

Press Release





July 25, 2022

Rating Assigned and Reaffirmed

| Product | Quantum (Rs. Cr) | Long Term Rating | Short Term Rating | |
|-------------------------------------|---------------------|--------------------------|-------------------------|--|
| Bank Loan Ratings | 12.50 | - | ACUITE A4 Assigned | |
| Bank Loan Ratings | 12.50 | ACUITE C Assigned | - | |
| Bank Loan Ratings | 25.00 | ACUITE C Reaffirmed | - | |
| Bank Loan Ratings | 45.00 | ACUITE A4 - Reaffirme | | |
| Bank Loan Ratings | 8.00 | ACUITE D Assigned - | | |
| Total Outstanding Quantum (Rs. Cr) | 103.00 | | | |
| Total Withdrawn Quantum (Rs. Cr) | 0.00 | - | - | |

Rating Rationale

Acuité has reaffirmed the long term rating of 'ACUITE C' (read as ACUITE C) on the Rs. 25.00 Cr long term bank facilities and the short term rating of 'ACUITE A4' (read as ACUITE A four) on the Rs.45 crore short bank facilities of JRA Infrastructure Limited (JRAIL).

Further, Acuité has assigned the long term rating of 'ACUITE C' (read as ACUITE C) on the Rs 12.50 Cr long term bank facilities and short term rating of ACUITE A4 (read as ACUIT A four) on the Rs. 12.50 Cr short term bank facilities of JRAIL.

Additionally, Acuité has assigned a long term rating of 'ACUITE D' (read as ACUITE D) on the Rs. 8 Cr. long term bank faciliies of JRAIL

The downgrade takes into account the recent overdue in the dropline OD facility and delays in the interest and principal repayments of Term loan.

The rating has been reaffirmed for other bank facilities as previously, intermittent delays in the interest servicing have been confirmed.

About the Company

Ahmedabad based, JRA Infrastructure Limited (JRAIL) was established as a partnership firm in 1986, which got converted into a private limited company in 2007. Later in June 2019, the

company changed its constitution into a public limited company. The company undertakes civil construction projects related to roads, bridges and railways. The directors of the company are Mr. Jugalkishor R. Agrawal, Mr. Anilkumar R. Agrawal, Mr. Sanjaykumar J. Agrawal, Mr. Rajiv J. Agrawal, Mr. Arpit A. Agrawal and Mr. Yash Agrawal

Analytical Approach

Acuité has considered the standalone business and financial risk profile of JRAIL to arrive at this rating.

Key Rating Drivers

Strengths

Established t rack record of operations with experience management and reputed government clientele

JRAIL was established in 1986 and has an operational track record of over three decades in the infrastructural construction industry. The directors of the company have an experience of over three decades in the aforementioned line of business. The long track record of operations and experience of management have helped the company to forge healthy relationships with reputed government clients and its suppliers. Further, these healthy relationships helped the company to maintain a healthy unexecuted order book position of Rs.440.00 crore as on March 2022. Acuité believes that JRAIL will sustain its existing business profile on the back of an established track record of operations and experienced management.

Improved operating margins during FY2022 albeit declined revenues

The company reported declining revenues for FY2022 (Provisional.) which stood at around Rs.188 crore aganist Rs.220 crore during FY2021. The revenues have been affected during FY2022 despite sufficient orders in hand (Rs.448 crore) as certain regulatory approvals and land acqusitions from the government are still under process. However, the operating margins still improved during the same period marked by lower raw material consumption. The EBITDA during FY2022 (Provisional.) stood at around Rs. 21.28 crore against Rs. 19.89 crore FY2021. Acuité believes company's ability to get timely clearance from regulatories and timely execution of orders will remain a key rating sensitivity factor.

Weaknesses

Profitability susceptible to input cost

Major projects undertaken by JRAIL require regulatory clearances which if delayed affects directly the input cost. The profitability is suscesptible to the power cost, labour cost and raw materials (i.e. bitumen, steel and cement) which are highly volatile in nature with labour cost and sub contract cost constituting around ~44 percent of the total expenses incurred by the company. Hence, any adverse movement in input costs can impact the profitability of the company

Overdues and delays in debt servicing

The liquidity profile of JRAIL during FY2022 is stretched marked by delays in debt and interest servicing of Term loan and overdues in the Dropline OD accounts as on June 30, 2022. In the term loan, the firm has been lagging behind for installment repayment, with asset categorization of NPA. Further, there have also been delays recorded previously in servicing the interest repayments for the CC limits.

Rating Sensitivities

- Timely execution of orders
- Regularization of debt servicing track record

Material covenants

None

Liquidity Position

Poor

The liquidity profile of JRAIL during FY2022 is poor marked by delays and overdue in debt and interest servicing as on June 30, 2022 in an equipment finance term loan and Dropline OD account. In the term loan, the firm has been lagging behind for more than three installments, with asset being reported under NPA category. Further there have also been delays recorded previously in servicing the interest repayments for the CC limits.

Outlook: Not Applicable
Other Factors affecting Rating

Not Applicable

Key Financials

| Particulars | Unit | FY 21 (Actual) | FY 20 (Actual) |
|-------------------------------|---------|----------------|----------------|
| Operating Income | Rs. Cr. | 220.93 | 187.27 |
| PAT | Rs. Cr. | 10.06 | 10.68 |
| PAT Margin | (%) | 4.55 | 5.70 |
| Total Debt/Tangible Net Worth | Times | 0.69 | 0.40 |
| PBDIT/Interest | Times | 4.50 | 5.19 |

Status of non-cooperation with previous CRA (if applicable)

Not Applicable

Applicable Criteria

- Default Recognition https://www.acuite.in/view-rating-criteria-52.htm
- Infrastructure Sector: https://www.acuite.in/view-rating-criteria-51.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm

Note on complexity levels of the rated instrument

https://www.acuite.in/view-rating-criteria-55.htm

Rating History

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|-----------------|-----------------------------------|---------------|-----------------|---|--|
| Date | Name of Instruments/Facilities | Term | Amount (Rs. Cr) | Rating/Outlook | |
| 30 Apr 2022 | Cash Credit | Long Term | 15.00 | ACUITE C (Downgraded from ACUITE BBB- Stable) | |
| | Cash Credit | Long Term | 10.00 | ACUITE C (Downgraded from ACUITE BBB- Stable) | |
| | Bank Guarantee | Short Term | 25.00 | ACUITE A4 (Downgraded from ACUITE A3) | |
| | Bank Guarantee | Short Term | 20.00 | ACUITE A4 (Downgraded from ACUITE A3) | |
| 06 Oct | Bank Guarantee | Short Term | 45.00 | ACUITE A3 (Reaffirmed) | |
| 2020 | Cash Credit | Long Term | 25.00 | ACUITE BBB- Stable (Reaffirmed) | |
| 16 Jul 2019 | Bank Guarantee | Short Term | 20.00 | ACUITE A3 (Assigned) | |
| | Cash Credit | Long Term | 15.00 | ACUITE BBB- Stable (Assigned) | |

Annexure - Details of instruments rated

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|---|-------------------|--|-------------------|-------------------|-------------------|-------------------|--------------------------------|
| Lender's Name | ISIN | Facilities | Date Of Issuance | Coupon Rate | Maturity Date | Quantum (Rs. Cr.) | Rating |
| Axis Bank | Not Applicable | Bank Guarantee/Letter of Guarantee | Not Applicable | Not Applicable | Not Applicable | 25.00 | ACUITE A4 Reaffirmed |
| Bank of Baroda | Not Applicable | Bank Guarantee/Letter of Guarantee | Not Applicable | Not Applicable | Not Applicable | 20.00 | ACUITE A4 Reaffirmed |
| Bank of Baroda | Not Applicable | Bank Guarantee/Letter of Guarantee | Not Applicable | Not Applicable | Not Applicable | 12.50 | ACUITE A4 Assigned |
| Axis Bank | Not Applicable | Cash Credit | Not Applicable | Not Applicable | Not Applicable | 10.00 | ACUITE C Reaffirmed |
| Bank of Baroda | Not Applicable | Cash Credit | Not Applicable | Not Applicable | Not Applicable | 15.00 | ACUITE C Reaffirmed |
| Bank of Baroda | Not Applicable | Cash Credit | Not Applicable | Not Applicable | Not Applicable | 2.50 | ACUITE C Assigned |
| HDFC Bank Ltd | Not Applicable | Cash Credit | Not Applicable | Not Applicable | Not Applicable | 10.00 | ACUITE C Assigned |
| Kotak Mahindra Bank | Not Applicable | Dropline Overdraft | Not Applicable | Not Applicable | Not Applicable | 8.00 | ACUITE D Assigned |

Contacts

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About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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