



**Press Release**  
**SPICEJET LIMITED**  
**December 21, 2023**  
**Rating Reaffirmed**

Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating
Bank Loan Ratings	790.52	ACUITE B   Stable   Reaffirmed	-
Bank Loan Ratings	659.48	-	ACUITE A4   Reaffirmed
Total Outstanding Quantum (Rs. Cr)	1450.00	-	-

**Rating Rationale**

Acuite has reaffirmed its long-term rating of '**ACUITE B**' (read as **ACUITE B**) and its short term rating of '**ACUITE A4**' (read as **ACUITE A four**) on the Rs. 1,450.00 Cr bank facilities of Spicejet Limited (SpiceJet). The outlook is '**Stable**'.

**Rating Rationale**

The rating continues to factor SpiceJet's market position as the third largest domestic airliner in India and its significant presence in the low-cost air travel space and regional routes, the revenue diversity through the cargo business and the management's track record in the airline business. While the airline industry has been severely impacted by the Covid pandemic since FY 2021, SpiceJet's credit quality challenges are also accentuated by the challenges around its grounded fleet, the pending renegotiation of lease rentals and its weak financial position. Although, the company has a moderate level of debt and upcoming repayments, timely infusion of equity and receipt of additional working capital facilities from banks would be critical for sustaining an adequate liquidity position. The Company has also initiated the process for issue of fresh equity/equity warrants to the promoter group for value aggregating to Rs. 500.00 Cr. Company is further considering raising of fresh capital through issue of eligible securities to qualified institutional buyer, in accordance with applicable law.

The rating remains constrained given the tight liquidity position of the company. Around 39% of the airline's fleet is grounded and this is primarily due to non-payment of lease rentals and supply chain crunch which restricts the aircrafts from visiting the shop floor. This has had an adverse impact on the operations of the airline, impacting the revenue generation capabilities. The airline's strategy to hive-off the cargo business as a going concern, on slump sale basis into Spice Xpress and Logistics Private Limited (Spice Xpress), materialized on 31 March 2023, for a total consideration of Rs. 2555.77 Cr. However, the strategy of Spicejet Limited of the debt-to-equity swap of the outstanding lease rentals into equity of Spice Xpress remains monitorable.

SpiceJet is expanding its operations under the Regional Connectivity Scheme (RCS) which awards the airline better yields than the prime sectors. This is likely to improve the operational feasibility of the airline since the airline will incur relatively lower costs for operating such sectors due to the government initiatives promoting RCS flights. The passenger traffic is expected to improve gradually from the regional destinations. The airline plans to add capacity in the fleet through dry/ wet lease, this will help in distributing the fixed operating cost over high revenue base, which is likely to uplift the liquidity position. Acuite believes that if the pace of addition

to fleet supersedes the growth in passenger traffic, it may also add to the profitability pressures.

The Q2FY24 performance of the company has seen moderation on account of lower fleet operated and increase in CASK by 8% which resulted into lower Q-O-Q revenue and losses incurred by the company. The company has added 9 aircrafts in Q3 FY23 and will add another 8 aircrafts in Q4 FY24. The company is targeting a better financial performance in second half of the current fiscal on the back of new fleet and stable yields. Further, the company is raising funds of USD 270 Mn. by issuing equity & warrants on preferential basis. Once materialized this will further boost the liquidity profile of the company and the proceeds of the same remains a key rating monitorable.

Acuite believes that the company's performance will improve in the second half of the fiscal and will improve on profitability front. Coupled with better operation in second half of fiscal the fund raise will also boost the liquidity position of the company and in turn will improve the financial risk profile. Further acuite has taken cognizance that Spicejet has expressed interest with the Resolution Professional of Go First and wish to submit an offer post diligence, the development in this regard will be closely monitored.

## About Company

Established in 1984 and based in Gurugram (Haryana), SpiceJet Limited (SpiceJet) was initially set up as an air taxi provider. In 1993, the company diversified into domestic aviation service provider business and changed its name to 'Modiluft' in 1994 through a technical partnership with Lufthansa AG. In 2000, the company got a new name - Royal Airways. In the year 2005, the company got its prevailing name, when its services were re-launched. SpiceJet operated its first flight in May 2005 and commenced operations with 3 leased Boeing 737-800s fleets. In 2008, a US-based asset investor, Mr. Wilbur Ross acquired a 30 percent stake. In June 2010, Mr. Kalanithi Maran, Chairman and Managing Director of the Sun Group, acquired 38 percent stake in SpiceJet from the US- based investor, Mr. Wilbur Ross and the UK-based Kansagra family. The stake was sold back to Mr Ajay Singh (present promoter) in January 2015. Mr. Ajay Singh and HUF holds around 59.54 percent as on June 30, 2023. Spicejet follows the Low Cost Carrier (LCC) business model with an objective to deliver the lowest air fares with the highest consumer value, to price sensitive consumers. SpiceJet, a public limited company, is listed on Bombay Stock exchange (BSE) and National Stock Exchange (NSE) and is promoted by Mr. Ajay Singh with majority holdings. The airline had a total fleet size of 54 aircrafts (19 Boeing NG (700/800/900), 9 Boeing max (737), 23 Q-400 and 3 freighter aircrafts) serving domestic as well as international destinations as on November 30, 2023.

## Unsupported Rating

Not Applicable

## Analytical Approach

### Extent of Consolidation

- Full Consolidation

### Rationale for Consolidation or Parent / Group / Govt. Support

Acuite has considered the consolidated business and financial risk profiles of SpiceJet Limited and its subsidiaries to arrive at the rating. Following is the list of entities consolidated:

- Canvin Real Estate Private Limited
- Spicejet Merchandise Private Limited
- Spice Shuttle Private Limited
- Spicetech System Private Limited
- Spicejet Technic Private Limited
- Spice Xpress and Logistics Private Limited

## Key Rating Drivers

### Strengths

**Significant market position in the domestic aviation sector and established track record of operations**

SpiceJet has been maintaining its market share in the domestic aviation segment at ~ 10-11 percent since Covid-19 outbreak in 2020. SpiceJet is currently ranked at the third position amongst the Indian domestic airlines in terms of passengers carried (Pax). It is one of the largest regional player in the country with multiple UDAN flights operating across destinations under the regional connectivity scheme. The company's fleet size stands at 72 aircrafts as on Nov-2022. The company aims to increase its fleet size by induction of the highly fuel-efficient Boeing 737 Max aircrafts over the near to long term.

### **Experienced management and healthy business model with diversified revenue streams**

SpiceJet, a Low-cost carrier segment airline provider, has established presence in the Indian aviation industry. Mr. Ajay Singh, the Chairman and Managing Director of SpiceJet, has more than 15 years of experience in the line of aviation and is involved in the day-to-day operations of the company. In the past, through his extensive and rich experience, Mr. Singh successfully turnaround SpiceJet Limited by undertaking and implementing various measures in revenue and cost management, customer retention and employee welfare. SpiceJet, over the years with its established presence in the aviation industry has been able to diversify its revenue stream for its cash generation. The company majorly has three streams; Primary (Passenger air travel), Ancillary (Preferred Seating, Business Class, Spice Max, Loyalty Programmes, Insurance, Meals, Spice Vacations, Lounge, Visa, Cab, Cargo, Onboard Merchandise), and, Cargo business. The company has also added aircrafts for passenger and cargo operations on wet lease basis.

Acuité believes that the presence of diversified revenue stream and robust fleet will aid SpiceJet's revenue profile over the medium term.

### **Revenue recovery after the pandemic**

The revenue of the group has improved and stood at Rs. 9897.07 Cr. in FY23 as compared to Rs. 7417.83 Cr. in FY22 i.e. a growth of 33.42%. The revenue of the company surpassed the revenue projection by 14.35%. Further, the company became EBITDA positive in FY23 and the margin improved from -1.14% in FY22 to 0.18% in FY23. The losses of the company narrowed as is apparent from the PAT margin which stood at -15.29% in FY23 as compared to -22.47% in FY22.

### **Weaknesses**

#### **Weak financial position**

The company's financial risk profile is poor marked by negative networth of Rs. (5,850.64) crore as on March 31, 2023 as against Rs. (4,340.22) crore as on March 31, 2022. The deterioration in networth is due to accretion of losses to reserves. Further the company's leverage remained poor as apparent from debt/ equity of -0.20 times as on March 31, 2023. The debt coverage indicators of the company remained below average with Interest Coverage ratio and DSCR standing at 0.03 times in FY23. Further the company has negative cash accrual of Rs. (490.21) crore in FY 2023.

#### **Susceptible to volatility in aviation fuel prices and fluctuation in foreign exchange rates**

The aviation turbine fuel (ATF) is one of the major cost component of SpiceJet which accounts around 35 - 40 per cent of the revenue of the company. The ATF prices are directly linked to the crude oil prices which remain volatile and the company incurs a major part of its operating expenses like lease rentals, aircraft maintenance and repairs in foreign currency. The profitability of SpiceJet is highly susceptible to the volatility in ATF prices and fluctuations in foreign exchange rates. Further, the company faces intense competitions from other LCC operators in the industry which restricts SpiceJet to pass on any increase in prices to its customers. Nevertheless, higher proportion of fuel efficient Boeing Max aircrafts to be operated by the company in the near future is likely to partially offset the risk of volatility in ATF prices to a certain extent.

#### **Significant proportion of grounded fleet**

The airline has a fleet size of 54 aircrafts as on November 30, 2023. Out of the said 54 aircrafts, 21 aircrafts are non-operational. The grounding of aircrafts is primarily due to non-payment of lease rentals to the lessors and the supply chain crunch which restricts the aircrafts from

visiting the shop floor for maintenance. The airline is in the process of raising funds for ungrounding these aircrafts. However, until the funds are raised, a substantial portion of the fleet will remain grounded which will affect the revenue generation capabilities of the airline.

### **ESG Factors Relevant for Rating**

#### **Environment**

Environmental issues related to the air transport industry is a key concern. GHG emissions, air pollutant emissions, environmental management, energy efficiency, ESG reporting and waste management are significant environmental issues for this industry.

#### **Social**

Labour management issues, such as employee safety & development and employment quality, is a crucial issue in air transport industry. Furthermore, key material issues such as community support & development, product quality & safety, human rights, equal opportunity and responsible procurement have a significant impact on the social scores for this industry.

#### **Governance**

Air transport industry is highly exposed to governance risks associated with regulatory compliance, board oversight, business ethics and corrupt practices. Furthermore, inadequate anti-takeover mechanism, management & board compensation, board independence & diversity, audit committee functioning, financial audit & control and shareholders' rights are the key material issues for this industry.

### **Rating Sensitivities**

- Significant improvement in the liquidity position along with a resolution of the pending aircraft lease rentals
- Improvement in profitability by aggressive cost reduction measures by the management
- Any increase in crude oil prices and/or adverse movement in dollar/rupee rate

### **All Covenants**

None

### **Liquidity Position**

#### **Stretched**

SpiceJet's liquidity is stretched marked by inadequate net cash accruals to its maturing debt obligations, modest level of unencumbered cash and bank balance. The net cash accruals have been negative in FY 2023 at ~Rs. 490.21 Cr. The company had long term debt obligations of Rs. 312.88 – 459.30 Cr over the last 3 financial years. The company's working capital is moderate as evident from Gross Current Asset (GCA) of 79 days as on March 31, 2023 as compared to 104 days as on March 31, 2022. The current ratio stood below unity at 0.22 times as on March 31, 2023. It remained below unity even in the past 2 years ending March 31, 2022. Acuité believes that the liquidity of the company is likely to remain stretched over the short term on account of cash losses from operations vs the maturing debt obligations.

### **Outlook: Stable**

Acuité believes that SpiceJet's business profile will continue to benefit over the medium to long term on account of the long track record of operations and the experience of its management. The outlook may be revised to 'Positive', in case of timely deliveries of Boeing Max aircrafts and successful restructuring of aircraft lease rentals along with a recovery in the profitability and an improvement in the liquidity position. Conversely, the outlook may be revised to 'Negative' in case of any further deterioration in the liquidity position and a disruption in the airline's operations.

### **Other Factors affecting Rating**

None

## Key Financials

Particulars	Unit	FY 23 (Actual)	FY 22 (Actual)
Operating Income	Rs. Cr.	9897.07	7417.83
PAT	Rs. Cr.	(1512.95)	(1666.81)
PAT Margin	(%)	(15.29)	(22.47)
Total Debt/Tangible Net Worth	Times	(0.20)	(0.25)
PBDIT/Interest	Times	0.03	0.26

### Status of non-cooperation with previous CRA (if applicable)

Not Applicable

### Any Other Information

None

### Applicable Criteria

- Application Of Financial Ratios And Adjustments: <https://www.acuite.in/view-rating-criteria-53.htm>
- Consolidation Of Companies: <https://www.acuite.in/view-rating-criteria-60.htm>
- Default Recognition: <https://www.acuite.in/view-rating-criteria-52.htm>
- Service Sector: <https://www.acuite.in/view-rating-criteria-50.htm>

### Note on Complexity Levels of the Rated Instrument

In order to inform the investors about complexity of instruments, Acuite has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on [www.acuite.in](http://www.acuite.in).



## Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
04 Oct 2023	Bank Guarantee	Short Term	59.70	ACUITE A4 (Reaffirmed)
	Bank Guarantee	Short Term	18.50	ACUITE A4 (Reaffirmed)
	Proposed Bank Facility	Long Term	352.04	ACUITE B   Stable (Reaffirmed)
	Working Capital Demand Loan	Long Term	80.00	ACUITE B   Stable (Reaffirmed)
	Bank Guarantee	Short Term	270.78	ACUITE A4 (Reaffirmed)
	Bank Guarantee	Short Term	310.50	ACUITE A4 (Reaffirmed)
	Term Loan	Long Term	150.98	ACUITE B   Stable (Reaffirmed)
	Term Loan	Long Term	20.00	ACUITE B   Stable (Reaffirmed)
	Term Loan	Long Term	60.00	ACUITE B   Stable (Reaffirmed)
	Term Loan	Long Term	127.50	ACUITE B   Stable (Reaffirmed)
27 Feb 2023	Term Loan	Long Term	127.50	ACUITE B   Stable (Reaffirmed)
	Working Capital Demand Loan	Long Term	80.00	ACUITE B   Stable (Reaffirmed)
	Term Loan	Long Term	20.00	ACUITE B   Stable (Reaffirmed)
	Bank Guarantee	Short Term	310.50	ACUITE A4 (Reaffirmed)
	Bank Guarantee	Short Term	270.78	ACUITE A4 (Reaffirmed)
	Term Loan	Long Term	60.00	ACUITE B   Stable (Reaffirmed)
	Proposed Bank Facility	Long Term	352.04	ACUITE B   Stable (Reaffirmed)
	Term Loan	Long Term	150.98	ACUITE B   Stable (Reaffirmed)
	Bank Guarantee	Short Term	59.70	ACUITE A4 (Reaffirmed)
	Bank Guarantee	Short Term	18.50	ACUITE A4 (Reaffirmed)
04 Jan 2023	Working Capital Demand Loan	Long Term	80.00	ACUITE B   Stable (Reaffirmed)
	Bank Guarantee	Short Term	18.50	ACUITE A4 (Reaffirmed)
	Term Loan	Long Term	60.00	ACUITE B   Stable (Reaffirmed)
	Bank Guarantee	Short Term	59.70	ACUITE A4 (Reaffirmed)
	Term Loan	Long Term	127.50	ACUITE B   Stable (Reaffirmed)
	Bank Guarantee	Short Term	270.78	ACUITE A4 (Reaffirmed)
		Long		

	Term Loan	Term	150.98	ACUITE B   Stable (Reaffirmed)
	Term Loan	Long Term	20.00	ACUITE B   Stable (Reaffirmed)
	Bank Guarantee	Short Term	310.50	ACUITE A4 (Reaffirmed)
	Proposed Bank Facility	Long Term	352.04	ACUITE B   Stable (Reaffirmed)
03 Aug 2022	Packing Credit	Short Term	150.00	ACUITE A4 ( Issuer not co-operating*)
	Bank Guarantee	Short Term	100.00	ACUITE A4 ( Issuer not co-operating*)
	Packing Credit	Short Term	173.00	ACUITE A4 ( Issuer not co-operating*)
	Working Capital Demand Loan	Long Term	100.00	ACUITE B ( Issuer not co-operating*)
	Term Loan	Long Term	127.50	ACUITE B ( Issuer not co-operating*)
	Bank Guarantee	Short Term	192.00	ACUITE A4 ( Issuer not co-operating*)
	Bank Guarantee	Short Term	100.00	ACUITE A4 ( Issuer not co-operating*)
	Term Loan	Long Term	50.00	ACUITE B ( Issuer not co-operating*)
	Proposed Bank Facility	Long Term	7.50	ACUITE B ( Issuer not co-operating*)
	Bank Guarantee	Short Term	450.00	ACUITE A4 ( Issuer not co-operating*)
12 May 2022	Proposed Bank Facility	Long Term	7.50	ACUITE B (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	50.00	ACUITE B (Downgraded and Issuer not co-operating*)
	Packing Credit	Short Term	173.00	ACUITE A4 (Downgraded and Issuer not co-operating*)
	Term Loan	Long Term	127.50	ACUITE B (Downgraded and Issuer not co-operating*)
	Bank Guarantee	Short Term	100.00	ACUITE A4 (Downgraded and Issuer not co-operating*)
	Bank Guarantee	Short Term	192.00	ACUITE A4 (Downgraded and Issuer not co-operating*)
	Working Capital Demand Loan	Long Term	100.00	ACUITE B (Downgraded and Issuer not co-operating*)
	Bank Guarantee	Short Term	100.00	ACUITE A4 (Downgraded and Issuer not co-operating*)
	Bank Guarantee	Short Term	450.00	ACUITE A4 (Downgraded and Issuer not co-operating*)
	Packing Credit	Short Term	150.00	ACUITE A4 (Downgraded and Issuer not co-operating*)
09 Aug	Term Loan	Long Term	50.00	ACUITE BB-   Stable (Assigned)
	Bank Guarantee	Short Term	450.00	ACUITE A4+ (Assigned)
	Proposed Bank Facility	Long Term	7.50	ACUITE BB-   Stable (Assigned)
	Packing Credit	Short Term	173.00	ACUITE A4+ (Assigned)
	Bank Guarantee	Short Term	192.00	ACUITE A4+ (Assigned)



2021	Packing Credit	Short Term	150.00	ACUITE A4+ (Assigned)
	Working Capital Demand Loan	Long Term	100.00	ACUITE BB-   Stable (Assigned)
	Bank Guarantee	Short Term	100.00	ACUITE A4+ (Assigned)
	Term Loan	Long Term	127.50	ACUITE BB-   Stable (Assigned)
	Bank Guarantee	Short Term	100.00	ACUITE A4+ (Assigned)

## Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Complexity Level	Quantum (Rs. Cr.)	Rating
Yes Bank Ltd	Not Applicable	Bank Guarantee (BLR)	Not Applicable	Not Applicable	Not Applicable	Simple	310.50	ACUITE A4   Reaffirmed
Indian Bank	Not Applicable	Bank Guarantee (BLR)	Not Applicable	Not Applicable	Not Applicable	Simple	59.70	ACUITE A4   Reaffirmed
Yes Bank Ltd	Not Applicable	Bank Guarantee (BLR)	Not Applicable	Not Applicable	Not Applicable	Simple	270.78	ACUITE A4   Reaffirmed
ICICI Bank Ltd	Not Applicable	Bank Guarantee (BLR)	Not Applicable	Not Applicable	Not Applicable	Simple	18.50	ACUITE A4   Reaffirmed
Not Applicable	Not Applicable	Proposed Long Term Bank Facility	Not Applicable	Not Applicable	Not Applicable	Simple	352.04	ACUITE B   Stable   Reaffirmed
Indian Bank	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	60.00	ACUITE B   Stable   Reaffirmed
Yes Bank Ltd	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	150.98	ACUITE B   Stable   Reaffirmed
Yes Bank Ltd	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	127.50	ACUITE B   Stable   Reaffirmed
IDFC First Bank Limited	Not Applicable	Term Loan	Not available	Not available	Not available	Simple	20.00	ACUITE B   Stable   Reaffirmed
City Union Bank Ltd	Not Applicable	Working Capital Demand Loan (WC DL)	Not available	Not available	Not available	Simple	80.00	ACUITE B   Stable   Reaffirmed

### \*Annexure 2 - List of Entities (applicable for Consolidation or Parent / Group / Govt Support)

- Spicejet Limited
- Canvin Real Estate Private Limited
- Spicejet Merchandise Private Limited
- Spice Shuttle Private Limited
- Spicetech System Private Limited
- Spicejet Technic Private Limited
- Spice Xpress and Logistics Private Limited

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### About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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