

#### **Press Release**

# BALAJI CARS PRIVATE LIMITED April 28, 2025

### Rating Reaffirmed and Issuer not co-operating

| Product   | Quantum (Rs. Cr) | Long Term Rating   | Short Term<br>Rating |  |  |
|---|------------------|--|----------------------|--|--|
| Non Convertible<br>Debentures (NCD)                                   | 160.00           | Provisional   ACUITE C   Reaffirmed   Issuer not co-operating* | -                    |  |  |
| Total Outstanding Quantum (Rs. Cr)                                    | 160.00           | -  | -                    |  |  |
| Total Withdrawn Quantum (Rs. Cr)                                      | 0.00             | -  | -                    |  |  |
| * The issuer did not co-operate; based on best available information. |                  |  |                      |  |  |

#### **Rating Rationale**

Acuite has reaffirmed its long term rating of 'ACUITE Provisional C' (read as Acuite Provisional C) on the Rs.160 crore of Proposed Non-Convertible Debentures of the Balaji Cars Private Limited(BCPL). The rating is now an indicative rating and is based on best available information.

The rating on the proposed Rs. 160.00 Cr NCDs is provisional and the final rating is subject to the following documentation requirements:

- 1. Receipt of the executed trust deed.
- 2. Receipt of the final term sheet and confirmation from the trustee regarding compliance with all the terms and conditions.

#### **About the Company**

Balaji Cars Private Limited(BCPL) is a Mumbai based company incorporated in the year 2002. The company until 2015-16 was an authorized automobile dealer of Tata Motors. BCPL is promoted by Mr. Shysunder Bhagwanram Jangid. In FY2022, BCPL entered into a development management agreement with Ashar Group to construct a mixed-use real estate project at Thane, near Ghodbunder road. The project construction is expected to commence in June 2022 with total estimated project cost of Rs. 682 Cr. Further, the project has a total saleable area of 4.49 lakh sq. ft, of which 3.94 lakh is allocated for residential, 0.40 lakh towards commercial and the rest for retail.

#### **Unsupported Rating**

Not Applicable

#### Non-cooperation by the issuer/borrower:

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit such information before the due date. Acuité believes that information risk is a critical component in such ratings, and non-cooperation by the issuer along with unwillingness to provide information could be a sign of potential deterioration in its overall credit quality. This

rating is, therefore, being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

### Limitation regarding information availability

This rating is based on information available from sources other than the issuer / borrower (in the absence of information provided by the issuer / borrower). Acuite endeavoured to gather information about the entity/industry from the public domain. Any rating with the suffix 'Issuer not cooperating' is assigned without any management interaction with the issuer entity or any data / information from the entity. Sometimes this non co-operation by a

rated entity may be due to a result of deterioration in the credit risk profile of the entity. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

#### **Rating Sensitivity**

"No information provided by the issuer / available for Acuite to comment upon."

### **All Covenants**

- Development management fees payable to Ashar Group shall be restricted at 6.75 percent of sales until the closure of NCDs.
- Debt service reserve account (DSRA) for one quarter's servicing shall be created on the first day of the quarter end in which the servicing is due.

#### **Liquidity Position**

"No information provided by the issuer / available for Acuite to comment upon."

#### **Outlook**

Not Applicable

## **Other Factors affecting Rating**

None

#### **Key Financials**

| Particulars                   | Unit    | FY 21 (Actual) | FY 20 (Actual) |
|-------------------------------|---------|----------------|----------------|
| Operating Income              | Rs. Cr. | 0.00           | 0.00           |
| PAT                           | Rs. Cr. | (1.31)         | (1.57)         |
| PAT Margin                    | (%)     | 0.00           | 0.00           |
| Total Debt/Tangible Net Worth | Times   | (2.46)         | (2.60)         |
| PBDIT/Interest                | Times   | (145.10)       | 0.00           |

Status of non-cooperation with previous CRA

Not Applicable

#### Any other information

Supplementary disclosures for Provisional Ratings

A. Risks associated with the provisional nature of the credit rating:

- 1. Lack of third party monitoring of compliance in absence of executed trust deed and no finalized terms in absence of final term sheet
- 2. In case there are material changes in the terms of the transaction after the initial assignment of the provisional rating and post the completion of the issuance (corresponding to the part that has been issued) Acuite will withdraw the existing provisional rating and concurrently, assign a fresh final rating in the same press release, basis the revised terms of the transaction.

#### B. Rating that would have been assigned in absence of the pending steps/documentation:

The rating would be equated to the standalone rating of the entity: ACUITE C

## C. Timeline for conversion to Final Rating for a debt instrument proposed to be issued:

The provisional rating shall be converted into a final rating within 90 days from the date of issuance of the proposed debt instrument. Under no circumstance shall the provisional rating continue upon the expiry of 180 days from the date of issuance of the proposed debt instrument.

#### **Applicable Criteria**

- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm
- Real Estate Entities: https://www.acuite.in/view-rating-criteria-63.htm

#### Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on <a href="https://www.acuite.in">www.acuite.in</a>.

# **Rating History**

| Date           | Name of<br>Instruments/Facilities   | Term         | Amount (Rs. Cr) | Raung/Outlook  |
|----------------|-------------------------------------|--------------|-----------------|--|
| 03 May<br>2024 | Proposed Non Convertible Debentures | Long<br>Term | 160.00          | ACUITE Provisional C (Reaffirmed & Issuer not co-operating*) |
| 05 May<br>2023 | Proposed Non Convertible Debentures | Long<br>Term |                 | ACUITE Provisional C (Reaffirmed & Issuer not co-operating*) |
| 05 May<br>2022 | Proposed Non Convertible Debentures | Long<br>Term | 160.00          | ACUITE Provisional C (Assigned)                              |

<sup>\*</sup> The issuer did not co-operate; based on best available information.

# Annexure - Details of instruments rated

| Lender's<br>Name  | 1911/ | Facilities                                | Issuance                | Rate | Date                    | (Rs. Cr.) | Complexity<br>Level | Rating   |
|-------------------|-------|---|-------------------------|------|-------------------------|-----------|---------------------|--|
| Not<br>Applicable |       | Proposed Non<br>Convertible<br>Debentures | Not avl. /<br>Not appl. |      | Not avl. /<br>Not appl. | 160.00    | Simple              | Provisional   ACUITE<br>C   Reaffirmed   Issuer<br>not co-operating* |

<sup>\*</sup> The issuer did not co-operate; based on best available information.

#### Contacts

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#### About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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**Note:** None of the Directors on the Board of Acuité Ratings & Research Limited are members of any rating committee and therefore do not participate in discussions regarding the rating of any entity.