE BB Stable (Assigned) |
| | Term Loan | Long Term | 3.00 | ACUITE BB Stable (Assigned) |
| | Term Loan | Long Term | 11.30 | ACUITE BB Stable (Assigned) |

Annexure - Details of instruments rated

| Lender's Name | ISIN | Facilities | Date Of Issuance | Coupon Rate | Maturity Date | Quantum (Rs. Cr.) | Rating |
|-------------------------------------|----------------|-------------------|-------------------------|--------------------|----------------------|--------------------------|---|
| Kotak Mahindra Bank | Not Applicable | Cash Credit | Not Applicable | Not Applicable | Not Applicable | 3.50 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| State Bank of India | Not Applicable | Cash Credit | Not Applicable | Not Applicable | Not Applicable | 20.00 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| Axis Bank | Not Applicable | Cash Credit | Not Applicable | Not Applicable | Not Applicable | 10.00 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| Federal Bank | Not Applicable | Inventory Funding | Not Applicable | Not Applicable | Not Applicable | 7.00 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| TATA Capital Financial Service Ltd. | Not Applicable | Inventory Funding | Not Applicable | Not Applicable | Not Applicable | 10.00 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| BMW Financial Services Pvt. Ltd. | Not Applicable | Inventory Funding | Not Applicable | Not Applicable | Not Applicable | 13.00 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| HDFC Bank Ltd | Not Applicable | Inventory Funding | Not Applicable | Not Applicable | Not Applicable | 8.25 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| Axis Bank | Not Applicable | Inventory Funding | Not Applicable | Not Applicable | Not Applicable | 15.00 | ACUITE BB- Downgraded Issuer not co- |

| | | | | | | | |
|----------------------------------|----------------|----------------------------------|----------------|----------------|----------------|-------|---|
| | | | | | | | operating* (from ACUITE BB) |
| Kotak Mahindra Bank | Not Applicable | Overdraft | Not Applicable | Not Applicable | Not Applicable | 3.50 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| Not Applicable | Not Applicable | Proposed Long Term Bank Facility | Not Applicable | Not Applicable | Not Applicable | 9.20 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| State Bank of India | Not Applicable | Term Loan | Not available | Not available | Not available | 10.75 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| Kotak Mahindra Bank | Not Applicable | Term Loan | Not available | Not available | Not available | 2.50 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| Yes Bank Ltd | Not Applicable | Term Loan | Not available | Not available | Not available | 3.00 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| BMW Financial Services Pvt. Ltd. | Not Applicable | Term Loan | Not available | Not available | Not available | 3.00 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |
| Not Applicable | Not Applicable | Term Loan | Not available | Not available | Not available | 11.30 | ACUITE BB- Downgraded Issuer not co-operating* (from ACUITE BB) |

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About Acuité Ratings & Research

Acuité Ratings & Research Limited is a full-service Credit Rating Agency registered with the Securities and Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI), for Bank Loan Ratings under BASEL-II norms in the year 2012. Since then, it has assigned more than 8,850 credit ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in KanjurMarg, Mumbai.

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