

Press Release
Best Sellers Apparels Private Limited
April 10, 2024



Rating Reaffirmed and Issuer not co-operating

Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating
Bank Loan Ratings	24.22	ACUITE BB+ Reaffirmed Issuer not co-operating*	-
Bank Loan Ratings	23.37	-	ACUITE A4+ Reaffirmed Issuer not co-operating*
Total Outstanding Quantum (Rs. Cr)	47.59	-	-

Rating Rationale

Acuite has reaffirmed the long-term rating of '**ACUITE BB+**' (read as **ACUITE double B plus**) and short-term rating to '**ACUITE A4+(read as ACUITE A four plus)**' on the Rs.47.59 Cr. bank facilities of BEST SELLERS APPARELS PRIVATE LIMITED (BSAPL). The rating continues to be flagged as "Issuer Not-Cooperating" and is based on the best available information.

About the Company

Best Sellers Apparels Private Limited (BSPL) is a Manipal (Udupi), based company incorporated in 2005, by Mr. Sachin Pai, grandson of Mr. TMA Pai, the founder of the Manipal Group. BSPL is engaged in manufacturing of denim bottom wear for large brands such as Pepe Jeans, Spykar, Mufti, Benetton, among others. The company has three manufacturing facilities in and around Manipal with a combined capacity of 1.80 lacs garment per month.

Unsupported Rating

Not Applicable

Non-cooperation by the issuer/borrower:

Acuite has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit such information before the due date. Acuite believes that information risk is a critical component in such ratings, and non-cooperation by the issuer along with unwillingness to provide information could be a sign of potential deterioration in its overall credit quality. This rating is, therefore, being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuite's policies.

Limitation regarding information availability:

The rating is based on information available from sources other than the issuer/borrower (in the absence of information provided by the issuer/borrower). Acuite endeavored to gather information about the entity/industry from the public domain. Therefore, Acuite cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

Rating Sensitivity

"No information provided by the issuer / available for Acuite to comment upon."

Liquidity Position

"No information provided by the issuer / available for Acuite to comment upon."

Outlook

Not Applicable

Other Factors affecting Rating

None

Key Financials

Particulars	Unit	FY 23 (Actual)	FY 22 (Actual)
Operating Income	Rs. Cr.	157.30	105.45
PAT	Rs. Cr.	1.85	0.87
PAT Margin	(%)	1.17	0.83
Total Debt/Tangible Net Worth	Times	1.80	2.04
PBDIT/Interest	Times	2.16	2.06

Status of non-cooperation with previous CRA

Not Applicable

Any other information

None

Applicable Criteria

- Manufacturing Entities: <https://www.acuite.in/view-rating-criteria-59.htm>
- Default Recognition: <https://www.acuite.in/view-rating-criteria-52.htm>
- Application Of Financial Ratios And Adjustments: <https://www.acuite.in/view-rating-criteria-53.htm>

Note on Complexity Levels of the Rated Instrument

In order to inform the investors about complexity of instruments, Acuite has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
16 Jan 2023	Proposed Short Term Bank Facility	Short Term	18.37	ACUITE A4+ (Downgraded & Issuer not co-operating*)
	Letter of Credit	Short Term	5.00	ACUITE A4+ (Downgraded & Issuer not co-operating*)
	Cash Credit	Long Term	16.00	ACUITE BB+ Not Applicable (Downgraded & Issuer not co-operating*)
	Term Loan	Long Term	1.21	ACUITE BB+ Not Applicable (Downgraded & Issuer not co-operating*)
	Term Loan	Long Term	0.72	ACUITE BB+ Not Applicable (Downgraded & Issuer not co-operating*)
	Secured Overdraft	Long Term	0.80	ACUITE BB+ Not Applicable (Downgraded & Issuer not co-operating*)
	Working Capital Term Loan	Long Term	5.49	ACUITE BB+ Not Applicable (Downgraded & Issuer not co-operating*)
23 Dec 2021	Letter of Credit	Short Term	5.00	ACUITE A3 (Reaffirmed)
	Proposed Short Term Bank Facility	Short Term	18.37	ACUITE A3 (Reaffirmed)
	Working Capital Term Loan	Long Term	5.49	ACUITE BBB- Stable (Reaffirmed)
	Term Loan	Long Term	0.72	ACUITE BBB- Stable (Reaffirmed)
	Secured Overdraft	Long Term	0.80	ACUITE BBB- Stable (Reaffirmed)
	Term Loan	Long Term	1.21	ACUITE BBB- Stable (Reaffirmed)
	Cash Credit	Long Term	16.00	ACUITE BBB- Stable (Reaffirmed)
	Secured Overdraft	Long Term	9.00	ACUITE BBB- Not Applicable (Reaffirmed & Withdrawn)

Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Complexity Level	Quantum (Rs. Cr.)	Rating
NKGSB Cooperative Bank Ltd	Not avl. / Not appl.	Cash Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	16.00	ACUITE BB+ Reaffirmed Issuer not co-operating*
NKGSB Cooperative Bank Ltd	Not avl. / Not appl.	Letter of Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	5.00	ACUITE A4+ Reaffirmed Issuer not co-operating*
Not Applicable	Not avl. / Not appl.	Proposed Short Term Bank Facility	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	18.37	ACUITE A4+ Reaffirmed Issuer not co-operating*
ICICI Bank Ltd	Not avl. / Not appl.	Secured Overdraft	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	0.80	ACUITE BB+ Reaffirmed Issuer not co-operating*
ICICI Bank Ltd	Not avl. / Not appl.	Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	0.72	ACUITE BB+ Reaffirmed Issuer not co-operating*
NKGSB Cooperative Bank Ltd	Not avl. / Not appl.	Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	1.21	ACUITE BB+ Reaffirmed Issuer not co-operating*
ICICI Bank Ltd	Not avl. / Not appl.	Working Capital Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	5.49	ACUITE BB+ Reaffirmed Issuer not co-operating*

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About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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