

#### Press Release





| Product                            | Quantum (Rs.<br>Cr) | Long Term Rating                   | Short Term Rating       |
|------------------------------------|---------------------|------------------------------------|-------------------------|
| Bank Loan Ratings                  | 30.00               | ACUITE BBB-   Stable  <br>Upgraded | -                       |
| Bank Loan Ratings                  | 32.00               | -                                  | ACUITE A3  <br>Upgraded |
| Total Outstanding Quantum (Rs. Cr) | 62.00               | -                                  | -                       |
| Total Withdrawn Quantum (Rs. Cr)   | 0.00                | -                                  | -                       |

## **Rating Rationale**

Acuité has upgraded the long-term rating to 'ACUITE BBB-' (read as ACUITE Triple B Minus) from 'ACUITE BB+' (read as ACUITE Double B plus) and the short-term rating to 'ACUITE A3' (read as ACUITE A three) from 'ACUITE A4+' (read as ACUITE A four plus) on the Rs.62.00 Cr. bank facilities of IIC Technologies Private Limited (Erstwhile IIC Technologies Limited) (IICT). The outlook is 'Stable'.

#### Rationale for rating

The rating upgrade reflects improvement in the operating performance in FY25 of the group marked by reinstatement of profitability margins post significant decline in FY24. It also considers healthy outstanding order book providing sound medium term revenue visibility. Further, the rating also factors in the moderate financial risk profile of the group which also improved in FY25 owing to improvement in cash accruals. The rating continues to draw comfort from the long operational track record and experienced management of the group. However, remains constrained by the intensive working capital nature of operations and susceptibility of its profitability to foreign exchange fluctuation risk. Going forward, the group's ability to sustain its scale of operations and profitability while maintaining its capital structure will remain a key monitorable.

#### **About Company**

Incorporated in 1994, Hyderabad based, IIC Technologies Private Limited (IICT) is engaged in providing geospatial solutions and services for the acquisition, management, integration and dissemination of geospatial data. The company operates from two locations in India i.e. Hyderabad and Vizag (SEZ). The group also provides consultancy, training and specialist services to government (national, state, and local), defence, aeronautics, maritime, water resources, utilities, and transportation sectors. The company is currently promoted by Ms. Mrudula Alla and Mr. Rajesh Alla.

#### About the Group

IIC Technologies Private Limited, headquartered in India has subsidiaries in USA, Australia, UK and New Zealand. It owns 100% of IIC Technologies Inc. (USA), which was established in 2001 and provides digital mapping services. IIC Technologies Inc. (USA) also holds full ownership of IIC Technologies Pty Itd (Australia), IIC technologies Limited (UK) and IIC Technologies Ltd (NZ). The subsidiaries were formed in order to mark presence and cater to the global market.

**Unsupported Rating** 

# **Analytical Approach**

## **Extent of Consolidation**

Full Consolidation

# Rationale for Consolidation or Parent / Group / Govt. Support

Acuité has consolidated business and financial risk profiles of IIC Technologies Private Limited and its subsidiary companies IIC Technologies Inc. (USA), IIC Technologies Pty Itd (Australia), IIC technologies Limited (UK) and IIC Technologies Ltd (NZ) to arrive at the rating. The consolidation is on account of common management, strong operational and financial linkages.

## **Key Rating Drivers**

**Strengths** 

# Established track record of operations and experienced management

IICT has more than two decades of experience in providing geospatial solutions and services, with capabilities in marine charting, land mapping and software design solutions. It caters to reputed government clientele and corporations engaged in oil and gas, transportation, infrastructure, and utility sectors. Acuité believes that the experience of the management in the industry is likely to benefit the group over the medium term.

# Reinstated operating performance and healthy outstanding orderbook

The revenue of the group stood at Rs.196.90 Cr in FY24 backed by one single order received under its subsidiary company towards a marine research assignment. However, high outsourcing costs incurred on this order affected the bottom line in FY24 thereby lowering the operating margin to 1.62% vis-à-vis 12.35% in FY23. Furthermore, with completion of that order in FY24, the revenue stood Rs.140.73 Cr in FY25. However, albeit moderation in top line, the operating margin stood reinstated and improved to 13.99% in FY25.

Additionally, the consolidated order book of IICT stands healthy at ~Rs.645 Cr (4.59 times of FY25 revenue) as on 30th November, 2025. Moreover, from the last year, the company has plans to shift their focus more towards business from export market (contributed ~84% of the revenue in FY25, 87% in FY24) for speedy recovery in receivables.

## Moderate financial risk profile

The financial risk profile of the company stood moderate marked by improved net worth, low gearing and moderate debt protection metrics. The tangible net worth stood improved at Rs.118.69 Cr as on 31st March 2025 as against Rs.102.76 Cr as on 31st March, 2024 on account of profit accretion. The total debt of the firm for FY25 stood low at Rs.15.51Cr against Rs.33.67 Cr in FY24. Further, the gearing (debt-equity) has remained below unity over the years and stood at 0.13 times as on 31st March, 2025 (0.33 times as on 31st March, 2024). The debt protection metrics also stood comfortable with interest coverage ratio and debt service coverage ratio of 5.34 times and 1.63 times during FY25 respectively. Going forward the financial risk profile is expected to improve backed by steady accruals and no major debt funded capex.

#### Weaknesses

#### Intensive working capital operations

The working capital operations of the company stands intensive marked by gross current asset (GCA) of 266 days for FY25 increased from 176 days for FY24. The increase is primarily attributable to elevated receivable days which stood at 226 days for FY25 as against 142 days for FY24. The debtor collection includes receivables from the government parties which is limiting the fund realization. Also, the high debtor days is due to group registering major portion of the revenue in the Q4 of the financial year; therefore, the receivables are high with the debtors ageing up to 90 days. The debtors above 365 days primarily consists of receivables from Gujarat state government, AP government, CEO RBASS & Settlement Commissioner and the Pune Metropolitan Region Development Authority (PMRDA).

## Industry related risks and foreign exchange fluctuation risk

The geospatial services business faces hurdles relating to data accuracy, integration, and standardization; which remains a core challenge, as spatial information comes from diverse sources like satellites, drones, and IoT devices. Further, high technology costs and reliance on legacy systems limit scalability, while regulatory barriers around data privacy, licensing, and government restrictions slow down the innovation. Additionally, the group has majority of the revenue share from its subsidiaries present in international markets making the business susceptible to fluctuations in foreign exchange rates, thereby affecting its revenues and margins.

## **Rating Sensitivities**

- Sustained scale of operations along with adequate profitability levels.
- Significant increase in debt levels or inadequate accruals impacting the financial risk profile.
- Further elongation in debtors cycle leading to stretch in working capital cycle.

#### Liquidity Position

### **Adequate**

The liquidity position of IICT is adequate as reflected from sufficient net cash accruals (NCA) of Rs.14.32 Cr in FY25 as against maturing debt obligations of Rs.7.32 Cr. Additionally, the group is expected to generate cash accruals in the range of Rs.16.00-17.00 Cr over the medium term against repayment obligations in the range of ~Rs.2.00-3.00 Cr during the same period. The current ratio stood healthy at 2.74 times during FY25, and the cash and bank balance stood at Rs.8.69 Cr in FY25. Further, the average bank limit utilisation stood low for fund-based limits at ~42.19% and moderate at ~71.75% for non-fund based limits for last 8 months ending November, 2025.

Outlook: Stable

Other Factors affecting Rating

None.

#### **Key Financials**

| Particulars                   | Unit    | FY 25 (Actual) | FY 24 (Actual) |
|-------------------------------|---------|----------------|----------------|
| Operating Income              | Rs. Cr. | 140.73         | 196.90         |
| PAT                           | Rs. Cr. | 7.06           | (8.40)         |
| PAT Margin                    | (%)     | 5.01           | (4.27)         |
| Total Debt/Tangible Net Worth | Times   | 0.13           | 0.33           |
| PBDIT/Interest                | Times   | 5.34           | 0.56           |

Status of non-cooperation with previous CRA (if applicable)

Not applicable.

# **Any Other Information**

None.

## **Applicable Criteria**

- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm
- Consolidation Of Companies: https://www.acuite.in/view-rating-criteria-60.htm
- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Service Sector: https://www.acuite.in/view-rating-criteria-50.htm

#### Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on <a href="https://www.acuite.in">www.acuite.in</a>.

# Rating History

| Date           | Name of<br>Instruments/Facilities   | Term          | Amount<br>(Rs. Cr) | Rating/Outlook   |
|----------------|-------------------------------------|---------------|--------------------|--|
|                | Bank Guarantee (BLR)                | Short<br>Term | 32.00              | ACUITE A4+ (Downgraded from ACUITE A3)                     |
|                | Cash Credit                         | Long<br>Term  | 20.00              | ACUITE BB+   Stable (Downgraded from ACUITE BBB-   Stable) |
|                | Term Loan                           | Long<br>Term  | 4.92               | ACUITE BB+   Stable (Downgraded from ACUITE BBB-   Stable) |
|                | Secured Overdraft                   | Long<br>Term  | 0.50               | ACUITE BB+   Stable (Downgraded from ACUITE BBB-   Stable) |
| 30 Jan<br>2025 | Term Loan                           | Long<br>Term  | 4.58               | ACUITE BB+   Stable (Downgraded from ACUITE BBB-   Stable) |
|                | Stand By Line of Credit             | Long<br>Term  | 5.00               | ACUITE Not Applicable (Withdrawn)                          |
|                | Term Loan                           | Long<br>Term  | 3.17               | ACUITE Not Applicable (Withdrawn)                          |
|                | Cash Credit                         | Long<br>Term  | 1.00               | ACUITE Not Applicable (Withdrawn)                          |
|                | Proposed Long Term<br>Bank Facility | Long<br>Term  | 0.01               | ACUITE Not Applicable (Withdrawn)                          |
|                | Bank Guarantee (BLR)                | Short<br>Term | 32.00              | ACUITE A3 (Reaffirmed)                                     |
|                | Cash Credit                         | Long<br>Term  | 20.00              | ACUITE BBB-   Stable (Reaffirmed)                          |
|                | Stand By Line of Credit             | Long<br>Term  | 5.00               | ACUITE BBB-   Stable (Reaffirmed)                          |
| 02 Nov<br>2023 | Term Loan                           | Long<br>Term  | 3.17               | ACUITE BBB-   Stable (Reaffirmed)                          |
|                | Term Loan                           | Long<br>Term  | 5.50               | ACUITE BBB-   Stable (Assigned)                            |
|                | Cash Credit                         | Long<br>Term  | 1.00               | ACUITE BBB-   Stable (Assigned)                            |
|                | Proposed Long Term<br>Bank Facility | Long<br>Term  | 4.51               | ACUITE BBB-   Stable (Reaffirmed)                          |
|                | Bank Guarantee (BLR)                | Short<br>Term | 32.00              | ACUITE A3 (Reaffirmed)                                     |
| 02 Nov<br>2022 | Cash Credit                         | Long<br>Term  | 20.00              | ACUITE BBB-   Stable (Reaffirmed)                          |
|                | Stand By Line of Credit             | Long<br>Term  | 5.00               | ACUITE BBB-   Stable (Reaffirmed)                          |
|                | Term Loan                           | Long<br>Term  | 1.34               | ACUITE BBB-   Stable (Reaffirmed)                          |
|                | Term Loan                           | Long<br>Term  | 6.34               | ACUITE BBB-   Stable (Reaffirmed)                          |

# Annexure - Details of instruments rated

| Lender's<br>Name       | ISIN                          | Facilities                             | Date Of<br>Issuance        | Coupon<br>Rate                | Maturity<br>Date              | Quantum (Rs. Cr.) | Complexity<br>Level | Rating  |
|------------------------|-------------------------------|--|----------------------------|-------------------------------|-------------------------------|-------------------|---------------------|---|
| State Bank<br>of India | Not<br>avl. /<br>Not<br>appl. | Bank<br>Guarantee<br>(BLR)             | Not avl.<br>/ Not<br>appl. | Not<br>avl. /<br>Not<br>appl. | Not<br>avl. /<br>Not<br>appl. | 32.00             | Simple              | ACUITE A3  <br>Upgraded (<br>from ACUITE<br>A4+ )               |
| State Bank<br>of India | Not<br>avl. /<br>Not<br>appl. | Cash Credit                            | Not avl.<br>/ Not<br>appl. | Not<br>avl. /<br>Not<br>appl. | Not<br>avl. /<br>Not<br>appl. | 20.00             | Simple              | ACUITE BBB-<br>  Stable  <br>Upgraded (<br>from ACUITE<br>BB+ ) |
| Not<br>Applicable      | Not<br>avl. /<br>Not<br>appl. | Proposed<br>Long Term<br>Bank Facility | Not avl.<br>/ Not<br>appl. | Not<br>avl. /<br>Not<br>appl. | Not<br>avl. /<br>Not<br>appl. | 3.11              | Simple              | ACUITE BBB-<br>  Stable  <br>Upgraded (<br>from ACUITE<br>BB+ ) |
| AXIS BANK<br>LIMITED   | Not<br>avl. /<br>Not<br>appl. | Secured<br>Overdraft                   | Not avl.<br>/ Not<br>appl. | Not<br>avl. /<br>Not<br>appl. | Not<br>avl. /<br>Not<br>appl. | 0.50              | Simple              | ACUITE BBB-<br>  Stable  <br>Upgraded (<br>from ACUITE<br>BB+ ) |
| AXIS BANK<br>LIMITED   | Not<br>avl. /<br>Not<br>appl. | Term Loan                              | 30 Jun<br>2024             | Not<br>avl. /<br>Not<br>appl. | 31 Jul<br>2031                | 2.77              | Simple              | ACUITE BBB-<br>  Stable  <br>Upgraded (<br>from ACUITE<br>BB+ ) |
| AXIS BANK<br>LIMITED   | Not<br>avl. /<br>Not<br>appl. | Term Loan                              | 30 Jun<br>2024             | Not<br>avl. /<br>Not<br>appl. | 31 Oct<br>2028                | 3.62              | Simple              | ACUITE BBB-<br>  Stable  <br>Upgraded (<br>from ACUITE<br>BB+ ) |

\*Annexure 2 - List of Entities (applicable for Consolidation or Parent / Group / Govt. Support)

| Sr. No | Name of the company                      |  |  |  |
|--------|--|--|--|--|
| 1      | IIC Technologies Private Limited         |  |  |  |
| 2      | IIC Technologies Inc. (USA)              |  |  |  |
| 3      | IIC Technologies Pty Limited (Australia) |  |  |  |
| 4      | IIC Technologies Limited (UK)            |  |  |  |
| 5      | IIC Technologies Limited (NZ)            |  |  |  |

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# About Acuité Ratings & Research

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