

## Press Release

### FORTPOINT AUTOMOTIVE CARS PRIVATE LIMITED

May 24, 2023

### Rating Reaffirmed and Issuer not co-operating



Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating
Bank Loan Ratings	130.00	ACUITE BB-   Reaffirmed   Issuer not co-operating*	-
Total Outstanding Quantum (Rs. Cr)	130.00	-	-

## Rating Rationale

Acuité has reaffirmed the long-term rating of '**ACUITE BB-'** (read as **ACUITE double B minus**) on the Rs.130.00 crore bank facilities of Fortpoint Automotive Cars Private Limited (FACPL). The rating continues to be flagged as "Issuer Not-Cooperating" and is based on the best available information.

## About the Company

Mumbai-based, Fortpoint Automotive Cars Private Limited (FACPL) was incorporated in 2001 and is an authorized dealer of Maruti Suzuki India Limited (MSIL) for passenger vehicles. The Company is engaged in business of sale of new cars, spare parts, accessories and undertakes servicing of vehicles through its eight showrooms and workshops. Further, company is even engaged in leasing of cars. The directors of the company are Mr. Sundeep Prakash Bafna and Mr. Sandesh Dugad.

## Non-cooperation by the issuer/borrower:

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit such information before the due date.

Acuité believes that information risk is a critical component in such ratings, and non-cooperation by the issuer along with unwillingness to provide information could be a sign of potential deterioration in its overall credit quality.

This rating is, therefore, being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

## Limitation regarding information availability:

The rating is based on information available from sources other than the issuer/borrower (in the absence of information provided by the issuer/borrower). Acuité endeavored to gather information about the entity/industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

## Rating Sensitivity

"No information provided by the issuer / available for Acuite to comment upon."

## Material Covenants

None.

## Liquidity Position

"No information provided by the issuer / available for Acuite to comment upon."



Not Applicable

**Other Factors affecting Rating**

Not Applicable

## Key Financials

Particulars	Unit	FY 22 (Actual)	FY 21 (Actual)
Operating Income	Rs. Cr.	302.79	227.70
PAT	Rs. Cr.	2.57	0.84
PAT Margin	(%)	0.85	0.37
Total Debt/Tangible Net Worth	Times	2.69	2.47
PBDIT/Interest	Times	2.56	2.96

### Status of non-cooperation with previous CRA

None

### Any other information

Acuité is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups.

### Applicable Criteria

- Trading Entities: <https://www.acuite.in/view-rating-criteria-61.htm>
- Default Recognition: <https://www.acuite.in/view-rating-criteria-52.htm>
- Application Of Financial Ratios And Adjustments: <https://www.acuite.in/view-rating-criteria-53.htm>

### Note on Complexity Levels of the Rated Instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite' s categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on [www.acuite.in](http://www.acuite.in).

## Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
23 Feb 2022	Inventory Funding	Long Term	8.25	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Secured Overdraft	Long Term	3.50	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	10.75	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Inventory Funding	Long Term	13.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	11.30	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	3.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Inventory Funding	Long Term	7.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Cash Credit	Long Term	10.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Proposed Long Term Loan	Long Term	9.20	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	3.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Cash Credit	Long Term	20.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Inventory Funding	Long Term	10.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Inventory Funding	Long Term	15.00	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Cash Credit	Long Term	3.50	ACUITE BB- (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	2.50	ACUITE BB- (Downgraded and Issuer not co-operating*)
09 Jan 2020	Term Loan	Long Term	3.00	ACUITE BB   Stable (Reaffirmed)
	Inventory Funding	Long Term	13.00	ACUITE BB   Stable (Reaffirmed)
	Inventory Funding	Long Term	8.25	ACUITE BB   Stable (Reaffirmed)
	Term Loan	Long Term	2.50	ACUITE BB   Stable (Reaffirmed)
	Term Loan	Long Term	10.75	ACUITE BB   Stable (Assigned)
	Inventory Funding	Long Term	10.00	ACUITE BB   Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE BB   Stable (Assigned)
	Cash Credit	Long Term	20.00	ACUITE BB   Stable (Reaffirmed)
	Cash Credit	Long Term	3.50	ACUITE BB   Stable (Reaffirmed)
	Term Loan	Long Term	11.30	ACUITE BB   Stable (Reaffirmed)
	Term Loan	Long Term	3.00	ACUITE BB   Stable (Reaffirmed)
		Long		

	Inventory Funding	Term	15.00	ACUITE BB   Stable (Assigned)
	Inventory Funding	Long Term	7.00	ACUITE BB   Stable (Assigned)
	Secured Overdraft	Long Term	3.50	ACUITE BB   Stable (Reaffirmed)

## Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Complexity Level	Quantum (Rs. Cr.)	Rating
Kotak Mahindra Bank	Not Applicable	Cash Credit	Not Applicable	Not Applicable	Not Applicable	Simple	3.50	ACUITE BB-   Reaffirmed   Issuer not co-operating*
State Bank of India	Not Applicable	Cash Credit	Not Applicable	Not Applicable	Not Applicable	Simple	20.00	ACUITE BB-   Reaffirmed   Issuer not co-operating*
Axis Bank	Not Applicable	Cash Credit	Not Applicable	Not Applicable	Not Applicable	Simple	10.00	ACUITE BB-   Reaffirmed   Issuer not co-operating*
Federal Bank	Not Applicable	Inventory Funding	Not Applicable	Not Applicable	Not Applicable	Simple	7.00	ACUITE BB-   Reaffirmed   Issuer not co-operating*
TATA Capital Financial Service Ltd.	Not Applicable	Inventory Funding	Not Applicable	Not Applicable	Not Applicable	Simple	10.00	ACUITE BB-   Reaffirmed   Issuer not co-operating*
BMW Financial Services Pvt. Ltd.	Not Applicable	Inventory Funding	Not Applicable	Not Applicable	Not Applicable	Simple	13.00	ACUITE BB-   Reaffirmed   Issuer not co-operating*
HDFC Bank Ltd	Not Applicable	Inventory Funding	Not Applicable	Not Applicable	Not Applicable	Simple	8.25	ACUITE BB-   Reaffirmed   Issuer not co-operating*
Axis Bank	Not Applicable	Inventory Funding	Not Applicable	Not Applicable	Not Applicable	Simple	15.00	ACUITE BB-   Reaffirmed   Issuer not co-operating*
Not Applicable	Not Applicable	Proposed Long Term Bank	Not Applicable	Not Applicable	Not Applicable	Simple	9.20	ACUITE BB-   Reaffirmed   Issuer not co-

		Facility						operating*
Kotak Mahindra Bank	Not Applicable	Secured Overdraft	Not Applicable	Not Applicable	Not Applicable	Simple	3.50	ACUITE BB-   Reaffirmed   Issuer not co-operating*
Kotak Mahindra Bank	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	2.50	ACUITE BB-   Reaffirmed   Issuer not co-operating*
Yes Bank Ltd	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	3.00	ACUITE BB-   Reaffirmed   Issuer not co-operating*
BMW Financial Services Pvt. Ltd.	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	3.00	ACUITE BB-   Reaffirmed   Issuer not co-operating*
BMW Financial Services Pvt. Ltd.	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	11.30	ACUITE BB-   Reaffirmed   Issuer not co-operating*
State Bank of India	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	10.75	ACUITE BB-   Reaffirmed   Issuer not co-operating*



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### About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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