

#### **Press Release**

## BRAITHWAITE AND CO LIMITED November 19, 2025 Rating Reaffirmed



Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating	
Bank Loan Ratings	625.00	ACUITE A   Stable   Reaffirmed	-	
Bank Loan Ratings	25.00	-	ACUITE A1   Reaffirmed	
Total Outstanding Quantum (Rs. Cr)	650.00	-	-	
Total Withdrawn Quantum (Rs. Cr)	0.00	-	-	

#### Rating Rationale

Acuite has reaffirmed its long-term rating of 'ACUITE A' (read as ACUITE A) and its short-term rating of 'ACUITE A1' (read as ACUITE A one) on the Rs. 650 Crore bank facilities of Braithwaite and Co Limited. The outlook remains 'Stable'.

## Rationale for Rating:

The rating reflects the company's increased scale of operations and healthy financial risk profile, and adequate liquidity. It also factors in the government ownership and ongoing initiatives to diversify revenue streams, which enhance business stability. However, these strengths are partly offset by the company's low profitability margins, intensive working capital requirements, and susceptibility to raw material price volatility, which will be key monitorable.

#### **About the Company**

BCL was Incorporated in UK in 1884, established in India in 1913 & nationalized in 1976. Since 2010, It is a 100% Gol owned PSU under Ministry of Railways (MoR). BCL core business is manufacturing of Wagon, Crane, Bridges and Container. Further, BCL has diversified into new businesses like Civil, Infrastructure & Solar Projects. BCL has two manufacturing units in/around Kolkata. BCL is presently executing offsite project works in 15 states related to Wagon manufacturing, wagon repair, Infrastructure project, Solar project, Sub-station, Disaster management works etc. BCL is currently working under the management of Mr. Mohammad Asad Alam.

# **Unsupported Rating**

ACUITE A-/ Stable

#### **Analytical Approach**

Acuite has considered standalone business and financial risk profile of Braithwaite & Co Limited (BCL), and the rating has been notched up considering the Government of India's undertaking.

**Key Rating Drivers** 

#### Strengths

#### Established track record of business operations

The company has been around for more than 100 years. It was nationalised and taken over by the Indian government in 1976, and the Ministry of Railways has had administrative responsibility over it since August 2010. BCL is a manufacturer of railway wagons, and wagon components in India. BCL's established relationships with Indian Railways and private players, along with its efforts to diversify into civil and bridge construction, are expected to strengthen its revenue profile. Acuité believes that BCL will continue to benefit from its extensive experience and strong customer relationships, which underpin its business stability and growth prospects.

#### Improvement in operational Performance:

The rating factors in BCL's healthy revenue growth of around 15%, with the topline increasing to Rs.1,266.50 crore in FY2025 from Rs.1,103.76 crore in FY2024, driven by timely execution and new order inflows. Further, an outstanding order book of Rs.2,320.87 crore as of November 1, 2025, with an OB/OI ratio of 1.83 times, provides medium-term revenue visibility. The company has also recorded Rs.893.45 crore in 7MFY26 compared to Rs.658.72 crore in 7MFY25. Acuité believes BCL's topline will continue to improve, supported by execution of its unexecuted pipeline,

#### Healthy Financial Risk Profile

The financial risk profile of the company is marked by increase in net worth, and strong debt protection metrics. The tangible net worth of the company improved to Rs.233.44 crore in FY 25 from Rs.216.66 Cr. in FY24 due to low accretion of reserves. There is no short term and long term debt outstanding as on 31st March, 2025 prior to that Gearing was low and stood at 0.14 times in the previous financial year. Interest coverage ratio and Debt service coverage ratio stood comfortable at 7.95 times and 6.58 times in FY25 respectively. The Tangible Outside Liability/ Tangible Networth stood at 1.46 times in FY25 as against 1.91 times in FY24. Acuite believes the financial risk profile of the company will continue to remain healthy on account of absence of debt funded capex plan over the medium term.

#### Weaknesses

#### Intensive Working Capital Cycle albeit slight improvement in FY25:

BCL's working capital cycle, though intensive, has shown improvement with Gross Current Assets reducing to 142 days in FY2025 from 186 days in FY2024, driven by decrease in other current assets primarily due to the unbilled revenue has decreased to Rs.95.58 crore in FY 2025 from Rs.169.86 crore in FY 2024. Inventory days moderated to 53 days in FY 25 from 61 days in FY 24, with most inventory in the form of raw materials, while debtor days increased slightly to 38 days in FY 25 from 32 days in FY 24 with around 94% of receivables outstanding for less than six months. Creditor days stood at 78 days in FY2025 compared to 87 days in FY2024, reflecting higher raw material purchases at the year end. Acuité believes the working capital cycle will remain at similar levels over the medium term.

## **Lower Profitability:**

Despite topline growth, their EBITDA margin remain low and dipped slightly to 2.53% in FY2025 from 2.58% in FY2024. EBITDA remain low in FY 25 due to BCL's inability to pass on price increase to Indian Railways on a particular order which had delayed execution. PAT margin improved marginally to 1.56% in FY 25 from 1.49% in FY 24. However,BCL is focusing on higher-margin non-railway wagon orders also. Furthermore, BCL is expected to foray into solar agency for power generation which will further save their power cost. Acuité believes margins will strengthen over the medium term, supported by these initiatives and year to date performance.

Assessment of Adequacy of Credit Enhancement under various scenarios including stress scenarios (applicable for ratings factoring specified support considerations with or without the "CE" suffix)

For stress scenarios: Acuite expects that the Company will receive support from the Central

Government from time to time in case of any liquidity pressure.

## **Rating Sensitivities**

- 1. Movement in profitability
- 2. Execution and securing new orders
- 3. Working capital management

## **Liquidity Position**

#### **Adequate**

The company's liquidity position is adequate, marked by net cash accruals of Rs.24.04 Cr. against a nil long-term debt repayment in FY 2025. The current ratio stood comfortably at 1.48 times in FY25. The cash and bank balance stood at Rs.60.06 Cr. in FY25. The consolidated fund-based limit remained low at at 8.49% and non-fund based limit utilized at 52.23 % for the six month ending Sep'25 indicating lower reliance on external borrowing. Acuite believes the liquidity position of the company will be sustained, marked by steady net cash accruals and absence of any debt funded capex plan.

Outlook: Stable

Other Factors affecting Rating

None.

#### **Key Financials**

Particulars	Unit	FY 25 (Actual)	FY 24 (Actual)
Operating Income	Rs. Cr.	1266.50	1103.76
PAT	Rs. Cr.	19.79	16.47
PAT Margin	(%)	1.56	1.49
Total Debt/Tangible Net Worth	Times	0.00	0.14
PBDIT/Interest	Times	7.95	5.44

Status of non-cooperation with previous CRA (if applicable)

Not Applicable.

## Any other information

None.

## **Applicable Criteria**

- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Manufacturing Entities: https://www.acuite.in/view-rating-criteria-59.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm
- Group And Parent Support: https://www.acuite.in/view-rating-criteria-47.htm

## Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

# Rating History

Date	Name of Instruments/Facilities Term Amount (Rs. Cr)		Rating/Outlook	
	Cash Credit	Long Term	20.00	ACUITE A   Stable (Reaffirmed)
	Cash Credit	Long Term	5.00	ACUITE A   Stable (Reaffirmed)
	Cash Credit	Long Term	40.00	ACUITE A   Stable (Reaffirmed)
	Proposed Long Term Bank Facility	Long Term	40.00	ACUITE A   Stable (Reaffirmed)
26 Aug 2024	Bank Guarantee/Letter of Guarantee	Long Term	75.00	ACUITE A   Stable (Reaffirmed)
	Bank Guarantee/Letter of Guarantee	Long Term	65.00	ACUITE A   Stable (Reaffirmed)
	Bank Guarantee/Letter of Guarantee	Long Term	100.00	ACUITE A   Stable (Reaffirmed)
	Bank Guarantee/Letter of Guarantee	Long Term	280.00	ACUITE A   Stable (Reaffirmed)
	Letter of Credit	Short Term	25.00	ACUITE A1 (Reaffirmed)
	Cash Credit	Long Term	40.00	ACUITE A   Stable (Assigned)
	Cash Credit	Long Term	5.00	ACÜITE A   Stable (Assigned)
	Proposed Long Term Bank Facility	Long Term	185.00	ACUITE A   Stable (Assigned)
30 May 2023	Letter of Credit	Short Term	25.00	ACUITE A1 (Assigned)
	Bank Guarantee/Letter of Guarantee	Short Term	230.00	ACUITE A1 (Assigned)
	Bank Guarantee/Letter of Guarantee	Short Term	100.00	ACUITE A1 (Assigned)
	Bank Guarantee/Letter of Guarantee	Short Term	35.00	ACUITE A1 (Assigned)
	Bank Guarantee/Letter of Guarantee	Short Term	30.00	ACUITE A1 (Assigned)

## Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Quantum (Rs. Cr.)	Complexity Level	Rating
State Bank of India	Not avl. / Not appl.	Bank Guarantee/Letter of Guarantee	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	225.00	Simple	ACUITE A   Stable   Reaffirmed
IDBI Bank Ltd.	Not avl. / Not appl.	Bank Guarantee/Letter of Guarantee	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	72.00	Simple	ACUITE A   Stable   Reaffirmed
AXIS BANK LIMITED	Not appl.	Bank Guarantee/Letter of Guarantee	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	50.00	Simple	ACUITE A   Stable   Reaffirmed
ICICI BANK LIMITED	Not avl. / Not appl.	Bank Guarantee/Letter of Guarantee	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	55.00	Simple	ACUITE A   Stable   Reaffirmed
IDBI Bank Ltd.	Not avl. / Not appl.	Cash Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	11.70	Simple	ACUITE A   Stable   Reaffirmed
AXIS BANK LIMITED	Not avl. / Not appl.	Cash Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	5.00	Simple	ACUITE A   Stable   Reaffirmed
State Bank of India	Not avl. / Not appl.	Cash Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	40.00	Simple	ACUITE A   Stable   Reaffirmed
ICICI BANK LIMITED	Not avl. / Not appl.	Cash Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	5.00	Simple	ACUITE A   Stable   Reaffirmed
State Bank of India	Not avl. / Not appl.	Letter of Credit	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	25.00	Simple	ACUITE A1   Reaffirmed
Not Applicable	Not avl. / Not appl.	Proposed Long Term Bank Facility	Not avl. / Not appl.	Not avl. / Not appl.	Not avl./ Not appl.	105.00	Simple	ACUITE A   Stable   Reaffirmed
IDBI Bank Ltd.	Not avl. / Not appl.	Working Capital Demand Loan (WCDL)	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	1.30	Simple	ACUITE A   Stable   Reaffirmed
YES BANK LIMITED	Not avl. / Not appl.	Working Capital Demand Loan (WCDL)	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	55.00	Simple	ACUITE A   Stable   Reaffirmed

\*Annexure 2 - List of Entities (applicable for Consolidation or Parent / Group / Govt. Support)

Sr. No.	Name of the companies	
1	Braithwaite & Co Limited	

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## About Acuité Ratings & Research

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