

Press Release

UNITED TELELINKS BANGALORE LIMITED December 27, 2023



Rating Reaffirmed and Issuer not co-operating

Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating	
Bank Loan Ratings	51.00	ACUITE BB+ Reaffirmed Issuer not co-operating*	-	
Bank Loan Ratings	249.00	-	ACUITE A4+ Reaffirmed Issuer not co-operating*	
Total Outstanding Quantum (Rs. Cr)	300.00	-	-	

Rating Rationale

Acuité has reaffirmed the long-term rating of 'ACUITE BB+' (read as ACUITE double B plus) and the short-term rating of 'ACUITE A4+' (read as ACUITE A four plus) on the Rs. 300 crore bank facilities of United Telelinks Bangalore Limited (UTBL). The rating continues to be flagged as "Issuer Not Co-operating" and is based on the best available information.

About the Company

United Telelinks Bangalore Limited (UTBL) is promoted by Mr. Sudhir Hasija who has an experience of over two decades in electronic industry and is engaged in manufacturing and trading of mobile phones. The company was established in 1994 and based out of Bangalore. The company manufactures mobiles under its brand name 'Karbonn' from its manufacturing facility located at Tirupati, Andhra Pradesh and has an installed capacity of 350,000 mobiles per month. The company is also engaged in distribution of mobile brands such as Vivo, Huawei, Realme, HP among others.

Unsupported Rating

Not Applicable

Non-cooperation by the issuer/borrower:

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit such information before the due date.

Acuité believes that information risk is a critical component in such ratings, and non-cooperation by the issuer along with unwillingness to provide information could be a sign of potential deterioration in its overall credit quality.

This rating is, therefore, being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

Limitation regarding information availability:

	The rating is based on information available from sources other than the issuer, the absence of information provided by the issuer/borrower). Acuité endeavor information about the entity/industry from the public domain. Therefore, Acu	borrower (in ed to gather ité cautions
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lenders and investors regarding the use of such information, on which the indicative credit rating is based.

Rating Sensitivity

"No information provided by the issuer / available for Acuite to comment upon."

All Covenants

Not Applicable

Liquidity Position

"No information provided by the issuer / available for Acuite to comment upon."

Outlook

Not Applicable

Other Factors affecting Rating

Not Applicable

Key Financials

Particulars	Unit	FY 22 (Actual)	FY 21 (Actual)
Operating Income	Rs. Cr.	2849.24	1347.50
PAT	Rs. Cr.	42.01	51.47
PAT Margin	(%)	1.47	3.82
Total Debt/Tangible Net Worth	Times	0.14	0.00
PBDIT/Interest	Times	19.33	98.25

Status of non-cooperation with previous CRA

Not Applicable

Any other information

None

Applicable Criteria

- Manufacturing Entities: https://www.acuite.in/view-rating-criteria-59.htm
- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm

Note on Complexity Levels of the Rated Instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook			
12 Oct 2022	Cash Credit	Long Term	1.00	ACUITE BB+ (Downgraded and Issuer not co-operating*)			
	Letter of Credit	Short Term	60.00	ACUITE A4+ (Downgraded and Issuer not co-operating*)			
	Proposed Bank Facility	Short Term	115.00	ACUITE A4+ (Downgraded and Issuer not co-operating*)			
	Proposed Cash Credit	Long Term	50.00	ACUITE BB+ (Downgraded and Issuer not co-operating*)			
	Letter of Credit	Short Term	74.00	ACUITE A4+ (Downgraded and Issuer not co-operating*)			
	Letter of Credit	Short Term	60.00	ACUITE A2+ (Reaffirmed)			
	Proposed Cash Credit	Long Term	50.00	ACUITE BBB+ Stable (Assigned)			
20 Jul 2021	Letter of Credit	Short Term	74.00	ACUITE A2+ (Reaffirmed)			
Pr	Cash Credit	Long Term	1.00	ACUITE BBB+ Stable (Assigned)			
	Proposed Bank Facility	Short Term	115.00	ACUITE A2+ (Reaffirmed)			
18 Mar 2020	Letter of Credit	Short Term	135.00	ACUITE A2+ (Assigned)			
	Proposed Bank Facility	Short Term	115.00	ACUITE A2+ (Assigned)			
	Letter of Credit	Short Term	50.00	ACUITE A2+ (Assigned)			

Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Complexity Level	Quantum (Rs. Cr.)	Rating
Indusind Bank Ltd	Not Applicable	Cash Credit	Not Applicable	Not Applicable	Not Applicable	Simple	1.00	ACUITE BB+ Reaffirmed Issuer not co- operating*
Indusind Bank Ltd	Not Applicable	Letter of Credit	Not Applicable	Not Applicable	Not Applicable	Simple	74.00	ACUITE A4+ Reaffirmed Issuer not co- operating*
IDBI Bank L†d.	Not Applicable	Letter of Credit	Not Applicable	Not Applicable	Not Applicable	Simple	60.00	ACUITE A4+ Reaffirmed Issuer not co- operating*
Not Applicable	Not Applicable	Proposed Cash Credit	IVOI	Not Applicable	Not Applicable	Simple	50.00	ACUITE BB+ Reaffirmed Issuer not co- operating*
Not Applicable	Not Applicable	Proposed Short Term Bank Facility	Not	Not Applicable	Not Applicable	Simple	115.00	ACUITE A4+ Reaffirmed Issuer not co- operating*

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About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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