



# Press Release RattanIndia Power Limited November 05, 2024 Rating Upgraded and Withdrawn

| Product                                       | Quantum (Rs.<br>Cr) | Long Term Rating                   | Short Term Rating                   |  |
|---|---------------------|------------------------------------|-------------------------------------|--|
| Bank Loan Ratings                             | 910.00              | Not Applicable   Withdrawn         | -                                   |  |
| Non Convertible Debentures (NCD)              | 1025.00             | ACUITE BBB-   Stable  <br>Upgraded | -                                   |  |
| Non Convertible Debentures (NCD)              | 325.00              | Not Applicable   Withdrawn         | -                                   |  |
| Bank Loan Ratings 250.00                      |                     | -                                  | ACUITE A3   Upgraded &<br>Withdrawn |  |
| Total Outstanding Quantum<br>(Rs. Cr) 1025.00 |                     | -                                  | -                                   |  |
| Total Withdrawn Quantum (Rs. Cr) 1485.00      |                     | -                                  | -                                   |  |

#### **Rating Rationale**

Acuité has upgraded its long-term rating to 'ACUITE BBB-' (read as ACUITE triple B minusf)rom 'ACUITE BB+' (read as ACUITE double B plus) on Non Convertible Debentures of Rs.1025.00 Cr. of RattanIndia Power Limited (RPL). The outlook remains 'Stable'.

Further, Acuité has withdrawn its long-term rating on the Non Convertible Debentures of Rs. 325.00 Cr. of RattanIndia Power Limited (RPL). The Non Convertible Debentures are withdrawn without assigning any rating as the facilities are proposed. The withdrawal is in accordance with Acuite's policy on withdrawal of ratings as applicable to the respective facility / instrument. The rating is withdrawn on receipt of withdrawal request from the company.

Acuite has also withdrawn the long-term rating on the Rs.100.00 Cr. bank facilities of Rattanindia Power Limited without assigning any rating as the instrument is fully repaid.

Acuite has also withdrawn the long-term rating on Rs. 810.00 Cr. facilities of RattanIndia Power Limited without assigning any rating as it is proposed facility. The withdrawal is in accordance with Acuite's policy on withdrawal of ratings as applicable to the respective facility / instrument. The rating is being withdrawn on account of request received from the company and No Due Certificate (NDC) received from the banker.

Acuité has also upgraded & withdrawn the short-term rating to 'ACUITE A3' (read as ACUITE A three) from 'ACUITE A4+' (read as ACUITE A four plus) on the Rs. 250.00 Cr. bank facilities of RattanIndia Power Limited (RPL). The withdrawal is in accordance with Acuite's policy on withdrawal of ratings as applicable to the respective facility / instrument. The rating is being withdrawn on account of request received from the company, and NOC (No Objection Certificate) received from the banker.

# **Rationale for Rating**

The rating upgrade takes into account improvement in the operating and financial performance of RPL in H1FY2025. While the company's operating income remained stable at Rs. 1614.26 Cr. in H1FY2025 as against

Rs. 1643.66 Cr. in the same period last year, the net profitability improved in H1FY2025 as it stood at Rs.88.68 Cr. at absolute level in H1FY2025 as against Rs. 20.27 Cr. same period last year. The improvement is driven by increased PLF levels and comparatively swifter debt repayments. The company repaid a total of Rs. 235 Cr. of its debt in 5MFY2025 out of which it prepaid ~Rs. 150 Cr. by around three months from its scheduled repayment date, leading to savings on interest cost. Further, the company has generated PLF of 92 percent in Q1FY2025. It generated PLF of 82 percent in FY2024 as against 77 percent in FY2023. There has also been improvement in the PAF to 85 percent in FY2024 from 81 percent in FY2023. The company is expected to generate sufficient net cash accruals to meet its repayment obligations in the near to medium term.

The rating is however constrained on account of elongated working capital cycle. Going forward, the company's ability to improve its scale of operations and profitability margins while restricting further elongation of its working capital cycle will remain a key rating monitorable.

#### About the Company

RattanIndia Power Limited (RPL) was incorporated in the year 2007 as Sophia Power Company Limited, originally as a part of Indiabulls group. The company changed its name to Indiabulls Power Limited after its listing on NSE as well as BSE in the year 2009. In 2014, subsequent to the group split along with Indiabulls Infrastructure and Power Limited, the company was carved out and renamed as RattanIndia Power Limited. RPL is promoted by Mr. Rajiv Rattan who is one of the co-founders of Indiabulls Group and currently holds the Chairmanship of RattanIndia Group. The company operates Amravati Thermal Power Project, located at Amravati district, Maharashtra with a total power generation capacity of 2,700 MW comprising of two phases of 1,350 MW each. Phase-I of the power plant (270 MW x 5 units) was commissioned in March 2015. Phase-II is abandoned. The registered office of the company is in Delhi.

#### **Unsupported Rating**

Not Applicable

# Analytical Approach

Acuité has considered the standalone business and financial risk profile of RPL to arrive at this rating.

# **Key Rating Drivers**

#### Strengths

#### Low off take risk supported by long term PPA

RattanIndia Power Limited has entered into a long-term agreement with the Maharashtra State Electricity Distribution Limited (MSEDCL) for a tenure of 25 years. Under this agreement, the company will supply 1200 MW of power to the state discom and for the balance, capacity is untied and sold in exchange at market determined tariff rate.

#### Improvement in operating performance albeit decline in profitability margins

The company generated revenue of Rs. 3364.00 Cr. in FY2024 as against Rs. 3231.16 Cr. in FY2023. It reported revenue of Rs. 1614.26 Cr. for H1FY2025. The plant achieved Plant Load Factor (PLF) of 82 percent for FY2024 as against 77 percent for FY2023. The PAF improved to 85 percent in FY2024 as against 81 percent in FY2023. For Q1 FY2025, PLF stood at 92 percent and PAF stood at 95 percent. The operating margin declined to 18.78 percent in FY2024 as against 23.49 percent in FY2023 on account of high input cost. It stood at 16.36% in H1FY2025. Due to the lower grade of coal procured, with low calorific value, company had to incur high costs for procuring the coal in higher volumes. As per the agreement, the company can only pass on the incremental taxes and duties to their customers.

#### Low reliance on e-auctioned/imported coal

RIPL requires a minimum fuel supply of 5.90 MTPA to operate the plant at a normative level (availability factor of 85%). The company has signed Fuel Supply Agreement with Southeastern Coalfields Limited (a subsidiary of Coal India Limited) for 6.10 MTPA, which covers the majority portion of the requirement, resulting in lower reliance on e-auctioned/ imported coal.

#### Prepayment of debt obligations

The total debt of RPL stood at Rs. 3561.75 Cr. as on March 31, 2024 and includes long term debt of Rs. 709.40 Cr, Unsecured loans from related parties worth Rs. 2079.47 Cr, short term debt of Rs. 250.00 Cr. and maturing repayment obligations of Rs. 522.88 Cr. During FY2024, company has made prepayment of Rs. 348 Cr, over and above the scheduled repayment of Rs. 255 Cr. out of the cashflows received from regulatory receivables. RPL had received regulatory receivables of Rs 732 Cr. from April 2022 to June 2023 which was used for prepayments of debt facilities.

In H1FY2025, the company has prepaid its secured debt of Rs. 150 Cr. over and above the scheduled payment of Rs. 85 Cr. The total debt stands at Rs. 3462.96 Cr. as on September 30, 2024.

#### Weaknesses

#### **Intensive Working Capital Management**

The operations of the company, though improved, remain working capital intensive with GCA of 263 days as on March 31, 2024 as against 327 days on March 31, 2023. The GCA are driven by debtor days which stood at 224 days as on March 31, 2024 as against 281 days on March 31, 2023. The higher GCA days are mainly attributable to high debtor days. The debtor outstanding amount includes two components i.e. regular receivables and regulatory receivables. The regulatory receivables are bills raised to factor in components like late payment surcharge, change in law claims etc. Company has been receiving timely payments from its regular receivables. The regulatory receivables are a major cause for higher debtor days.

Acuite believes ability of RPL to prevent further elongation of receivables would be a key rating monitorable.

#### **ESG Factors Relevant for Rating**

RPL is a power producer based on thermal electricity. The advancing environmental risk emanating from new regulations may adversely impact the cost of generation. Environmental risk is a major issue for thermal power generators as coal based power generation causes significant environmental damage. While there have been some measures adopted to reduce the carbon emission, the reduction however is not uniform. The risks of regulatory constraints therefore continue to remain high for this industry and additional measures could lead to cost escalation.

On the social front, occupational and workforce health & safety management are of primary importance to this industry given the nature of operations. The policies on responsible procurement and handling of waste is important. Any increase in pollution levels is likely to create social unrest and political pressures. As thermal power plants also generate large amount of employment in local communities and are susceptible to unionization of labor force, managing social welfare of the local community is critical. RPL engages the local community for various services required namely car rentals, regular maintenance of various equipments, manpower supply etc. The Company also ensures 100% utilisation of fly ash generated due to burning of coal and utilisation of raw water used in the generation process towards other processes within plant facility.

On Governance front, the company has adopted requirement of Corporate Governance from Provision of Companies Act 2013 and SEBI (LODR) Regulations 2015. The board of directors comprises of professionals having expertise and experience in various filed such as construction, finance, banking, regulatory affairs, administration and management and technical operations of power plants. Hence, diverse board of directors ensures pooling of knowledge and balanced Board. An audit committee, comprising of 3 members has also been constituted by board. The two of them are independent directors and the third is promoter director. The Stakeholder's relationship committee has been constituted to assist the board in safeguarding the interests of and redressing the grievances of the security holders of the company.

#### **Rating Sensitivities**

- Recovery of regulatory receivables within expected tenure
- Deterioration in PAF and PLF levels

#### Liquidity Position Adequate

The company has an adequate liquidity position, with sufficient net cash accruals against maturing debt obligations. The adequate liquidity position of the company is supported by the cash flows received from the regulatory receivables, which helped the company to pre-pay their debt. The company generated NCAs of Rs. 454.58 Cr. in FY2024. The net cash accruals are expected to remain in the range of Rs. 350 to 550 Cr. for FY2025 – FY2026. The company is also maintaining DSRA of Rs. 50.00 Cr. The current ratio stood at 1.73 times on March 31, 2024 as against 1.49 times on March 31, 2023. The unencumbered cash and bank balance of the company stood at Rs. 23.83 Cr. as on March 31, 2024.

#### **Outlook: Stable**

#### **Other Factors affecting Rating**

None

# **Key Financials**

| Particulars                   | Unit    | FY 24 (Actual) | FY 23 (Actual) |
|-------------------------------|---------|----------------|----------------|
| Operating Income              | Rs. Cr. | 3364.00        | 3231.16        |
| PAT                           | Rs. Cr. | (1027.90)      | 332.65         |
| PAT Margin                    | (%)     | (30.56)        | 10.30          |
| Total Debt/Tangible Net Worth | Times   | 0.78           | 0.69           |
| PBDIT/Interest                | Times   | 1.77           | 2.08           |

Status of non-cooperation with previous CRA (if applicable)

Not Applicable

#### Any other information

None

# Applicable Criteria

- Default Recognition :- https://www.acuite.in/view-rating-criteria-52.htm
- Infrastructure Sector: https://www.acuite.in/view-rating-criteria-51.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm

#### Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on <u>www.acuite.in</u>.

# **Rating History**

| Date           | Name of<br>Instruments/Facilities      | Term          | Amount<br>(Rs. Cr) | Rating/Outlook  |  |  |  |  |
|----------------|--|---------------|--------------------|---|--|--|--|--|
|                | Bank Guarantee (BLR)                   | Short<br>Term | 250.00             | ACUITE A4+ (Reaffirmed)   |  |  |  |  |
|                | Proposed Long Term<br>Bank Facility    | Long<br>Term  | 109.01             | ACUITE BB+   Stable (Reaffirmed)  |  |  |  |  |
| 31 May<br>2024 | Proposed Cash Credit                   | Long<br>Term  | 700.99             | ACUITE BB+   Stable (Reaffirmed)  |  |  |  |  |
|                | Non-Covertible<br>Debentures (NCD)     | Long<br>Term  | 375.00             | ACUITE BB+   Stable (Reaffirmed)  |  |  |  |  |
|                | Non-Covertible<br>Debentures (NCD)     | Long<br>Term  | 240.00             | ACUITE BB+   Stable (Reaffirmed)  |  |  |  |  |
|                | Non-Covertible<br>Debentures (NCD)     | Long<br>Term  | 410.00             | ACUITE BB+   Stable (Reaffirmed)  |  |  |  |  |
|                | Term Loan                              | Long<br>Term  | 100.00             | ACUITE BB+   Stable (Reaffirmed)  |  |  |  |  |
|                | Proposed Non<br>Convertible Debentures | Long<br>Term  | 325.00             | ACUITE Provisional BB+   Stable (Reaffirmed)                                      |  |  |  |  |
|                | Bank Guarantee (BLR)                   | Short<br>Term | 250.00             | ACUITE A4+ (Reaffirmed)   |  |  |  |  |
|                | Proposed Long Term<br>Bank Facility    | Long<br>Term  | 109.01             | ACUITE BB+   Stable (Upgraded from ACUITE BB  <br>Stable)                         |  |  |  |  |
|                | Proposed Cash Credit                   | Long<br>Term  | 700.99             | ACUITE BB+   Stable (Upgraded from ACUITE BB  <br>Stable)                         |  |  |  |  |
| 05 Sep<br>2023 | Non-Covertible<br>Debentures (NCD)     | Long<br>Term  | 375.00             | ACUITE BB+   Stable (Assigned)  |  |  |  |  |
|                | Non-Covertible<br>Debentures (NCD)     | Long<br>Term  | 240.00             | ACUITE BB+   Stable (Assigned)  |  |  |  |  |
|                | Non-Covertible<br>Debentures (NCD)     | Long<br>Term  | 410.00             | ACUITE BB+   Stable (Assigned)  |  |  |  |  |
|                | Term Loan                              | Long<br>Term  | 100.00             | ACUITE BB+   Stable (Upgraded from ACUITE BB  <br>Stable)                         |  |  |  |  |
|                | Proposed Non<br>Convertible Debentures | Long<br>Term  | 325.00             | ACUITE Provisional BB+   Stable (Upgraded from<br>ACUITE Provisional BB   Stable) |  |  |  |  |
|                | Bank Guarantee (BLR)                   | Short<br>Term | 250.00             | ACUITE A4+ (Reaffirmed)   |  |  |  |  |
| 12 May         | Proposed Long Term<br>Bank Facility    | Long<br>Term  | 209.01             | ACUITE BB   Stable (Reaffirmed)   |  |  |  |  |
| 2023           | Proposed Cash Credit                   | Long<br>Term  | 700.99             | ACUITE BB   Stable (Reaffirmed)   |  |  |  |  |
|                | Proposed Non<br>Convertible Debentures | Long<br>Term  | 1350.00            | ACUITE Provisional BB   Stable (Assigned)   |  |  |  |  |
|                | Bank Guarantee (BLR)                   | Short<br>Term | 250.00             | ACUITE A4+ (Downgraded from ACUITE A3)  |  |  |  |  |
| 30 Dec<br>2022 | Proposed Long Term<br>Bank Facility    | Long<br>Term  | 209.01             | ACUITE BB   Negative (Downgraded from ACUITE BBB-<br>  Negative)                  |  |  |  |  |
|                | Proposed Cash Credit                   | Long<br>Term  | 700.99             | ACUITE BB   Negative (Downgraded from ACUITE BBB-<br>  Negative)                  |  |  |  |  |
|                | Bank Guarantee (BLR)                   | Short<br>Term | 150.00             | ACUITE A3 (Reaffirmed)  |  |  |  |  |
| 06 May<br>2022 | Bank Guarantee (BLR)                   | Short<br>Term | 100.00             | ACUITE A3 (Reaffirmed)  |  |  |  |  |
|                | Bank Guarantee (BLR)                   | Short<br>Term | 209.01             | ACUITE A3 (Reaffirmed)  |  |  |  |  |
|                | Proposed Cash Credit                   | Long<br>Term  | 700.99             | ACUITE BBB-   Negative (Reaffirmed)   |  |  |  |  |
|                | Bank Guarantee (BLR)                   | Short<br>Term | 209.01             | ACUITE A3 (Assigned)  |  |  |  |  |
|                | Bank Guarantee (BLR)                   | Short<br>Term | 150.00             | ACUITE A3 (Assigned)  |  |  |  |  |

| 2021 | Bank Guarantee (BLR)                | Short<br>Term | 100.00 | ACUITE A3 (Assigned)            |
|------|-------------------------------------|---------------|--------|---------------------------------|
|      | Proposed Long Term<br>Bank Facility | Long<br>Term  |        | ACUITE BBB-   Stable (Assigned) |

| Lender's<br>Name                                  | ISIN                    | Facilities                                   | Date Of<br>Issuance     | Coupon<br>Rate             | Maturity<br>Date        | Quantum<br>(Rs. Cr.) | Complexity<br>Level | Rating  |
|---|-------------------------|--|-------------------------|----------------------------|-------------------------|----------------------|---------------------|---|
| Kotak<br>Mahindra<br>Bank                         | Not avl. / Not<br>appl. | Bank<br>Guarantee<br>(BLR)                   | Not avl. /<br>Not appl. | Not avl.<br>/ Not<br>appl. | Not avl. /<br>Not appl. | 250.00               | Simple              | ACUITE A3  <br>Upgraded &<br>Withdrawn ( from<br>ACUITE A4+ ) |
| Not<br>Applicable                                 | INE399K07113            | Non-<br>Convertible<br>Debentures<br>(NCD)   | 22 Jun<br>2023          | 10.00                      | 31 Dec<br>2026          | 375.00               | Simple              | ACUITE BBB-  <br>Stable   Upgraded (<br>from ACUITE BB+ )     |
| Not<br>Applicable                                 | INE399K07105            | Non-<br>Convertible<br>Debentures<br>(NCD)   | 22 Jun<br>2023          | 16.67                      | 31 Dec<br>2025          | 240.00               | Simple              | ACUITE BBB-  <br>Stable   Upgraded (<br>from ACUITE BB+ )     |
| Not<br>Applicable                                 | INE399K07097            | Non-<br>Convertible<br>Debentures<br>(NCD)   | 22 Jun<br>2023          | 12.28                      | 31 Dec<br>2024          | 410.00               | Simple              | ACUITE BBB-  <br>Stable   Upgraded (<br>from ACUITE BB+ )     |
| Not<br>Applicable                                 | Not avl. / Not<br>appl. | Proposed<br>Cash Credit                      |                         | Not avl.<br>/ Not<br>appl. | Not avl. /<br>Not appl. | 700.99               | Simple              | Not<br>Applicable Withdrawn                                   |
| Not<br>Applicable                                 | Not avl. / Not<br>appl. | Proposed<br>Long Term<br>Bank<br>Facility    | Not avl. /<br>Not appl. | Not avl.<br>/ Not<br>appl. | Not avl. /<br>Not appl. | 109.01               | Simple              | Not<br>Applicable Withdrawn                                   |
| Not<br>Applicable                                 | Not avl. / Not<br>appl. | Proposed<br>Non<br>Convertible<br>Debentures | Not avl. /<br>Not appl. | Not avl.<br>/ Not<br>appl. | Not avl. /<br>Not appl. | 325.00               | Simple              | Not<br>Applicable Withdrawn                                   |
| Reclamation<br>Realty India<br>Private<br>Limited |                         | Term Loan                                    | 22 Jun<br>2023          | Not avl.<br>/Not<br>appl.  | 31 Dec<br>2026          | 100.00               | Simple              | Not<br>Applicable Withdrawn                                   |

# Annexure - Details of instruments rated

# Contacts

| Mohit Jain<br>Senior Vice President-Rating Operations | Contact details exclusively for investors and lenders |
|---|---|
| Kruti Patel   | Mob: +91 8591310146                                   |
| Associate Analyst-Rating Operations                   | Email ID: analyticalsupport@acuite.in                 |

# About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

**Disclaimer:** An Acuité rating does not constitute an audit of the rated entity and should not be treated as a recommendation or opinion that is intended to substitute for a financial adviser's or investor's independent assessment of whether to buy, sell or hold any security. Ratings assigned by Acuité are based on the data and information provided by the issuer and obtained from other reliable sources. Although reasonable care has been taken to ensure that the data and information is true, Acuité, in particular, makes no representation or warranty, expressed or implied with respect to the adequacy, accuracy or completeness of the information relied upon. Acuité is not responsible for any errors or omissions and especially states that it has no financial liability whatsoever for any direct, indirect or consequential loss of any kind, arising from the use of its ratings. Ratings assigned by Acuité are subject to a process of surveillance which may lead to a revision in ratings as and when the circumstances so warrant. Please visit our website (www.acuite.in) for the latest information on any instrument rated by Acuité. Please visit <u>https://www.acuite.in/fags.htm</u> to refer FAQs on Credit Rating.