

## Press Release

Lamina International

July 25, 2019

Rating Assigned



<b>Total Bank Facilities Rated*</b>	Rs. 7.85 Cr.
<b>Short Term Rating</b>	ACUITE A4+

\* Refer Annexure for details

### Rating Rationale

Acuité has assigned short term rating of '**ACUITE A4+**' (read as **ACUITE A four plus**) on the Rs. 7.85 crore bank facilities of LAMINA INTERNATIONAL (LI).

Established in 1992, Lamina International (LI) is a partnership firm engaged in exporting of leaf springs and iron castings. It exports products manufactured by only Lamina Foundries Limited (LFL) and Lamina Suspension Products Limited (LSPL). Around 90 per cent of the products are from LSPL and rest from LFL. The day to day operations are managed by its partners, Mr. Nitte Vinaya Hegde, Mr. Guruprasad Adyanthaya and Mr. Tonse Ramesh Shenoy who have extensive experience of more than four decades in casting industry. It majorly exports to USA, UAE and Germany.

### Analytical Approach

Acuité has considered the consolidated business and financial risk profiles of Lamina Foundries Limited (LFL), Lamina Suspension Products Limited (LSPL) and Lamina International (LI) together referred as 'Lamina Group'. The consolidation is mainly on account of the business synergies, strong operational synergies and common management. Extent of consolidation: Full.

### Key Rating Drivers

#### Strengths

- **Long track record of operations and experienced management**

Lamina Group commenced operations from 1976. The group is promoted by its Directors, Mr. Nitte Vinaya Hegde, Mr. Guruprasad Adyanthaya and Mr. Tonse Ramesh Shenoy who possess experience of more than four decades in casting industry. The extensive experience has enabled the company forge healthy relationships with customers and suppliers.

Acuité believes that the group will continue to benefit from its experienced management and established relationships with customers.

- **Increase in scale of operations and profitability**

Lamina group has reported moderate revenue growth with compounded annual growth rate (CAGR) of around ~12.00 percent through the last four years ended 31 March, 2019 (Provisional). The company reported revenue growth of ~16.00 percent with operating income of Rs.205.32 crore in FY2019 (Provisional) as against operating income of Rs.177.17 crore in FY2018. The operating margins of the group stood at 9.44 percent in FY2019 (Provisional) as against 9.60 percent in FY2018.

#### Weaknesses

- **Average financial risk profile**

The financial risk profile is average marked by moderate net worth, weak debt protection measures and high gearing. The net worth of the company is moderate at Rs.37.64 crore as on 31 March, 2019 (Provisional) as against Rs.33.50 crore as on 31 March, 2018. The gearing of the company stood high at 2.01 times as on March 31, 2019 (Provisional) as against 1.96 times as on March 31, 2018. Total debt of Rs.72.29 crore consists of term loans of Rs.7.97 crore, unsecured loans from associate companies Rs.28.49 crore and working capital facility of Rs.35.84 crore as on 31 March, 2019 (Provisional). Total outside Liabilities/Tangible Net Worth (TOL/TNW) stood moderate at 3.20 times as on 31 March, 2019 (Provisional) as against 3.11 times as on 31 March, 2018. Interest Coverage Ratio (ICR) stood at 1.69 times in FY2019 (Provisional) as against 1.68 times in FY2018. Net Cash Accruals/Total Debt (NCA/TD) stood at 0.09 times as on 31 March, 2019 (Provisional) and as on 31

March, 2017. Debt Service Coverage Ratio (DSCR) stood at 1.08 times for FY2019 (Provisional) as against 1.09 times in FY2018.

#### • Intensive working capital operations

Group has intensive working capital operations marked by high Gross Current Assets (GCA) of 189 days in FY2019 (Provisional) as against 183 days in FY2018. The inventory and debtor levels stood at 94 and 87 days in FY2019 (Provisional) as against 93 and 85 days in FY2018, respectively. As a result, the bank limits have been utilised fully in the last six months ending June 2019.

#### Liquidity Position:

Lamina group has adequate liquidity marked by healthy net cash accruals to its maturing debt obligations. The group generated cash accruals of Rs.3.23-6.58 crore during the last four years through 2016-18, while its maturing debt obligations were in the range of Rs.2.46-5.23 crore over the same period. The group's operations are working capital intensive as marked by gross current asset (GCA) days of 189 in FY2019 (Provisional). This has led to higher reliance on working capital borrowings, the cash credit limit of the group remains utilised at ~90 percent during the last 6 months' period ended June, 2019. The group maintains unencumbered cash and bank balances of Rs.2.72 crore as on March 31, 2019 (Provisional). The current ratio of the group stood at 1.29 times as on March 31, 2019 (Provisional).

Acuite believes that the liquidity of the group is likely to remain adequate over the medium term on account of healthy cash accrual and no major repayments over the medium term.

#### About the Group

Lamina Group comprises Lamina Suspension Products Limited, Lamina Engineering Company Private Limited, Lamina Investments Private Limited, Lamina Leasing and Finance Limited, Lamina Foundries Limited and Lamina International established in 1976 by Mr. Nitte Vinaya Hegde, Mr. Guruprasad Adyanthaya and Mr. Tonse Ramesh Shenoy. At present, it has presence in casting industry, automobile springs and brake drums, and separate export arm for marketing automobiles accessories. Group has total employees of around 1500.

#### About the Rated Entity - Key Financials

	Unit	FY19 (Provisional)	FY18 (Actual)	FY17 (Actual)
Operating Income	Rs. Cr.	205.32	169.21	136.70
EBITDA	Rs. Cr.	19.39	17.01	15.59
PAT	Rs. Cr.	3.32	2.47	1.47
EBITDA Margin	(%)	9.44	10.05	11.41
PAT Margin	(%)	1.62	1.46	1.07
ROCE	(%)	16.27	15.96	14.55
Total Debt/Tangible Net Worth	Times	1.77	1.65	1.92
PBDIT/Interest	Times	1.69	1.71	1.60
Total Debt/PBDIT	Times	3.51	3.24	3.87
Gross Current Assets (Days)	Days	189	186	199

#### Any other information

Not Applicable

#### Applicable Criteria

- Default Recognition - <https://www.acuite.in/view-rating-criteria-17.htm>
- Manufacturing Entities - <https://www.acuite.in/view-rating-criteria-4.htm>
- Financial Ratios And Adjustments - <https://www.acuite.in/view-rating-criteria-20.htm>
- Consolidation of companies - <https://www.acuite.in/view-rating-criteria-22.htm>

## Note on complexity levels of the rated instrument

<https://www.acuite.in/criteria-complexity-levels.htm>

## Rating History (Upto last three years)

Not Applicable

## \*Annexure – Details of instruments rated

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings/Outlook
PCL/PCFC	Not Applicable	Not Applicable	Not Applicable	1.85	ACUITE A4+
FDBP/FUBP/EBR	Not Applicable	Not Applicable	Not Applicable	6.00	ACUITE A4+

## Contacts

Analytical	Rating Desk
<p>Aditya Gupta Head - Corporate and Infrastructure Sector Ratings Tel: 022-49294041 <a href="mailto:aditya.gupta@acuite.in">aditya.gupta@acuite.in</a></p> <p>Saurabh Rane Analyst - Rating Operations Tel: 02249294044 <a href="mailto:saurabh.rane@acuite.in">saurabh.rane@acuite.in</a></p>	<p>Varsha Bist Manager - Rating Desk Tel: 022-67141160 <a href="mailto:rating.desk@acuite.in">rating.desk@acuite.in</a></p>

## About Acuité Ratings & Research:

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