

Press Release

Intime Vincom Private Limited

November 27, 2018



Rating Assigned

Total Bank Facilities Rated*	Rs. 15.00 Cr.
Long Term Rating	ACUITE B / Outlook: Stable
Short Term Rating	ACUITE A4

* Refer Annexure for details

Rating Rationale

Acuite has assigned long-term rating of '**ACUITE B**' (read as **ACUITE B**) and short term rating of '**ACUITE A4**' (read as **ACUITE A four**) to the Rs. 15.00 crore bank facilities of Intime Vincom Private Limited (IVPL). The outlook is '**Stable**'.

IVPL was incorporated in 2010 and started its commercial operation from April 2017 by Mr. Shyam Sunder Agarwal, Mr. Sanjay Ladha and Mr. Sunil Sharma. The company is engaged in trading of plastic granules. The company has three branch office located at Delhi, Hyderabad and Guntur and one registered office in Kanpur (Uttar Pradesh).

Analytical Approach

Acuite has considered the standalone business and financial risk profiles of IVPL to arrive at the rating.

Key Rating Drivers:

Strengths

- **Modest scale of operation**

The scale of operation of IVPL stood modest at Rs.137.07 crore in FY2018 (Provisional). The company booked Rs.69.00 crore till August, 2018.

Weaknesses

- **Nascent of operation**

Though the company was established in 2010 the commercial operation of the company has started from April 2017.

- **Average financial risk profile**

The average financial risk profile of the company is marked by low net worth, moderate gearing and healthy debt protection metrics. The net worth of the company stood low at Rs.7.96 crore in FY2018 (Provisional). The gearing of the company stood moderate at 1.44 times in FY2018 (Provisional). The total debt of Rs.11.99 crore consists of only short-term debt. The interest coverage ratio (ICR) of the company stood healthy at 3.37times in FY2018 (Provisional). The debt service coverage ratio (DSCR) of the company stood healthy at 3.37 times in FY2018 (Provisional). The net cash accruals against the total debt stood low at 0.02 times in FY2018 (Provisional). The total outside liability against total tangible net worth (TOL/TNW) stood high at 3.09 times in FY2018 (Provisional).

Outlook: Stable

Acuite believes IVPL will maintain a 'Stable' outlook in the medium term owing to its modest scale of operation. The outlook may be revised to 'Positive' in case the company registers substantial growth in revenues and cash accruals while maintaining its financial risk profile. Conversely, the outlook may be revised to 'Negative' in case of deterioration in the financial risk profile or deterioration of the capital structure and any deterioration in working capital management.

About the Rated Entity - Key Financials

	Unit	FY18(Provisional)
Operating Income	Rs. Cr.	137.07
EBITDA	Rs. Cr.	0.38
PAT	Rs. Cr.	0.27
EBITDA Margin	(%)	0.28
PAT Margin	(%)	0.19
ROCE	(%)	2.75
Total Debt/Tangible Net Worth	Times	1.51
PBDIT/Interest	Times	3.37
Total Debt/PBDIT	Times	31.59
Gross Current Assets (Days)	Days	84

Status of non-cooperation with previous CRA (if applicable)

Not Applicable

Any other information

Not Applicable

Applicable Criteria

- Default Recognition - <https://www.acuite.in/criteria-default.htm>
- Financial Ratios And Adjustments - <https://www.acuite.in/view-rating-criteria-20.htm>
- Trading Entities - <https://www.acuite.in/view-rating-criteria-6.htm>

Note on complexity levels of the rated instrument

<https://www.acuite.in/criteria-complexity-levels.htm>

Rating History (Upto last three years)

Not Applicable

*Annexure – Details of instruments rated

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings/Outlook
Cash Credit	Not Applicable	Not Applicable	Not Applicable	12.00	ACUITE B / Stable
Letter of credit	Not Applicable	Not Applicable	Not Applicable	3.00	ACUITE A4

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About Acuité Ratings & Research:

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