

Press Release

SUNNY VIEW ESTATES PRIVATE LIMITED May 13, 2025 Rating Reaffirmed

Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating
Bank Loan Ratings	147.00	ACUITE BB Stable Reaffirmed	-
Total Outstanding Quantum (Rs. Cr)	147.00	-	-
Total Withdrawn Quantum (Rs. Cr)	0.00	-	-

Rating Rationale

Acuite has reaffirmed its long term rating of 'ACUITE BB' (read as ACUITE double Bo)n the long term bank facilities of Rs.147 Crore of Sunny View Estates Private Limited. The Outlook is 'Stable'.

Rationale for Rating

The rating derives strength from experienced and resourceful management, reputed lessee profile resulting in satisfactory operating performance. Further the rating - factors in the increase in lease rentals to Rs. 25.30 Crore in FY25 (prov.) against Rs.24.14 Crore in FY24. The occupancy is 100% till date. But, the rating is constrained by stretched liquidity due to DSCR below unity, however, the risk is mitigated by timely infusion of unsecured loans by existing group companies of Dhanuka Group in case of any shortfall. Also, there is a risk of customer concentration as 100% occupancy in IT building and ~76% occupancy in SEZ building is with single tenant.

About the Company

Sunny View Estates Private Limited (SVEPL) was incorporated in 1998 and founded to operate Sunny View Estates, Mohali which consists of two towers, namely IT Building and SEZ Building, exclusively reserved for Office space. The directors of the company are Mr. Sanjay Dhanuka and Mr. Mayyank Dhanuka.

Unsupported Rating

Not Applicable

Analytical Approach

Acuité has taken the standalone view on the business and financial risk profile of Sunny View Estates Private Limited.

Key Rating Drivers

Strengths

Experienced and resourceful management

SVEPL is being managed by Mr. Sanjay Dhanuka and Mr. Mayyank Dhanuka who hold directorial position in the company. The directors of the company have been associated with the company since November 2022. Earlier, the property Sunny View Estates was being managed by Shapoorji Pallonji and Dhanuka group purchased the company in FY23. Acuite believes that company would get benefit from the experience of the promoters and timely support extended by them as the promoters of the company have an experience for more than 3 decades in the real estate business. The other two properties wherein promoters of the company held directorship i.e., Mayur sales Private Limited and PFH mall & Retail management Private Limited. Acuite believe that the expertise of management alongwith timely support from management is expected to aid the business risk profile of the Company over the medium term.

Operational Performance

The company have entered into lease agreements with corporate clients from past three years. The lessee includes

reputed clients such as Teleperformance Global Business Private Limited (Erstwhile CRM services India Private Limited) and Paraxel international India Private Limited. The company have generated revenue of Rs.25.30 Crore in FY25 (prov.) as compared to Rs.24.14 Crore in FY24 and Rs.17.75 Crore in FY23. The Company is expected to increase in the total rental income on an account of escalation clause. Acuite believes that the operating performance of the company will improve on an account of escalation clause as the occupancy is

Weaknesses

Below average Financial Risk Profile

The debt profile of the company majorly comprises of term loans and Optionally Convertible Debentures. The company had availed term loan for the development of the property against the lease rentals from IT tower and SEZ building. Hence, the total debt of the company remained at Rs.148.20 crore as on March 31, 2025 (prov.) as against Rs.161.97 crore as on March 31, 2024. The tangible net worth remained at Rs. (36.74) crore as on March 31, 2025 (prov.) as against Rs. (43.88) crore in FY24. The tangible net worth is improving due to accumulation of profits. Hence, the debt-equity of the company is in FY25 (prov.) stood at (4.03) times against (3.69) times in FY24. The interest coverage ratio, remained at 1.90 times during FY25 (prov.) as against 1.58 times during FY24. The Debt-EBITDA ratio, remained at 6.70 times during FY25 (prov.). The DSCR of the company stood at 0.96 times in FY25 (prov.) and the debt repayment was supported by timely infusion of funds through group entities. Acuite believes that the financial risk profile of the company will remain a key sensitive factor.

Customer concentration risk

It is susceptible to customer concentration risk as 100% occupancy in IT building and ~76% occupancy in SEZ building is with only one lessee i.e. Teleperformance Global Business Private Limited (Erstwhile CRM services India Private Limited). This makes the company highly susceptible to business risk profile of its top clients. Acuité believes that the ability of the entity to expand its customer base in order to mitigate the revenue concentration risk will be a key rating sensitivity factor.

Presence in highly competitive and fragmented nature of industry

The real estate industry in India is highly fragmented, with most of the real estate developers having a city or region-specific presence. The risks associated with the real estate industry are cyclical in nature (drop in property prices) and interest rate risk, among others, which could affect operations. SVEPL is exposed to lease renewal risk, i.e., while renewing the lease agreements, any significant renegotiations by the lessees can adversely impact the cash flows.

Rating Sensitivities

- Movement in lease rental and overall cash flows.
- Any significant movement in lease rentals on account of discontinuation of lease agreement, inability to achieve the projected cash flows.

Liquidity Position

Stretched

The liquidity position of the company is stretched. As the company is having net cash accruals which stood at Rs.10.50 Crore as on 31st March 2025 (prov.) against annual debt repayment of Rs. 11.72 Cr. The DSCR is below unity and the debt repayment was supported by timely infusion of funds through group entities. Further, the company is expected to generate rentals as the occupancy is 100% and debt obligations will be deducted from there and the company si expected to receive support from group entities.

Outlook: Stable

Other Factors affecting Rating

None

Key Financials

Particulars	Unit	FY 25 (Provisional)	FY 24 (Actual)
Operating Income	Rs. Cr.	25.30	24.14
PAT	Rs. Cr.	7.14	5.36
PAT Margin	(%)	28.21	22.19
Total Debt/Tangible Net Worth	Times	(4.03)	(3.69)
PBDIT/Interest	Times	1.90	1.58

Status of non-cooperation with previous CRA (if applicable)

Not Applicable

Interaction with Audit Committee anytime in the last 12 months (applicable for rated-listed / proposed to be listed debt securities being reviewed by Acuite)

Not applicable

Any other information

None

Applicable Criteria

- Default Recognition :- https://www.acuite.in/view-rating-criteria-52.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm
- Real Estate Entities: https://www.acuite.in/view-rating-criteria-63.htm
- Lease Rental Discounting: https://www.acuite.in/view-rating-criteria-106.htm

Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

Rating History

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
13 Feb 2024	Lease Rental Discounting	Long Term	5.13	ACUITE BB Stable (Assigned)
	Lease Rental Discounting	Long Term	6.00	ACUITE BB Stable (Assigned)
	Lease Rental Discounting	Long Term	123.81	ACUITE BB Stable (Assigned)
	Lease Rental Discounting	Long Term	7.48	ACUITE BB Stable (Assigned)
	Lease Rental Discounting	Long Term	4.58	ACUITE BB Stable (Assigned)

Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Quantum (Rs. Cr.)	Complexity Level	Rating
Federal Bank	Not avl. / Not appl.	Lease Rental Discounting	Not avl. / Not appl.	Not avl. / Not appl.	31 Aug 2028	5.13	Simple	ACUITE BB Stable Reaffirmed
Federal Bank	Not avl. / Not appl.	Lease Rental Discounting	Not avl. / Not appl.	Not avl. / Not appl.	28 Feb 2030	6.00	Simple	ACUITE BB Stable Reaffirmed
Federal Bank	Not avl. / Not appl.	Lease Rental Discounting	Not avl. / Not appl.	Not avl. / Not appl.	30 Mar 2035	123.81	Simple	ACUITE BB Stable Reaffirmed
Federal Bank	Not avl. / Not appl.	Lease Rental Discounting	Not avl. / Not appl.	Not avl. / Not appl.	30 Jun 2026	7.48	Simple	ACUITE BB Stable Reaffirmed
Federal Bank	Not avl. / Not appl.	Lease Rental Discounting	Not avl. / Not appl.	Not avl. / Not appl.	30 Sep 2028	4.58	Simple	ACUITE BB Stable Reaffirmed

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About Acuité Ratings & Research

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