



Press Release
Sus Agro Foods India Private Limited
August 13, 2024

Rating Downgraded, Reaffirmed and Issuer not co-operating

Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating
Bank Loan Ratings	15.50	ACUITE B Downgraded Issuer not co-operating*	-
Bank Loan Ratings	1.00	-	ACUITE A4 Reaffirmed Issuer not co-operating*
Total Outstanding Quantum (Rs. Cr)	16.50	-	-

Rating Rationale

Acuite has downgraded the long-term rating to **'ACUITE B' (read as ACUITE B)** from **'ACUITE B+' (read as ACUITE B plus)** and reaffirmed the short-term rating of **'ACUITE A4' (read as ACUITE A four)** on the Rs.16.50 crore bank facilities of SUS Agro Foods India Private Limited on account of information risk. The rating continues to be flagged as "Issuer Not-Cooperating" and is based on the best available information.

About the Company

Incorporated in 2014, SUS Agro Foods India Private Limited is a Kathua (Jammu) based company engaged in the manufacture of dairy based product such as ghee, whole milk powder and skimmed milk powder along with curd, paneer and butter. It is part of Vishwas Group promoted by Mr. Sanjeev Arora and Mrs. Upasana Arora.

About the Group

Vishwas Milk Products Private Limited (VMPPL) is part of Vishwas Group promoted by MR. Sanjeev Arora and Mrs. Upasana Arora. The group is primarily involved in dairy industry. SUS Agro Foods Private Limited, part of Vishwas group, is a Jammu based company engaged in manufacturing of whole milk powder and whey milk powder and ghee. Incorporated in 2008, Vishwas Milk Products Private Limited (VMPPL) is an Amritsar (Punjab) based company promoted by Mr. Sandeep Arora and Mrs. Upasana Arora. The company's product profile includes milk and value-added products such as milk powder, ghee, paneer and curd. VMPL

procures milk from contractor based out of Amritsar. After processing and packaging, the milk is sold under its brand name 'Milk land' in Punjab, Haryana and Himachal Pradesh. Incorporated in 2014, SUS Agro Foods India Private Limited is a Kathua (Jammu) based company engaged in the manufacture of dairy-based product such as ghee, whole milk powder and skimmed milk powder along with curd, paneer and butter. SAFPL is part of Vishwas Group promoted by Mr. Sanjeev Arora and Mrs. Upasana Arora.

Unsupported Rating

Not Applicable

Non-cooperation by the issuer/borrower:

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit

such information before the due date.

Acuité believes that information risk is a critical component in such ratings, and non-cooperation by the issuer along with unwillingness to provide information could be a sign of potential deterioration in its overall credit quality.

This rating is, therefore, being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

Limitation regarding information availability:

The rating is based on information available from sources other than the issuer/borrower (in the absence of information provided by the issuer/borrower). Acuité endeavored to gather information about the entity/industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit ratings is based.

Rating Sensitivity

"No information provided by the issuer / available for Acuite to comment upon."

Liquidity Position

"No information provided by the issuer / available for Acuite to comment upon."

Outlook

Not Applicable

Other Factors affecting Rating

None

Key Financials

Particulars	Unit	FY 23 (Actual)	FY 22 (Actual)
Operating Income	Rs. Cr.	32.58	17.85
PAT	Rs. Cr.	0.33	0.22
PAT Margin	(%)	1.02	1.25
Total Debt/Tangible Net Worth	Times	1.36	1.16
PBDIT/Interest	Times	2.46	2.11

Status of non-cooperation with previous CRA

Not Applicable

Any other information

None

Applicable Criteria

- Manufacturing Entities: <https://www.acuite.in/view-rating-criteria-59.htm>
- Default Recognition: <https://www.acuite.in/view-rating-criteria-52.htm>
- Application Of Financial Ratios And Adjustments: <https://www.acuite.in/view-rating-criteria-53.htm>

Note on Complexity Levels of the Rated Instrument

In order to inform the investors about complexity of instruments, Acuite has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
17 May 2023	Bank Guarantee (BLR)	Short Term	1.00	ACUITE A4 (Reaffirmed & Issuer not co-operating*)
	Cash Credit	Long Term	4.50	ACUITE B+ (Reaffirmed & Issuer not co-operating*)
	Term Loan	Long Term	5.20	ACUITE B+ (Reaffirmed & Issuer not co-operating*)
	Term Loan	Long Term	3.45	ACUITE B+ (Reaffirmed & Issuer not co-operating*)
	Term Loan	Long Term	1.25	ACUITE B+ (Reaffirmed & Issuer not co-operating*)
	Term Loan	Long Term	0.78	ACUITE B+ (Reaffirmed & Issuer not co-operating*)
	Proposed Long Term Bank Facility	Long Term	0.32	ACUITE B+ (Reaffirmed & Issuer not co-operating*)
18 Feb 2022	Bank Guarantee (BLR)	Short Term	1.00	ACUITE A4 (Reaffirmed & Issuer not co-operating*)
	Cash Credit	Long Term	4.50	ACUITE B+ (Reaffirmed & Issuer not co-operating*)
	Term Loan	Long Term	5.20	ACUITE B+ (Reaffirmed & Issuer not co-operating*)
	Term Loan	Long Term	3.45	ACUITE B+ (Reaffirmed & Issuer not co-operating*)
	Term Loan	Long Term	1.25	ACUITE B+ (Reaffirmed & Issuer not co-operating*)
	Term Loan	Long Term	0.78	ACUITE B+ (Reaffirmed & Issuer not co-operating*)
	Proposed Long Term Bank Facility	Long Term	0.32	ACUITE B+ (Reaffirmed & Issuer not co-operating*)

Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Complexity Level	Quantum (Rs. Cr.)	Rating
Union Bank of India	Not avl. / Not appl.	Bank Guarantee (BLR)	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	1.00	ACUITE A4 Reaffirmed Issuer not co-operating*
Union Bank of India	Not avl. / Not appl.	Cash Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	4.50	ACUITE B Downgraded Issuer not co-operating* (from ACUITE B+)
Not Applicable	Not avl. / Not appl.	Proposed Long Term Bank Facility	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	0.32	ACUITE B Downgraded Issuer not co-operating* (from ACUITE B+)
Union Bank of India	Not avl. / Not appl.	Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	5.20	ACUITE B Downgraded Issuer not co-operating* (from ACUITE B+)
Union Bank of India	Not avl. / Not appl.	Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	3.45	ACUITE B Downgraded Issuer not co-operating* (from ACUITE B+)
Union Bank of India	Not avl. / Not appl.	Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	1.25	ACUITE B Downgraded Issuer not co-operating* (from ACUITE B+)
Union Bank of India	Not avl. / Not appl.	Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	0.78	ACUITE B Downgraded Issuer not co-operating* (from ACUITE B+)

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About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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