

Press Release SPECTRA CHEMICALS September 02, 2025 Rating Reaffirmed



| Product | Quantum (Rs. Cr) | Long Term Rating | Short Term Rating | |
|------------------------------------|------------------|------------------------------------|----------------------------|--|
| Bank Loan Ratings | 2.30 | ACUITE BB Stable Reaffirmed | - | |
| Bank Loan Ratings | 8.70 | - | ACUITE A4+ Reaffirmed | |
| Total Outstanding Quantum (Rs. Cr) | 11.00 | - | - | |
| Total Withdrawn Quantum (Rs. Cr) | 0.00 | - | - | |

Rating Rationale

Acuité has reaffirmed its long-term rating of 'ACUITE BB' (read as ACUITE double B) and its short-term rating of 'ACUITE A4+' (read as ACUITE A four plus) on the Rs.11.00 Cr. bank facilities of Spectra Chemicals (SC). The outlook is 'Stable'.

Rationale for Rating Reaffirmation

The rating has migrated from issuer non cooperative status and reaffirmation considers the entity's moderate financial risk profile along with efficient working capital operations. Further, the rating also takes into account the extensive experience of the proprietor, Mr. Mrugnesh Gandhi, who has over four decades of experience in the chemical trading business. However, rating remains constrained with modest scale of operations, though marginal y-o-y improvement registered in FY25. Also, the inherent capital withdrawal risk associated with proprietorship structure resulting in a low networth is a key rating constraint.

About the Company

Spectra Chemicals (SC), founded in 1978 by Mr. Mrugesh Gandhi, is a Mumbai-based chemical trading firm. The firm is mainly engaged in importing (majorly from Middle East) and trading of sulphur and phosphoric acid serving industries such as agrochemicals, edible oil, fertilizers, food & beverages, and sugar.

Unsupported Rating

Not Applicable

Analytical Approach

Acuité has considered the standalone view of the business and financial risk profile of SC to arrive at the rating.

Key Rating Drivers

Strengths

Experienced promotors and working capital efficient operations

The proprietor i.e Mr. Mrugesh Gandhi has an experience of over more than four decades in the chemicals trading business and is supported by his son Mr. Sanket Gandhi. The proprietor's extensive industry experience and understanding of the industry/market dynamics and business along with established relationships with a diversified customer base acts as an offset of demand risk. Further, being a trading nature of operations the working capital operations are efficient with debtor days in the range of 15-30 days and low inventory periods.



SCs financial risk profile is moderate marked by low gearing and healthy debt protection metrics. The gearing stood below unity at 0.50 times as on March 31, 2025 (Prov.), (0.46 times as on March 31, 2024). Further, the TOL/TNW also stood healthy at 0.72 times as on March 31, 2025 (Prov.) (0.58 times as on March 31, 2024).

Weaknesses

Modest scale of operations

SC's business risk profile is constrained by its modest scale of operations. The revenue stood at Rs.29.71 Cr. in FY2025 (Prov.) against Rs. 22.36 Cr. in FY2024 and Rs.50.90 Cr. in FY2023. In FY2024, an oversupply in the market exerted downward pressure on prices, resulting in a decline in revenue. However, in FY2025, as supply levels began to stabilize, price realizations improved, contributing to a recovery in profitability. This is also reflected in the EBITDA margin, which rose to 4.23% in FY2025 (Prov.) against 1.35% in FY2024 and 3.31% in FY2023.

Acuité believes sustenance of the profitability margins while improving the scale of operations will remain a key rating monitorable.

Low networth & capital withdrawal risk

The firm is exposed to the risk associated with the proprietorship nature of the entity, including the risk of capital withdrawal as witnessed by the reduced net worth to Rs. 2.95 Cr. as on March 31, 2025 (Prov.), against Rs.3.16 Cr. as on March 31, 2024. Therefore, such withdrawals affect the financial flexibility of the entity.

Rating Sensitivities

- Significant improvement in scale of operations, while maintaining its profitability margins.
- Deterioration in the working capital cycle leading to stress on the debt protection metrics or the liquidity position of the entity.
- Significant capital withdrawal impacting networth
- Regulatory challenges faced in the domestic market and from the importing countries.

Liquidity Position

Adequate

SC has an adequate liquidity position marked by sufficient net cash accruals of Rs.1.32 Cr. in FY2025 (Prov.) against its minimal repayment obligation of Rs.0.04 Cr. during the same period. SCs reliance on working capital limits stood low at ~37.68% for the past 06 months ended June 2025. The current ratio stood healthy at 2.38 times as on March 31, 2025 (Prov.). The company maintained unencumbered cash and bank balance of Rs. 0.05 Cr. as on March 31, 2025 (Prov.). Going ahead, the company is expected to generate sufficient cash accruals against its minimal repayment obligations over the medium-term.

Outlook: Stable

Other Factors affecting Rating

None

Key Financials

| Particulars | Unit | FY 25 (Provisional) | FY 24 (Actual) |
|-------------------------------|---------|---------------------|----------------|
| Operating Income | Rs. Cr. | 29.71 | 22.36 |
| PAT | Rs. Cr. | 1.32 | 0.33 |
| PAT Margin | (%) | 4.45 | 1.47 |
| Total Debt/Tangible Net Worth | Times | 0.50 | 0.46 |
| PBDIT/Interest | Times | 23.28 | 2.67 |

Status of non-cooperation with previous CRA (if applicable)

Not Applicable

Any other information

None

Applicable Criteria

- Default Recognition :- https://www.acuite.in/view-rating-criteria-52.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm
- Trading Entities: https://www.acuite.in/view-rating-criteria-61.htm

Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

Rating History

| Date | Name of Instruments/Facilities | Term | Amount (Rs. Cr) | Rating/Outlook | | |
|----------------|-------------------------------------|---------------|-----------------|---|--|--|
| 05 Jun 2024 | Letter of Credit | Short Term | 8.70 | ACUITE A4+ (Reaffirmed & Issuer not co- operating*) | | |
| | Cash Credit | Long Term | 1.80 | ACUITE BB (Reaffirmed & Issuer not co- operating*) | | |
| | Proposed Long Term Bank Facility | Long Term | 0.50 | ACUITE BB (Reaffirmed & Issuer not co- operating*) | | |
| 08 Mar 2023 | Letter of Credit | Short Term | 8.70 | ACUITE A4+ (Reaffirmed) | | |
| | Cash Credit | Long Term | 1.80 | ACUITE BB Stable (Reaffirmed) | | |
| | Proposed Long Term Bank Facility | Long Term | 0.50 | ACUITE BB Stable (Reaffirmed) | | |
| 07 Jan 2022 | Letter of Credit | Short Term | 8.70 | ACUITE A4+ (Reaffirmed) | | |
| | Proposed Long Term Bank Facility | Long Term | 0.50 | ACUITE BB Stable (Upgraded from ACUITE BB- Stable) | | |
| | Cash Credit | Long Term | 1.80 | ACUITE BB Stable (Upgraded from ACUITE BB- Stable) | | |

Annexure - Details of instruments rated

| Lender's Name | ISIN | Facilities | Date Of Issuance | Coupon Rate | Maturity Date | Quantum (Rs. Cr.) | Complexity Level | Kating |
|-------------------|-------------------------|-------------------------------------|-------------------------|-------------------------|-------------------------|-------------------|---------------------|---------------------------------------|
| Bank of Baroda | Not avl. / Not appl. | Cash Credit | Not avl. / Not appl. | Not avl. / Not appl. | Not avl. / Not appl. | 1.80 | Simple | ACUITE BB Stable Reaffirmed |
| Bank of Baroda | Not avl. / Not appl. | Letter of Credit | Not avl. / Not appl. | Not avl. / Not appl. | Not avl. / Not appl. | 8.70 | Simple | ACUITE A4+ Reaffirmed |
| Not Applicable | Not avl. / Not appl. | Proposed Long Term Bank Facility | | | | 0.50 | Simple | ACUITE BB Stable Reaffirmed |

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About Acuité Ratings & Research

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