

# Press Release OMSAIRAM STEELS AND ALLOYS PRIVATE LIMITED September 30, 2025 Rating Reaffirmed



Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating
Bank Loan Ratings	331.00	ACUITE A-   Stable   Reaffirmed	-
Bank Loan Ratings	160.00	-	ACUITE A2+   Reaffirmed
Total Outstanding Quantum (Rs. Cr)	491.00	-	-
Total Withdrawn Quantum (Rs. Cr)	0.00	-	-

#### **Rating Rationale**

Acuité has reaffirmed its long-term rating of 'ACUITE A-' (read as ACUITE A minus) and short-term rating of 'ACUITE A2+' (read as ACUITE A two plus) on the Rs. 491.00 Cr. bank facilities of Omsairam Steels and Alloys Private Limited (OSAPL). The outlook is 'Stable'.

#### **Rationale for reaffirmation**

The issuer provided information updates and clarifications on the correct name of the company. The rating reaffirmation takes into the account the moderation in operating performance of the group. Further, rating draws support from established track record of the group in Sponge iron and TMT manufacturing sector, healthy financial risk profile and debt funded capex envisaged in a subsidiary. However, these strengths are constrained by the moderately intensive working capital operations, cyclical nature of the steel industry and the vulnerability of the margins to the volatility in commodity prices.

### **About Company**

Jalna – Based, Omsairam Steels and Alloys Private Limited (OSAPL) was incorporated in 2003. The company sells its TMT bars in the name of Uma TMT 500 which is well established brand in Maharashtra, Gujarat, Goa, Karnataka, and Andhra Pradesh. The company offers a wide range of products like billets and end products like construction bars used in the construction Industry. The promoters of the company are Mr. Dinesh Satyanarayan Bharuka and Mr. Rajendra Satyanarayan Bharuka.

#### **About the Group**

#### Sanvijay Alloys and Power Limited (SAPL)

Sanvijay Alloys and Power Limited (SAPL) was acquired by OSAPL in the year 2022, is in the business of manufacturing sponge Iron and generation of power. The company was incorporated in 2003 and is based in Chandrapur. The promoters of the company are Mr. Rajendra Satyanarayan Bharuka and Mr. Dinesh Satyanarayan Bharuka.

#### Somu Steel and Power Limited (SSPL)

Somu Steel and Power Limited (SSPL) is a 100 per cent subsidiary of Sanvijay Alloys and Power Limited (SAPL) incorporated in the year 2007. The company is yet to commence operations and only holds land. The current promoters are Mr. Rajendra Satyanarayan Bharuka and Mr. Dinesh Satyanarayan Bharuka.

Unsupported Rating Not Applicable	

## **Analytical Approach**

#### **Extent of Consolidation**

•Full Consolidation

#### Rationale for Consolidation or Parent / Group / Govt. Support

Acuite has considered consolidated business and financial risk of Omsairam Steels and Alloys Private Limited (OSAPL) and its wholly owned subsidiary i.e. Sanvijay Alloys and Power Limited (SAPL) and step-down subsidiary namely Somu Steel and Power Limited (SSPL), hereinafter referred to as Omsairam Group (OSG). The consolidation is in the view of integrated nature of business, common promoters and corporate guarantee extended by OSAPL to SAPL.

## **Key Rating Drivers**

#### **Strengths**

#### Experienced promoters and an established track record of operations

OSAPL has a long operational track record in the iron and steel industry spanning two decades. Mr. Dinesh S. Bharuka started his career in 1986 with his family business of dealing in scrap metal at various steel processing plants in Maharashtra. In 2003, he and his brother, Mr. Rajendra Bharuka, incorporated this company and entered the steel business. The extensive experience of promotors has helped the group establish long-term relationships with its customers. OSAPL's manufacturing facility is located in Jalna, MH, with billet production capacity of five lakh metric tons per year and five lakh fifty thousand metric tons of TMT bars per year. In FY23, OSAPL acquired Sanvijay Alloys and Power Limited as part of a backward integration initiative. In FY2024, the group acquired a thermal power plant with a capacity of 40 MW from Kiloskar Group.

#### Moderation in the operating performance

The group's revenues have declined to Rs. 1,359.18 Cr. in FY2025 (Est.) as against Rs. 1551.03 Cr. in FY2024. The decline in revenue is due to a decline in the quantity sold and low price realisations. In Q1FY26, the group has recorded revenue of Rs. 563.63 Cr. (this is without considering the inter party sales). The operating margins of the group stood at 14.02 per cent in FY2025 (Est.) and 14.40 per cent in FY24. Further, the group PAT margin has stood at 6.64 per cent in FY2025 (Est.) as against 6.59 per cent in FY2024. The improvement in PAT margins is majorly due to increase in other income. Acuité believes that the business risk profile will improve in the medium term.

#### Healthy financial profile risk

OSG's financial risk profile is healthy marked by healthy capital structure and coverage indicators. OSG's net worth stood Rs. 595.13 Cr. as on March 31, 2025 (Est.) as against Rs. 467.05 Cr. as on 31 March, 2024. The increase in net worth is due to accretion of profits to reserves and capital infusion. The gearing ratio has improved to 1.61 times as on March 31, 2025 (Est.) as against 1.58 times as on March 31 2024. The total debt of the group stood at 960.64 Cr. as on March 31, 2025 (Est.) consists of Rs. 404.54 Cr. Term loans, Rs. 169.55 Cr. of loan from promotors, short-term working capital debt of Rs. 361.66 Cr. and CPLTD of Rs.24.89 Cr. Interest coverage ratio stood comfortable at 3.60 times as on March 31, 2025 (Est.) and 3.93 times as on March 31, 2024. The net cash accrual (NCA) to total debt (TD) is 0.14 times as on March 31, 2025 (Est.) as against 0.20 times as on March 31, 2024. The Total outside liabilities to Tangible net worth stood at 1.82 times for FY2025 (Est.) as against 1.91 times in FY2024. SAPL is undertaking a Rs. 770 Cr. capex over the next three years to set up a 650×2 TPD DRI plant, a 1.2 million TPA pellet and beneficiation plant, and a 50 MW power plant to support sponge iron and power needs for OSAPL, aiming for 70-75 per cent capacity utilization. Of the total cost, Rs. 500 Cr. is bank-funded (sanctioned), and Rs. 250 Cr. will come from internal accruals, equity and USL with Rs. 450.98 Cr. already incurred as on date. The project is expected to be operational by Sept 2026. Meanwhile, OSAPL has no near-term capex plans, with a Rs. 41.6 work in progress reflecting prior civil work for future furnace expansion, focusing currently on optimizing existing capacity. Acuité believes that timely completion and stabilisation of the ongoing capex will remain a key rating that is monitorable.

#### Weaknesses

#### Moderately intensive working capital management

OSG's working capital operations remained moderately intensive in nature as reflected by its gross current asset (GCA) days of around 196 days in FY25 (Est.) as against 119 days in FY24. Company maintains an inventory of about 60 days in FY25 (Est.) as compared to 50 days in FY24. OSG debtor's days stood at 20 days in FY25 (Est.) as against 26 days in FY24. Creditor's days also stood at 17 days in FY25 (Est.) as against 19 days in FY24.

Further, the average bank limit utilisation for fund-based limits stood moderate at  $\sim 76$  per cent and non-fund based limits stood high at  $\sim 92.50$  per cent. Acuite believes, that the working capital operations of the group will remain at same level as evident from collection mechanism and comfortable inventory levels over the medium term.

# Intense competition and inherent cyclical nature of the steel industry

The steel-rolling industry remains fragmented and unorganized. The company is exposed to intense competitive pressures from many organized and unorganized players, along with its exposure to the inherent cyclical nature of the steel industry. Additionally, prices of raw materials and products are highly volatile in nature. Business operations also face competition from cheaper Indonesian and Chinese imports. A substantial increase in imports may adversely impact realization and volumes and, hence, remain a key monitorable.

#### **ESG Factors Relevant for Rating**

Omsairam Steels & Alloys Private Limited reflects responsible business practices through its well-established brand "Uma TMT 500," catering to key markets across western and southern India. The company offers a diverse product range including billets and construction bars, serving construction sectors. While specific environmental and social initiatives are not disclosed, governance is anchored by an experienced leadership team comprising Mr. Dinesh Satyanarayan Bharuka and Mr. Rajendra Satyanarayan Bharuka

#### **Rating Sensitivities**

- Improvement in revenue and profitability margins
- Elongation of working capital cycle
- Timely completion and stabilisation of the ongoing capex
- Deterioration in financial risk profile owing to higher-than-expected debt funded capex

#### **Liquidity Position**

#### Adequate

OSG's net cash accruals remained adequate and stood at Rs. 135.75 Cr. for FY25 (Est.) as against maturing repayment obligation of Rs. 34.39 Cr. during the same period. OSG's current ratio stood at 1.53 times and cash and bank balances stood at Rs.2.13 Cr as on March 31, 2025 (Est.). Group's GCA days are around 115 to 196 days this makes group moderately dependent on bank borrowing for working capital requirement. Net cash accruals are expected to be in the range of Rs.148 to 180 Cr. during FY26 to FY27 against repayment obligation ranging between Rs.40 to 50 Cr. during the same period. Further, the average bank limit utilisation for fund-based limits stood moderate at  $\sim$  76 per cent and non-fund based limits stood high at  $\sim$  92.50 per cent for the period ending June 2025.

Outlook: Stable

**Other Factors affecting Rating** 

None

# **Key Financials**

Particulars	Unit	FY 24 (Actual)	FY 23 (Actual)
Operating Income	Rs. Cr.	1551.03	1491.98
PAT	Rs. Cr.	102.14	120.64
PAT Margin	(%)	6.59	8.09
Total Debt/Tangible Net Worth	Times	1.58	1.79
PBDIT/Interest	Times	3.93	5.61

Status of non-cooperation with previous CRA (if applicable)

Not Applicable

#### **Any Other Information**

None

# **Applicable Criteria**

- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm
- Consolidation Of Companies: https://www.acuite.in/view-rating-criteria-60.htm
- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Manufacturing Entities: https://www.acuite.in/view-rating-criteria-59.htm

#### Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on <a href="https://www.acuite.in">www.acuite.in</a>.

# **Rating History**

Proposed Long Term Bank Facility   Long Term   24.12   ACUTTE A- Stable (Reaffirmed)	Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
Term Loan		Cash Credit	Long Term	22.00	ACUITE A-   Stable (Reaffirmed)
Term Loan		Proposed Long Term Bank Facility	Long Term	24.12	ACUITE A- Stable (Reaffirmed)
Term Loan		Term Loan	Long Term	24.96	ACUITE A- Stable (Reaffirmed)
Cash Credit		Term Loan			
Term Loan		Cash Credit		23.00	ACUITE A- Stable (Reaffirmed)
Working Capital Term Loan		Term Loan	)	15.31	ACUITE A-   Stable (Reaffirmed)
O1 Sep 2025		Working Capital Term Loan		12.33	ACUITE A-   Stable (Reaffirmed)
Term Loan	01 Sep 2025				ACUITE A- Stable (Reaffirmed)
Bank Guarantee (BLR)   Short Term   30.00   ACUITE A2+ (Reaffirmed)		Term Loan		32.09	ACUITE A-   Stable (Reaffirmed)
Letter of Credit   Short Term   40.00   ACUITE A2+ (Reaffirmed)		Cash Credit	Long Term	130.00	ACUITE A-   Stable (Reaffirmed)
Letter of Credit   Short Term   10.00   ACUITE A2+ (Reaffirmed)				30.00	ACUITE A2+ (Reaffirmed)
Bank Guarantee (BLR)   Short Term   20.00   ACUITE A2+ (Reaffirmed)		Letter of Credit	Short Term	40.00	ACUITE A2+ (Reaffirmed)
Bank Guarantee (BLR)		Letter of Credit	Short Term	10.00	ACUITE A2+ (Reaffirmed)
Term Loan		Bank Guarantee (BLR)	Short Term	20.00	ACUITE A2+ (Reaffirmed)
Working Capital Term Loan		Bank Guarantee (BLR)	Short Term	60.00	ACUITE A2+ (Reaffirmed)
Cash Credit   Long Term   130.00   ACUITE A-   Stable (Reaffirmed)		Term Loan	Long Term	20.43	ACUITE A-   Stable (Reaffirmed)
Cash Credit		Working Capital Term Loan	Long Term		ACUITE A-   Stable (Reaffirmed)
Term Loan   Long Term   25.00   ACUITE A- Stable (Reaffirmed)		Cash Credit	Long Term		ACUITE A-   Stable (Reaffirmed)
Cash Credit		Cash Credit	Long Term		ACUITE A-   Stable (Reaffirmed)
Proposed Long Term Bank Facility   Long Term   20.83   ACUITE A-   Stable (Reaffirmed)					
Term Loan			)		
Cash Credit   Long Term   23.00   ACUITE A   Stable (Reaffirmed)	03 Jun 2024				
Bank Guarantee (BLR)   Short Term   30.00   ACUITE A2+ (Reaffirmed)	03 3 411 202 1				
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# Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Quantum (Rs. Cr.)	Complexity Level	Rating
Union Bank of India	Not avl. / Not appl.	Bank Guarantee (BLR)	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	60.00	Simple	ACUITE A2+   Reaffirmed
Axis Bank	Not avl. / Not appl.	Bank Guarantee (BLR)	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	30.00	Simple	ACUITE A2+   Reaffirmed
Punjab National Bank	Not avl. / Not appl.	Bank Guarantee (BLR)	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	20.00	Simple	ACUITE A2+   Reaffirmed
Union Bank of India	Not avl. / Not appl.	Cash Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	130.00	Simple	ACUITE A-   Stable   Reaffirmed
Punjab National Bank	Not avl. / Not appl.	Cash Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	25.00	Simple	ACUITE A-   Stable   Reaffirmed
Axis Bank	Not avl. / Not appl.	Cash Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	22.00	Simple	ACUITE A-   Stable   Reaffirmed
HDFC Bank Ltd	Not avl. / Not appl.	Cash Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	23.00	Simple	ACUITE A-   Stable   Reaffirmed
HDFC Bank Ltd	Not avl. / Not appl.	Letter of Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	40.00	Simple	ACUITE A2+   Reaffirmed
Punjab National Bank	Not avl. / Not appl.	Letter of Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	10.00	Simple	ACUITE A2+   Reaffirmed
Not Applicable	Not avl. / Not appl.	Proposed Long Term Bank Facility		Not avl. / Not appl.	Not avl. / Not appl.	24.12	Simple	ACUITE A-   Stable   Reaffirmed
Bajaj Finance Ltd.	Not avl. / Not appl.	Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	05 Apr 2031	22.19	Simple	ACUITE A-   Stable   Reaffirmed
Bajaj Finance Ltd.	Not avl. / Not appl.	Term Loan		Not avl. / Not appl.	01 Sep 2029	24.96	Simple	ACUITE A-   Stable   Reaffirmed
Union Bank of India	Not avl. / Not appl.	Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	01 Mar 2028	32.09	Simple	ACUITE A-   Stable   Reaffirmed
HDFC Bank Ltd	Not avl. / Not appl.	Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	01 Mar 2028	15.31	Simple	ACUITE A-   Stable   Reaffirmed
HDFC Bank Ltd	Not avl. / Not appl.	Working Capital Term Loan	Not avl. / Not appl.	Not avl. / Not appl.	01 Dec 2027	12.33	Simple	ACUITE A-   Stable   Reaffirmed

\*Annexure 2 - List of Entities (applicable for Consolidation or Parent / Group / Govt. Support)

Sr.No.	Company Name
1	Sanvijay Alloys and Power limited
2	Omsairam Steels and Alloys Private Limited
3	Somu Steel and Power Limited

#### Contacts

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#### About Acuité Ratings & Research

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