

Press Release

Aloke Steels Industries Private Limited

July 06, 2022



Rating Assigned and Reaffirmed

Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating
Bank Loan Ratings	0.70	-	ACUITE A2+ Assigned
Bank Loan Ratings	1.30	-	ACUITE A2+ Reaffirmed
Bank Loan Ratings	16.50	ACUITE A- Stable Reaffirmed	-
Bank Loan Ratings	19.15	ACUITE A- Stable Assigned	-
Total Outstanding Quantum (Rs. Cr)	37.65	-	-
Total Withdrawn Quantum (Rs. Cr)	0.00	-	-

Rating Rationale

Acuite has reaffirmed long-term rating of '**ACUITE A-**' (read as **ACUITE A minus**) and Short term rating of '**ACUITE A2+**' (read as **ACUITE A two plus**) on the Rs 17.80 Cr bank facilities of Aloke Steel Industries Private Limited (ASIPL). The outlook is '**Stable**'.

Acuite has assigned long-term rating of '**ACUITE A-**' (read as **ACUITE A minus**) and Short term rating of '**ACUITE A2+**' (read as **ACUITE A two plus**) on the Rs 19.85 Cr bank facilities of Aloke Steel Industries Private Limited (ASIPL). The outlook is '**Stable**'.

The ratings reflect sustained revenue growth along with strong financial risk profile. The revenue growth is driven by substantial rise in average realization of steel products due to rising demand from end user industries. Moreover the group has healthy order book which provides revenue visibility for near to medium term. The rating also factors in the group's strong financial risk profile marked by sound net worth and conservative capital structure. However, the ratings are constrained by the group's exposure to cyclical nature of the steel industry. Ratings also considers the delay in commencement of operation in allotted coal mine. In addition, the group has undertaken a debt funded capital expenditure programme which is expected to lead to a slight moderation in their debt coverage and leverage indicators in the near term.

About the Company

Aloke Steel Industries Private Limited (ASIPL) was incorporated by Jharkhand based Rungta family in 2004. The company is engaged in the production of sponge iron with an installed capacity of 120,000 MTPA.

About the Group

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MCCIPL was acquired by Rungta Group in 2010. The company is engaged in the manufacturing of sponge iron with an installed capacity of 90,000 MTPA.

Jharkhand Ispat Private Limited (JIPL) was incorporated by the same promoters in 2004. The company is engaged in the production of sponge iron and billet. The company has installed capacity of 120,000 MT per annum for sponge iron and 72,000 MT per annum for MS billet. All the above manufacturing units are located at Ramgarh, Jharkhand.

Araanya Mines Private Limited (AMPL) was incorporated by ASIPL and MCCIPL. In March 2015, the company was allotted a coal mine that has extractable reserves of 10 Million MT out of which 0.20 million MT of coal can be extracted annually. The extracted coal will be used for captive consumption in the group companies. The allotted coal mine is expected to be operational from December 2022.

VFPL ASIPL JV Company (JV) is a Joint venture between Vikas Fasteners Private Limited and ASIPL. The JV executes orders from Mahanadi Coalfields Limited (MCL) related to extraction, loading and transportation of coal.

Analytical Approach

Acuité has taken a consolidated view of Alope Steel Industries Private Limited (ASIPL), Jharkhand Ispat Private Limited (JIPL), Araanya Mines Private Limited (AMPL), Maa Chhinmastika Cement and Ispat Private Limited (MCCIPL) and VFPL ASIPL JV Company (JV), which taken together is referred herein as the Rungta Group. All 5 companies have common management with ASIPL, JIPL and MCCIPL in a similar line of business. ASIPL and MCCIPL hold 100 percent stake in AMPL. In addition, ASIPL and MCCIPL have extended corporate guarantees to AMPL. ASIPL is a stakeholder and guarantor of VFPL ASIPL JV Company. Extent of consolidation: Full

Key Rating Drivers

Strengths

Experienced management with sustained revenue growth

The Rungta group is promoted by the Jharkhand based Rungta family. The group is headed by Mr. RC Rungta, who has more than three decades of experience in the steel and mining business through other group concerns. The group has diversified interests in various sectors such as steel, mining, cement and real estate, among others. ASIPL, JIPL and MCCIPL are engaged in manufacturing intermediate steel products such as sponge iron and billet. The VFPL ASIPL JV is executing orders related to extraction and transportation of coal from various coal mines of MCL. The current order book of Rs 456 Cr provides near to medium term revenue visibility for the group. The allotted coal block in AMPL is expected to be operational by December 2022 as against initial COD of December 2021 due to delay in getting requisite approvals from government authorities. The allotted coal block is likely to mitigate supply risk partially.

In FY22, the group has undertaken a forward integration capex plan of Rs 160 Cr in MCCIPL which is funded through a mix of debt and equity in 2:1 ratio. The project includes addition of billet unit with installed capacity of 72000 TPA, rolling mill of 67500 TPA and 15 MW captive power plant. The project is expected to be complete by December 2022. The ongoing project will improve group operational efficiencies.

The scale of operation has witnessed sustained growth as revenue of the group stood at Rs 1054 Cr in FY22(Provisional) as against Rs 916.59 Cr in FY21 and Rs 843.90 Cr in FY20. The improvement is driven by average realization of intermediate product and healthy execution of orders. Acuité believes the scale of operation will improve in medium term backed by the healthy order book for coal extraction in ASIPL JV.

Strong financial risk profile

The financial risk profile of the group is marked by healthy net worth, low gearing and strong debt protection metrics. The net worth of the group stood at Rs.365.77 Cr in

FY2022(Provisional) as compared to Rs. 343.29 Cr in FY2021. The gearing of the group rose moderately to 0.60 times as on March 31, 2022(Provisional) as compared to 0.43 times as on March 31, 2021 due to ongoing capex plan. The group had witnessed rise in debt level to Rs 220 Cr in FY22(Provisional) against Rs 148 Cr in FY21. TOL/TNW stood at 0.99 times in FY22(Provisional) as against 0.88 times in FY21. Interest coverage ratio (ICR) stood strong at 5.35 times in FY2022(Provisional) as against 5.57 times in FY 2021. The debt service coverage ratio (DSCR) also stood comfortable at 2.42 times in FY2022(Provisional) as against 2.77 times in FY2021. The net cash accruals against total debt (NCA/TD) stood at 0.27 times in FY2022(Provisional) as compared to 0.37 times in previous year. Acuité believes the financial risk profile of the group will remain healthy over the medium term.

Steady profitability margin

The profit margin stood steady both at the operating and net level. The operating margin stood at 7.42 percent in FY22(Provisional) as against 7.42 percent in FY21. The profit after tax (PAT) margins of the company stood at 2.13 percent in FY'22(Provisional) as against 1.79 percent in the preceding year. The allocated coal mine is expected to be operational from December 2022. Further with implementation of forward integration project, captive consumption of intermediate goods and power will increase leading to decline in raw material cost. Hence profit margin of the group is expected to improve over the medium term.

Weaknesses

Cyclical nature of the industry

The group's performance remains vulnerable to cyclical nature in the steel sector as demand for steel depends on performance of end user segments such as construction and real estate. Indian steel sector is highly competitive due to presence of large number of players. The operating margin of the group is exposed to fluctuations in the prices of raw materials (coal and iron ore) as well as realization from finished goods

Rating Sensitivities

- Substantial improvement in the profitability margin
- Timely completion of project

Material covenants

None

Liquidity profile: Adequate

The group has adequate liquidity as reflected from the healthy net cash accrual of Rs. 59 Cr during FY22(Provisional) as against current long term loan maturity of 7.85 Cr. Going forward, the net cash accruals are expected to be in the range of Rs 60-Rs65 Cr as against increased term loan repayments of around Rs.12.00 Cr from FY23-FY24. The current ratio stood comfortable at 2.13 times during FY22. The working capital limits were utilized at around 69 percent during the past 6 months ended April 2022. The cash & bank balance stood at 2.34 Cr as on 31.03.2022. However working capital requirement of the group is relatively high as reflected from GCA days of 137 days as on 31 March 2022(Provisional). Acuité believes the liquidity position of the group will remain adequate backed by steady cash flow and accruals over the medium term.

Outlook : Stable

Acuité believes the outlook on group will remain 'Stable' over the medium term backed by steady revenue visibility and healthy financial risk profile. The outlook may be revised to 'Positive' if the group is able to enhance profit margins significantly with sustained revenue

growth. Conversely, the outlook may be revised to 'Negative' in case of deterioration in profitability margin or elongation in working capital cycle.

Key Financials

Particulars	Unit	FY 21 (Actual)	FY 20 (Actual)
Operating Income	Rs. Cr.	916.59	843.90
PAT	Rs. Cr.	16.37	12.70
PAT Margin	(%)	1.79	1.50
Total Debt/Tangible Net Worth	Times	0.43	0.66
PBDIT/Interest	Times	5.57	4.59

Status of non-cooperation with previous CRA (if applicable)

None

Any other information

NONE

Applicable Criteria

- Default Recognition - <https://www.acuite.in/view-rating-criteria-52.htm>
- Manufacturing Entities: <https://www.acuite.in/view-rating-criteria-59.htm>
- Consolidation Of Companies: <https://www.acuite.in/view-rating-criteria-60.htm>

Note on complexity levels of the rated instrument

<https://www.acuite.in/view-rating-criteria-55.htm>

Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
05 Apr 2021	Bank Guarantee	Short Term	1.30	ACUITE A2+ (Reaffirmed)
	Cash Credit	Long Term	16.50	ACUITE A- Stable (Reaffirmed)
15 Mar 2021	Bank Guarantee	Short Term	1.30	ACUITE A2+ (Assigned)
	Cash Credit	Long Term	16.50	ACUITE A- Stable (Assigned)

Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Quantum (Rs. Cr.)	Rating
State Bank of India	Not Applicable	Bank Guarantee (BLR)	Not Applicable	Not Applicable	Not Applicable	1.30	ACUITE A2+ Reaffirmed
State Bank of India	Not Applicable	Bank Guarantee (BLR)	Not Applicable	Not Applicable	Not Applicable	0.70	ACUITE A2+ Assigned
State Bank of India	Not Applicable	Cash Credit	Not Applicable	Not Applicable	Not Applicable	16.50	ACUITE A- Stable Reaffirmed
State Bank of India	Not Applicable	Cash Credit	Not Applicable	Not Applicable	Not Applicable	13.50	ACUITE A- Stable Assigned
Not Applicable	Not Applicable	Proposed Long Term Bank Facility	Not Applicable	Not Applicable	Not Applicable	5.65	ACUITE A- Stable Assigned

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About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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