

Press Release

Ugro Capital Limited

August 11, 2021



Ratings Reaffirmed & Assigned

Commercial Paper Programme*	Rs. 100.00 Cr.
Short Term Rating	ACUITE A1 (Reaffirmed)
Bank Loan Rating	Rs. 100.00 Cr.
Long Term Rating	ACUITE A/ Stable (Reaffirmed)
Non-Convertible Debentures	Rs. 450.00 Cr.
Long Term Rating	ACUITE A/ Stable (Reaffirmed)
Non-Convertible Debenture	Rs. 29.70 Cr.
Long Term Rating	ACUITE PP-MLD AA+ (CE)/Stable (Reaffirmed)
Non-Convertible Debenture	Rs. 20.00 Cr.
Long Term Rating	ACUITE PP-MLD AA+ (CE)/Stable (Reaffirmed)
Non-Convertible Debenture	Rs. 20.00 Cr.
Long Term Rating	ACUITE PP-MLD AA+ (CE)/Stable (Reaffirmed)
Non-Convertible Debenture	Rs. 50.00 Cr.
Long Term Rating	ACUITE PP-MLD AA+ (CE)/Stable (Assigned; converted to Final from Provisional rating)

* Refer Annexure for details

Rating Rationale

Acuité has reaffirmed the long-term rating of '**ACUITE A**' (**read as ACUITE A**) on the Rs. 100.00 Cr bank facilities and on the Rs. 450.00 Cr non-convertible debentures of UGRO CAPITAL LIMITED (UGRO). The outlook is '**Stable**'.

Acuité has reaffirmed the short-term rating of '**ACUITE A1**' (**read as ACUITE A one**) on the Rs. 100.00 Cr Commercial Paper Programme of UGRO CAPITAL LIMITED (UGRO).

Acuité has reaffirmed the long-term rating of '**ACUITE PP-MLD AA+(CE)**' (**read as ACUITE Provisional Principal Protected Market Linked Debentures double A Plus Credit Enhancement**) on the Rs. 29.70 Cr principal protected market linked debentures of UGRO CAPITAL LIMITED (UGRO). The outlook is '**Stable**'.

Acuité has reaffirmed the long-term rating of '**ACUITE PP-MLD AA+(CE)**' (**read as ACUITE Principal Protected Market Linked Debentures double A Plus Credit Enhancement**) on the Rs. 20.00 Cr principal protected market linked debentures of UGRO CAPITAL LIMITED (UGRO). The outlook is '**Stable**'.

Acuité has reaffirmed the long-term rating of '**ACUITE PP-MLD AA+(CE)**' (**read as ACUITE Principal Protected Market Linked Debentures double A Plus Credit Enhancement**) on the Rs. 20.00 Cr principal protected market linked debentures of UGRO CAPITAL LIMITED (UGRO). The outlook is '**Stable**'.

Acuité has converted from provisional to final rating and assigned the long-term rating of '**ACUITE PP-MLD AA+(CE)**' (**read as ACUITE Principal Protected Market Linked Debentures double A Plus Credit Enhancement**) on the Rs. 50.00 Cr principal protected market linked debentures of UGRO CAPITAL LIMITED (UGRO). The outlook is '**Stable**'. The conversion from provisional rating to final rating reflects the fulfilment of the conditions laid out in the press release dated August 05, 2021

Rating rationale for the principal protected market linked debentures of Rs. 50.00 Cr.:

The rating takes into account the comfort of dual recourse to the investors. The debt servicing to the investors is supported by regular cash flows of UGRO and the presence of a cover pool (30 percent over-collateralisation as a percentage of the PP-MLD outstanding and accrued but unpaid interest) to support the servicing of the NCDs in the event of non-payment by UGRO.

UGRO shall execute an assignment agreement wherein it would agree to assign the cover pool assets to Northern Arc 2021 CE MLD Turin (Trust) on occurrence of a trigger event during the tenure of the facility. On the occurrence of the trigger event, the pool shall be assigned to the Trust without any further deed, notice or action from the Issuer. In turn, the Trust will provide unconditional and irrevocable guarantee to the NCD holders.

The legal maturity of the transaction is 96 Months from the deemed date of allotment. All payments of the issuance (principal and interest) are promised only on the legal maturity. However, the facility also has a call option date after 27 months from the deemed date of allotment. Failure of UGRO to exercise or honour the call option on the Call Option Date will be constituted as trigger event.

The PP-MLDs are linked to BSE Sensex 30 (Reference Index), and the yield on the NCD depends on the performance of the Reference Index from the Initial Fixing Date to Final Fixing Date.

The structurer is Northern Arc Capital Limited, a Non-Deposit taking Non-Banking Financial Company (ND-NBFC) incorporated in 1989. It is involved in the placement (arranging funding for its clients via loan syndication, securitisation and assignment among others) and lending business. The company acts as a link between mainstream capital markets investors and high-quality last mile lending institutions and businesses.

Assessment of Adequacy of Credit Enhancement

The debentures shall be backed by an unconditional and irrevocable guarantee provided by the Trust. Further, the servicing of the debentures is supported by the internal accruals of UGRO and the guarantee provided by the Trust to which UGRO shall assign the pool with minimum cover of 1.30 times of the MLD amount outstanding (including accrued unpaid interest). The guarantee shall be invoked on the occurrence of predefined trigger events.

Key Trigger Events for invocation of Trust guarantee are as follows:

- If the Company does not redeem the Debentures on the Call Option Date by way of exercise of Call Option in accordance with the procedure and terms prescribed under the Transaction Documents
- Failure to maintain the Security Cover
- Rating of the Company is downgraded below A- by the Rating Agency
- Rating of the instrument is downgraded below AA (CE) by the Rating Agency.
- Any breach of any Negative Covenants.
- Any breach of any Financial Covenants
- Cross default of the Issuer, Inability to Pay Debts/ Distress
- Failure to perform any obligations in relation to this transaction, including compliance with reporting obligations (as per Reporting Covenant Timeline)
- Material Adverse Effect on the Issuer
- Misrepresentation by the Issuer
- Unlawfulness
- Repudiation of the Transaction Documentation
- Any of the Transaction Documentation ceases to be in full force and effect or is terminated prior to maturity
- Delisting of Debentures from stock exchange.
- Liquidation or Dissolution of the Company / Appointment of Receiver or Liquidator;

- The Company is in default in relation to servicing obligations undertaken by it with respect to the direct assignment transactions or securitisation transactions wherein the Company is the originator of loans assigned/securitised;
- If one or more legal or governmental proceedings have been initiated against the Company or any claims are made against the Company, which in the opinion of the Debenture Trustee (acting on the instructions of the Majority Debenture Holders), may impair the Company's ability to perform its obligations undertaken in terms of the Debenture Documents or which has a Material Adverse Effect;
- Any expropriation, attachment, sequestration, distress or execution affects any assets of the Company which has a material adverse effect on their ability to comply with its payment obligations under the Debenture Documents;
- Revocation of operating licenses of the Company.

Post Occurrence of the Trigger Event, the pool shall be assigned to the Trust Northern Arc 2021 CE MLD Turin (without any further deed, notice or action from the Issuer) and the Trust shall appoint the Issuer as the servicer of the cover pool assets transferred.

Event	Timeline
The Servicer shall fund the C&P Account to the extent of collections from the Underlying Cover Pool. All such proceeds to be applied towards payment to Debenture Holders as per the defined Waterfall Mechanism.	T-1 day
Trustee shall transfer the amount due for payment on the debentures from the C&P Account to the Debenture Holder Account. Any proceeds transferred from C&P account to the Debenture Holder Account shall be considered as beneficial payment by the Trust to the Issuer.	T day

Pool Characteristics and pre-defined Eligibility Criteria:

The pool consists of secured loans originated by UGRO; Acuité believes that it adds to the strength of the pool's quality. The cover pool is dynamic in nature and has to be replenished as per eligibility criteria to maintain the stipulated over collateralisation levels upon default/amortization of the underlying cover assets. This ensures that the credit quality of the pool is maintained. Prior to occurrence of a Trigger Event, the company needs to ensure that monthly asset report to be shared with the Trustee as per the pre agreed schedule. The eligibility criteria specified for this cover pool is as follows:

1. Each loan must be originated by the Company.
2. Loans must be unencumbered (other than under the Transaction Documents) and not sold or assigned by the Company
3. The hypothecated Client Loans must only be originated at the branches owned, controlled and operated by the Issuer directly and not through branches operated by its origination partners.
4. Loans must have been originated while complying with all the extant 'know your customer' norms specified by the RBI.
5. Loans are current and not in overdue at the time of hypothecation and have not been terminated or prepaid.
6. Each loan is governed by Indian law and granted in Indian rupees and is granted to an Indian resident as of the date of grant of loan
7. The loan is truly, legally and effectively owned by the Originator and as on Settlement Date, there are no mortgage rights, pledge rights and/or any other third-party rights in respect of the loan
8. No obligor is an employee of the Seller, as on the date of grant of loan
9. No loan has been purchased from other entities
10. There are no outstanding obligations on the part of Seller, to be performed under the loan agreements
11. Assets should not be delinquent by more than 60 days. The proportion of assets which are delinquent, but less than 60 days should not be more than 5 percent of the pool at any point of time.
12. All loans in the pool should be secured loans
13. All loans in the pool should be EMI bearing
14. Minimum IRR of each Pool Asset should be 10%
15. Minimum Weighted Average IRR of the pool should be 12%

16. Maximum state concentration of 25%
17. Minimum seasoning of 3 months
18. Maximum Ticket size of 2.40 Cr
19. Maximum LTV of 70%

Rating Rationale of the Issuer

The rating factors in experienced management and the ability of the management to attract funding from marquee investors. The rating also factors in the high capitalization levels and low gearing levels. The capital adequacy ratio stood at 65.02 percent as on March 31, 2021 and 88.25 percent as on March 31, 2020 coupled with low gearing of 0.8 times as on March 31, 2021 and 0.28 times as on March 31, 2020. The company has demonstrated its ability to raise funds of Rs. 705.40 Cr. by way of Term Loans, Non-Convertible Debentures, Commercial Paper in FY2021. The company has also diversified its borrowing profile by way of direct assignment transactions of ~Rs. 14 Cr. in FY2021. The rating also derives comfort from the business model which is based on technology adoption at each and every stage, right from initial screening of the borrower to monitoring of the exposures, at the post disbursal stage.

The rating is, however, constrained due to company's philosophy of lending to certain identified sectors and selecting clients based on strict parameters has already impacted the growth of the loan book. The gross loan book stood at Rs. 79.14 Cr as on March 31, 2019 which has grown to Rs. 842.86 Cr as on March 31, 2020 and Rs. 1,304.43 Cr as on March 31, 2021. UGRO's Gross Non-Performing Assets (GNPAs) stood at 2.72 percent of its loan portfolio as on March 31, 2021 which increased from 0.95 percent of its loan portfolio as on March 31, 2020. The resurgence of the COVID19, forcing lock down in most of the areas at different points in time can impact the recovery of the NBFCs like UGRO particularly focussed on the MSME sector. Going forward, the ability of company to navigate the subsequent wave(s) of COVID19 with minimal loss and scaling up its loan book, while containing its asset quality and operating expenses will be key monitorable.

About the company

UGRO was originally incorporated as Chokhani Securities Limited in 1993. It is a systemically important non-deposit taking non-banking financial company (NBFC) registered with the Reserve Bank of India (RBI). In 2018, pursuant to a change in control and management, the company was renamed as UGRO Capital Limited. UGRO's equity shares, commercial paper and non-convertible debentures are listed on the Bombay Stock Exchange (BSE).

UGRO is headed by Mr. Shachindra Nath, a seasoned finance professional, with more than two decades of experience in the financial services sector. He is the Promoter, Executive Chairman and Managing Director of the company. UGRO is a Mumbai based company (registered office). It has 34 branches across the country as on March 31, 2021. UGRO lends to the MSME segment in nine specifically identified sectors i.e. Healthcare, Education, Chemicals, Food Processing/FMCG, Hospitality, Electrical Equipment's and Components, Auto Components, Light Engineering and Micro-Enterprise segment. UGRO has built diversified distribution channels which consist of Branch led channel, Ecosystem consisting of Supply Chain & Machinery Finance, Partnership & Alliances for Co – lending with smaller NBFCs & FinTechs & Digital Channel.

Analytical Approach

Acuité has considered the standalone financial and business risk profile of UGRO to arrive at the rating.

Key Rating Drivers

Strengths

- **Experienced management team supported by marquee investors:**

UGRO commenced lending operations in 2019 with a focus on lending towards the Micro Small and Medium Enterprises (MSME) segment. The company is headed by Chairman and Managing Director, Mr. Shachindra Nath. Mr. Nath has over two decades of experience in BFSI across insurance, asset management, lending and capital markets sectors. The company is supervised by a majority Independent Board consisting of experienced professional drawn from different background. The other members of the senior management team have experience of around two decades in BFSI sector.

UGRO's management team is supported by marquee investors. UGRO's investors includes private equity players, insurance companies and family offices. The institutional investors include ADV Partners, NewQuest Asia Investments III Limited, PAG (PE firm with focus on the Asia-Pacific region), Samena Capital (a MENA focused PE investment group). In addition to the Private Equity Investors UGRO through QIP and Private Placement also raised money from domestic AIFs, Insurances Companies, Family Offices. These investors have infused capital of ~Rs. 650 Cr in FY2019 and ~Rs. 240 Cr in FY2020. The ability to attract capital from a diverse set of investors in its initial stage of operations points to the credibility of the top management team. It also reflects the confidence in the business model and strategy. UGRO's net worth stood at Rs. 952.44 Cr. as on March 31, 2021 as compared to Rs. 921.52 Cr. as on March 31, 2020 against which UGRO had earning assets of Rs. 1,334.03 Cr. and Rs. 1,038.48 Cr. respectively. The company's capital adequacy ratio stood at 65.02 percent as on March 31, 2021 as compared to 88.25 percent as on March 31, 2020. The high capital adequacy (i.e. low gearing, 0.8x as on March 31, 2021 and 0.28x as on March 31, 2020) provides UGRO adequate headroom to raise additional borrowings to support its future growth trajectory.

Acuité believes, that the experienced management team, presence of marquee investors and healthy capitalisation levels will support UGRO's fund raising plans over the near to medium term.

- **Business model based on high level of digitization and adherence to pre-defined policies:**

UGRO's business model is based on technology adoption at each and every stage, right from initial screening of the borrower to monitoring of the exposures, at the post disbursal stage. UGRO's average ticket size is Rs. 15 lacs with maximum single party exposure of ~Rs. 5 Cr. Hence, the portfolio is expected to be granular in nature and with high degree of technological support for effective monitoring of the portfolio. UGRO's target clientele are MSME units from nine identified sectors, which are Healthcare, Education, Chemicals, Food Processing/FMCG, Hospitality, Electrical Equipment's and Components, Auto Components, Light Engineering and Micro Enterprise Segment. UGRO has identified these sectors from an in-depth study and recommendations from external advisory agencies. UGRO divides these sectors into multiple sub – sectors and approach them with concept of eco system around them.

The credit underwriting process and platforms are designed to ensure quick turnaround, without compromising on quality of the loan appraised. The company has put in place credit tools such as scorecards, which help in arriving at the credit decision. The management has developed detailed questionnaires for each sub segment, which help in identifying the key credit issues and sharpening the quality of credit decision.

The systems and process are evaluated and reviewed from time to time to improve their efficacy to the credit process. The company has put in place safeguards to minimize the possibility of dilution of these processes. These include clauses in the Article of Association such as the right of appointment/termination of key managerial personnel directly to the board and ensuring granularity of the portfolio with loan of more than 1 per cent of its Net Worth or to any related party requiring majority board approval and a unanimous consent of its Asset Liability Committee.

Acuité believes that while adherence to stringent underwriting standards may impact the pace of growth of UGRO, it will aid UGRO to maintain its asset quality in a steady operating environment.

Weaknesses

- **Current challenges in operating environment to impact near term growth**

UGRO commenced its lending operations in January 2019 with a focus on lending towards MSME segment across eight identified sectors. The company has been gradually building a granular loan portfolio with a maximum single borrower exposure restricted to ~Rs. 5 Cr. It adopted an organic as well as inorganic growth strategy to expand its loan book in FY20. UGRO disbursed Rs. 1,284.40 Cr in FY2020 and Rs. 1,147.46 Cr. in FY2021. The disbursements occurred through a network of 34 branches as on March 31, 2021, pools brought out from other NBFCs, share in co-origination arrangements with NBFCs and loans to NBFCs for onward lending. Going forward, the management plans to focus on origination from branch network as a key driver of its growth strategy. The company also plans to expand its branch network in Tier III to Tier VI cities across India. UGRO's Gross Non-Performing Assets (GNPAs) stood at 2.72 percent of its loan portfolio as on March 31, 2021, which increased from 0.95 percent of its loan portfolio as on March 31, 2020.

UGRO has focused on maintaining a granular loan book, hence, the operating costs are expected to be high

comprising establishment expenses and employee (marketing, credit, recovery, operations etc.) cost. During FY2021 these costs accounted for ~71 percent of UGRO's total income (i.e. net interest income and other operating income), improvement from ~85 percent during FY2020. The high operating expenses led to subdued profitability of 1.98 percent Return on Average Assets (RoAA) as on March 31, 2021, despite having low gearing levels. Going forward, the operating costs are expected to be higher on account expansion of branch and employee network. Acuité believes that the company's philosophy of lending to certain identified sectors and selecting clients based on strict parameters may inhibit its ability to scale up its loan book over the near to medium term.

The Company's key target segment i.e. MSMEs have faced pressures on their cash flows due to the nationwide lockdowns. Over the near term, UGRO could face challenges, in terms of higher credit costs on its existing exposures in certain sectors like especially in certain more affected sectors like hospitality, chemical industry, auto ancillary industry, light engineering, etc.

UGRO's credit profile, hitherto, has been underpinned by its track record in raising resources both debt and equity from various investors/lenders. It has also demonstrated the ability to raise funds through avenues like securitisation deals to diversify its sources of funding. Hence the resource raising ability has been adequately demonstrated in the past. Besides continued resource raising ability, Acuité believes that the future credit profile will depend upon management's ability to significantly scale up its loan book while containing its operating and credit cost in an increasingly challenging operating environment.

Rating Sensitivities

- Growth in AUM, profitability and asset quality
- Maintaining granularity in the portfolio
- Maintenance of adequate Liquidity

Material Covenants

UGRO is subject to covenants stipulated by its lenders/investors in respect of various parameters like capital structure, asset quality, among others.

Liquidity Position: Adequate

For ACUITE PP-MLD AA+(CE): Adequate

The principal and interest on the PP-MLD are to be paid by the issuer on the final legal maturity date. The cash flows from the pool (1.30 times of the MLD amount outstanding (including accrued interest)) shall be utilised in case of occurrence of the trigger events.

For unsupported Rating ACUITE A: Adequate

As per the asset liability management (ALM) statement dated March 31, 2021, UGRO has positive cumulative mismatch in all of its maturity buckets. The company has unencumbered cash and cash equivalents of ~Rs. 338.89 Cr. as on March 31, 2021. The company is adequately capitalised with networth of Rs. 952.44 Cr. coupled with a gearing of 0.8 times as on March 31, 2021. The company's high capitalisation levels provides high flexibility to raise additional borrowings. It also has the flexibility to raise funds through securitisation transactions. The company has plans to maintain adequate liquidity in the form of unencumbered bank deposits/balances, liquid funds or unutilised bank lines to cover three months of requirements (i.e. debt obligations and sanctions pending disbursements).

Outlook: Stable

Acuité believes that UGRO will maintain a 'Stable' outlook given its experienced management team and comfortable capitalization. The outlook may be revised to 'Positive' if there is significant scale up of the operations, while maintaining profitability and healthy asset quality. Conversely, the outlook may be revised to 'Negative' in case of growth challenges or if the company faces asset quality or profitability related challenges.

About the Rated Entity - Key Financials

	Unit	FY21	FY20
Total Assets	Rs. Cr.	1707.96	1190.90
Total Income (Net of Interest Expense)	Rs. Cr.	108.78	91.47
PAT	Rs. Cr.	28.73	19.52
Net Worth	Rs. Cr.	952.44	921.52
Return on Average Assets (RoAA)	(%)	1.98	1.90
Return on Average Net Worth (RoNW)	(%)	3.07	2.23
Total Debt/Tangible Net Worth (Gearing)	Times	0.8	0.28
Gross NPAs	(%)	2.72	0.95
Net NPAs	(%)	1.75	0.57

Status of non-cooperation with previous CRA (if applicable)

Not Applicable

Any other information

Not Applicable

Applicable Criteria

- Default Recognition - <https://www.acuite.in/view-rating-criteria-52.htm>
- Non-Banking Financing Entities - <https://www.acuite.in/view-rating-criteria-44.htm>
- Financial Ratios And Adjustments - <https://www.acuite.in/view-rating-criteria-53.htm>
- Explicit Credit Enhancement - <https://www.acuite.in/view-rating-criteria-49.htm>
- Commercial Paper - <https://www.acuite.in/view-rating-criteria-54.htm>

Note on complexity levels of the rated instrument

<https://www.acuite.in/view-rating-criteria-55.htm>

Rating History (Upto last three years)

Date	Name of the Instrument/ Facilities	Term	Amount (Rs. Cr.)	Ratings/Outlook
August 05, 2021	Term Loan	Long Term	6.25	ACUITE A/Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	6.38	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	8.50	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	5.24	ACUITE A/Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	40.00	ACUITE A/Stable (Reaffirmed)
	Proposed Bank Facility	Long Term	13.63	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	35.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	20.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	10.00	ACUITE A/Stable (Reaffirmed)

	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	25.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	145.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	65.00	ACUITE A/Stable (Reaffirmed)
	Commercial Paper	Short Term	10.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	21.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	25.00	ACUITE A1 (Reaffirmed)
	Proposed Commercial Paper	Short Term	44.00	ACUITE A1 (Reaffirmed)
	PP-MLD	Long Term	29.70	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
	PP-MLD	Long Term	20.00	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
	PP-MLD	Long Term	20.00	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
	Proposed PP-MLD	Long Term	50.00	ACUITE Provisional PP-MLD AA+(CE)/Stable (Assigned)
	Proposed PP-MLD	Long Term	10.00	ACUITE Provisional PP-MLD AA+(CE) (Withdrawn)
	Term Loan	Long Term	6.25	ACUITE A/Stable (Reaffirmed)
July 22, 2021	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	6.38	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	8.50	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	5.24	ACUITE A/Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	40.00	ACUITE A/Stable (Reaffirmed)
	Proposed Bank Facility	Long Term	13.63	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	35.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	20.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)

	Secured Non-Convertible Debentures	Long Term	25.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	145.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	65.00	ACUITE A/Stable (Reaffirmed)
	Commercial Paper	Short Term	10.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	21.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	25.00	ACUITE A1 (Reaffirmed)
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	PP-MLD	Long Term	29.70	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
	PP-MLD	Long Term	20.00	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
	PP-MLD	Long Term	20.00	ACUITE PP-MLD AA+(CE)/Stable (Assigned; converted to final from provisional rating)
	Proposed PP-MLD	Long Term	10.00	ACUITE Provisional PP-MLD AA+(CE)/Stable (Reaffirmed)
	Term Loan	Long Term	6.25	ACUITE A/Stable (Reaffirmed)
July 09, 2021	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	6.38	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	8.50	ACUITE A/Stable (Reaffirmed)
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	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	40.00	ACUITE A/Stable (Reaffirmed)
	Proposed Bank Facility	Long Term	13.63	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
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	Secured Non-Convertible Debentures	Long Term	25.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	145.00	ACUITE A/Stable (Reaffirmed)

May 28, 2021	Proposed Secured Non-Convertible Debentures	Long Term	65.00	ACUITE A/Stable (Reaffirmed)
	Commercial Paper	Short Term	10.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	21.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	25.00	ACUITE A1 (Reaffirmed)
	Proposed Commercial Paper	Short Term	44.00	ACUITE A1 (Reaffirmed)
	PP-MLD	Long Term	29.70	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
	PP-MLD	Long Term	20.00	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
	Proposed PP-MLD	Long Term	30.00	ACUITE Provisional PP-MLD AA+(CE)/Stable (Assigned)
	Term Loan	Long Term	6.25	ACUITE A/Stable (Reaffirmed)
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	Term Loan	Long Term	40.00	ACUITE A/Stable (Reaffirmed)
	Proposed Bank Facility	Long Term	13.63	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	35.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	20.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	25.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	145.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	65.00	ACUITE A/Stable (Reaffirmed)
	Commercial Paper	Short Term	10.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	21.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	25.00	ACUITE A1 (Reaffirmed)

	Proposed Commercial Paper	Short Term	44.00	ACUITE A1 (Reaffirmed)
	PP-MLD	Long Term	29.70	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
	Proposed PP-MLD	Long Term	0.30	ACUITE Provisional PP-MLD AA+(CE) (Withdrawn)
	PP-MLD	Long Term	20.00	ACUITE PP-MLD AA+(CE)/Stable (Assigned; Converted to Final from Provisional rating)
May 21, 2021	Term Loan	Long Term	6.25	ACUITE A/Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	6.38	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	8.50	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	5.24	ACUITE A/Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	40.00	ACUITE A/Stable (Reaffirmed)
	Proposed Bank Facility	Long Term	13.63	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	35.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	20.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	25.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	145.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	65.00	ACUITE A/Stable (Reaffirmed)
	Commercial Paper	Short Term	10.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	21.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	25.00	ACUITE A1 (Reaffirmed)
	Proposed Commercial Paper	Short Term	44.00	ACUITE A1 (Reaffirmed)
	PP-MLD	Long Term	29.70	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
	Proposed PP-MLD	Long Term	0.30	ACUITE Provisional PP-MLD AA+(CE)/Stable

				(Reaffirmed)
	PP-MLD	Long Term	20.00	ACUITE Provisional PP-MLD AA+(CE)/Stable (Assigned)
May 05, 2021	Term Loan	Long Term	6.25	ACUITE A/Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	6.38	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	8.50	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	5.24	ACUITE A/Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	40.00	ACUITE A/Stable (Reaffirmed)
	Proposed Bank Facility	Long Term	13.63	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	35.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	20.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	25.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	145.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	65.00	ACUITE A/Stable (Reaffirmed)
	Commercial Paper	Short Term	10.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	21.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	25.00	ACUITE A1 (Reaffirmed)
	Proposed Commercial Paper	Short Term	44.00	ACUITE A1 (Reaffirmed)
April 28, 2021	PP-MLD NCD	Long Term	29.70	ACUITE PP-MLD AA+(CE)/Stable (Assigned)
	Proposed PP-MLD NCD	Long Term	0.30	ACUITE Provisional PP-MLD AA+(CE)/Stable (Reaffirmed)
	Term Loan	Long Term	6.25	ACUITE A/Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	6.38	ACUITE A/Stable (Reaffirmed)

	Term Loan	Long Term	8.50	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	5.24	ACUITE A/Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	40.00	ACUITE A/Stable (Reaffirmed)
	Proposed Bank Facility	Long Term	13.63	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	35.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	20.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	25.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	145.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	65.00	ACUITE A/Stable (Reaffirmed)
	Commercial Paper	Short Term	10.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	21.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	25.00	ACUITE A1 (Reaffirmed)
	Proposed Commercial Paper	Short Term	44.00	ACUITE A1 (Reaffirmed)
	Proposed PP-MLD NCD	Long Term	30.00	ACUITE Provisional PP-MLD AA+(CE)/Stable (Assigned)
December 24, 2020	Term Loan	Long Term	7.92	ACUITE A/Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	7.76	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	9.50	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	7.14	ACUITE A/Stable (Reaffirmed)
	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	40.00	ACUITE A/Stable (Reaffirmed)
	Proposed Bank Facility	Long Term	7.68	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)

	Secured Non-Convertible Debentures	Long Term	50.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	35.00	ACUITE A/Stable (Reaffirmed)
	Secured Non-Convertible Debentures	Long Term	20.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	145.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Non-Convertible Debentures	Long Term	150.00	ACUITE A/Stable (Assigned)
	Commercial Paper	Short Term	10.00	ACUITE A1 (Reaffirmed)
	Commercial Paper	Short Term	21.00	ACUITE A1 (Reaffirmed)
	Proposed Commercial Paper	Short Term	69.00	ACUITE A1 (Reaffirmed)
	Term Loan	Long Term	15.00	ACUITE A/Stable (Reaffirmed)
May 08, 2020	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Term Loan	Long Term	4.83	ACUITE A/Stable (Assigned)
	Proposed Term Loan	Long Term	10.00	ACUITE A/Stable (Assigned)
	Term Loan	Long Term	10.00	ACUITE A/Stable (Assigned)
	Proposed Bank Facility	Long Term	50.17	ACUITE A/Stable (Reaffirmed)
	Proposed Commercial Paper	Short Term	100.00	ACUITE A1 (Reaffirmed)
	Proposed Non-Convertible Debentures	Long Term	100.00	ACUITE A/Stable (Reaffirmed)
	Proposed Secured Redeemable Non-Convertible Debentures	Long Term	200.00	ACUITE A/Stable (Assigned)
	Term Loan	Long Term	15.00	ACUITE A/Stable (Reaffirmed)
September 25, 2019	Cash Credit	Long Term	10.00	ACUITE A/Stable (Reaffirmed)
	Proposed Commercial Paper	Short Term	100.00	ACUITE A1 (Reaffirmed)
	Proposed Non-Convertible Debentures	Long Term	100.00	ACUITE A/Stable (Assigned)
	Term Loan	Long Term	15.00	ACUITE A/Stable (Assigned)
August 06, 2019	Cash Credit	Long Term	10.00	ACUITE A/Stable (Assigned)
	Proposed Term Loan	Long Term	75.00	ACUITE A/Stable (Assigned)
	Proposed Commercial Paper	Short Term	100.00	ACUITE A1 (Assigned)
	Term Loan	Long Term	15.00	ACUITE A/Stable (Assigned)

*Annexure 1 – Details of instruments rated

Lender Name	Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings/Outlook
AU Small Finance Bank	Term Loan	30.03.2019, 28.06.2019	9.20%	03.06.2022	6.25	ACUITE A/Stable (Reaffirmed)
AU Small Finance Bank	Cash Credit	30.03.2019	10.65%	Not Applicable	10.00	ACUITE A/Stable (Reaffirmed)
ESAF Small Finance Bank	Term Loan	16.01.2020, 02.07.2020	11.75%	10.07.2022, 10.01.2.2022	6.38	ACUITE A/Stable (Reaffirmed)
Canara Bank	Term Loan	15.06.2020	10.05%	15.06.2025	8.50	ACUITE A/Stable (Reaffirmed)
State Bank of Mauritius	Term Loan	25.02.2020	12.00%	28.02.2022	5.24	ACUITE A/Stable (Reaffirmed)
IDFC First Bank	Cash Credit	11.09.2020	13.00%	Not Applicable	10.00	ACUITE A/Stable (Reaffirmed)
IDFC First Bank	Term Loan	11.09.2020	12.00%	31.08.2024	40.00	ACUITE A/Stable (Reaffirmed)
Not Applicable	Proposed Bank Facility	Not Applicable	Not Applicable	Not Applicable	13.63	ACUITE A/Stable (Reaffirmed)

Non-Convertible Debentures and Commercial Paper

Lender Name	ISIN	Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings/Outlook
Not Applicable	INE583D07026	Secured Non-Convertible Debentures	08.06.2020	10.00%	08.06.2023	50.00	ACUITE A/Stable (Reaffirmed)
Not Applicable	INE583D07042	Secured Non-Convertible Debentures	26.06.2020	10.00%	26.12.2021	50.00	ACUITE A/Stable (Reaffirmed)
Not Applicable	INE583D07059	Secured Non-Convertible Debentures	11.09.2020	10.25%	09.03.2021	35.00	ACUITE A/Stable (Reaffirmed)
Not Applicable	INE583D07067	Secured Non-Convertible Debentures	21.10.2020	9.88%	21.04.2022	20.00	ACUITE A/Stable (Reaffirmed)
Not Applicable	INE583D07083	Secured Non-Convertible Debentures	31.12.2020	10.25%	30.06.2022	10.00	ACUITE A/Stable (Reaffirmed)
Not Applicable	INE583D07091	Secured Non-Convertible Debentures	31.12.2020	10.50%	30.06.2022	50.00	ACUITE A/Stable (Reaffirmed)
Not Applicable	INE583D07109	Secured Non-Convertible Debentures	26.03.2021	11.55%	31.12.2024	25.00	ACUITE A/Stable (Reaffirmed)
Not Applicable	Not Applicable	Proposed Secured Non-Convertible Debentures	Not Applicable	Not Applicable	Not Applicable	145.0	ACUITE A/Stable (Reaffirmed)
Not Applicable	Not Applicable	Proposed Secured Non-Convertible Debentures	Not Applicable	Not Applicable	Not Applicable	65.00	ACUITE A/Stable (Reaffirmed)
Not Applicable	INE583D14014	Commercial Paper	15.07.2020	7.95%	15.07.2021	10.00	ACUITE A1 (Reaffirmed)
Not Applicable	Not Applicable	Commercial Paper	11.12.2020	7.05% (9 Months)	09.09.2021	21.00	ACUITE A1 (Reaffirmed)

Not Applicable	Not Applicable	Commercial Paper	05.03.2021	7.10%	04.03.2022	25.00	ACUITE A1 (Reaffirmed)
Not Applicable	Not Applicable	Proposed Commercial Paper	Not Applicable	Not Applicable	Not Applicable	44.00	ACUITE A1 (Reaffirmed)
Not Applicable	INE583D07117	PP-MLD	30.04.2021	Not Applicable	04.11.2022	29.70	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
Not Applicable	INE583D07125	PP-MLD	25.05.2021	Not Applicable	25.05.2029	20.00	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
Not Applicable	INE583D07133	PP-MLD	20.07.2021	Not Applicable	20.07.2029	20.00	ACUITE PP-MLD AA+(CE)/Stable (Reaffirmed)
Not Applicable	INE583D07141	PP-MLD	06.08.2021	Not Applicable	06.08.2029	50.00	ACUITE PP-MLD AA+(CE)/ Stable (Assigned; converted to Final from Provisional rating)

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