

Press Release
AGRA NAGAR NIGAM
March 29, 2024
Rating Assigned



Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating
BOND	50.00	Provisional ACUITE AA Stable Assigned	-
Total Outstanding Quantum (Rs. Cr)	50.00	-	-

Rating Rationale

Acuite has assigned the long-term rating of '**Provisional ACUITE AA**' (read as **Provisional ACUITE double A**) on the Rs.50.00 Crore Bond of Agra Nagar Nigam(ANN). The Outlook is '**Stable**'.

The rating on the Rs.50.00 Cr. proposed Bond is provisional and the final rating is subject to receipt of pending documentation:

- Final NCD term sheet
- Executed agreement with debenture trustee and trust deed
- Any other document relevant to the issue

Rationale for Rating

The rating takes into consideration the consistent support from both the state and central government towards development of the city, the stable revenue income and healthy cash surplus. Uttar Pradesh continues to strengthen its position on the global tourism map, with the number of tourists visiting UP in 2022 was 31.85 crores, while in the first nine months of 2023 itself, there were over 32 crore tourists. Agra is the fourth most populous city in Uttar Pradesh & considered as one of the most popular tourism place in India for domestic, national and international tourist. The rating derives further comfort from the structured payment mechanism including DSRA, Interest Payment Account and Sinking Fund Account. However, the rating to be constrained by the elevated level of receivables of ANN and high dependence on tourism.

About the Company

Agra Nagar Nigam (ANN) is a local government body committed for providing necessary community services like health care, sanitation, education, housing, roads, transport etc. to the people of the Agra city. ANN is very well known for the managing the city by using private sector participation as well as introduction of innovative mechanism in management to serve people efficiently. City has prepared different plans for improving services and to nullify gap between services and demands.

The AMC is responsible for public education, correctional institutions, libraries, public safety, recreational facilities, sanitation, water supply, local planning and welfare services. The mayor and councillors are elected to five-year terms.

Unsupported Rating

Not applicable.

Analytical Approach

Acuite has considered the standalone business and financial risk profiles of Agra Nagar Nigam (ANN) to arrive at the rating.

Key Rating Drivers

Strengths

Advantages of being Uttar Pradesh's fourth-most populous city

Another name for Agra is "The Taj City." It is the twenty-third most populated city in India and the fourth most populous city in Uttar Pradesh. Furthermore, Agra's tourism business is flourishing and its royal crafts are in high demand because of the Taj Mahal and other historical landmarks. The oldest and most well-known leather company, Taj Leather World, is located in the city, which is well-known for its leather items. Additionally, the city's excellent road, rail, and aviation access to other significant regions of the state is drawing investments. Agra's infrastructure has recently undergone remarkable expansion. The popularity of Agra's first mall, the TDI Mall-cum-multiplex on Fatehabad Road, among locals and visitors alike suggests that there is a desire for such expenditures. Over the next five years, the retail sector in Agra is projected to increase by 40% relative to its current size, with organized retail growing at a rate of 15% in the Agra metropolitan area.

Structured Payment Mechanism

ANN has access to various income sources out of which Property tax shall be deposited every month in a separate no-lien Escrow account for debt servicing of the bonds. The funds should be first utilized to meet the Minimum Balance in Escrow Account which entails maintenance of a Debt Service Reserve Account (DSRA), Sinking fund Account(SFA) and Interest Payment Account (IPA) The minimum balance shall not be used for any purpose other than transfer to the DSRA, IPA and SFA.

Terms of the NCDs

- The DSRA shall be created in an any event prior to seven days with an amount equivalent to the four coupon payments (2 years' interest) need to be maintained.
- The funds (Owned Revenue) received in the Escrow Account will be transferred to IPA and SFA on a monthly basis as per the terms of the bond. As regards the interest payments (expected to be half yearly), the IPA will be funded on a monthly basis.
- SFA, which shall be funded monthly equivalent to the amount as per the terms of bond issuances

IPA (Interest Payment Account)

An amount, as specified in the terms of bonds/loans agreements, will be transferred to IPA from Escrow Account on a monthly basis. The debenture trustee shall check the amount in IPA at least 25 (T-25) days prior to the interest payment date. In case of any shortfall in the amount the trustee shall intimate the ANN of the shortfall and ANN shall cover the shortfall prior to 10 days (T-10 days) of the interest payment day. If the corporation fails to cover the shortfall at 09 days (T-09 days) prior to interest servicing day. In case the DSRA Amount (or part thereof) is utilized to fund the shortfall in the amount required to make payment of the Coupon in respect of any Coupon Payment Date, immediately after the Debenture Trustee has instructed the Bank to utilise the DSRA Amount as above and in any event prior to 7 (Seven) days prior to the relevant Coupon Payment Date (T-7). If shortfall is not made good by ANN on T date, the DT shall issue a notice to ANN marking a copy to GoUP following which the GoUP shall remit funds required to replenish the Required DSRA Amount within 15 (Fifteen) days from the relevant Coupon Payment Date i.e. by T+15 days.

SFA (Sinking Fund Account)

The debenture trustee shall check the amount in SFA at least 25 (T-25) days prior to end of each 12-month block. In case of any shortfall in the amount the trustee shall intimate the ANN of the shortfall and ANN shall cover the shortfall prior to 15 days (T-15 days) prior to end of each 12 months' block. If the corporation fails to cover the shortfall at 14 days (T-14 days) prior to end of each 12 months' block, then the trustee shall trigger the payment mechanism and issue a notice to the Issuer (and the GoUP shall be informed by marking a copy to the GoUP). On the issuance of such notice, the GoUP shall remit funds to fund the shortfall into the Sinking Fund Account prior to the end of each 12 Month Block (T).

Weaknesses

Significant build-ups of receivables

The debtors position as on 31 March, 2023 stood at Rs. 662.71 Cr. i.e. 1997 days against Rs.586.08 Cr. as on 31 March, 2022 i.e. 2061 days for FY22. Acuité believes that any significant build-up in receivables beyond existing levels will be a key rating sensitivity factor.

Rating Sensitivities

- Significant improvement in collection efficiency.
- Significant improvement in civic coverage indicators.

Liquidity Position

Adequate

ANN has adequate liquidity marked by healthy net cash accruals of Rs.74.73 crore for FY2023. Currently, ANN does not have any repayment in near to medium term. ANN's cash and bank balances of ANN stood at Rs.345.72 crore as on March 31, 2023. Further, it had investments in fixed deposits of about Rs.112.69 Crore as on 31st March 2023 against Rs.112.46 Crore as on 31st March 2022. ANN did not avail any borrowings. However, the city requires huge investments to improve the quality of its civic services. ANN has cash buffers, which can be utilized to fund capex for the betterment of the city. Acuite expects the liquidity to be adequate considering the ANN has not availed any external debt.

Outlook: Stable

Acuité believes that ANN will maintain a 'Stable' outlook given its healthy revenue growth and diversified economic infrastructure. The outlook may be revised to 'Positive' in case there is a significant improvement in cost recovery and service coverage indicators. The outlook may be revised to 'Negative' in case there is an increased dependence on grants and further buildup in the debtor levels.

Other Factors affecting Rating

None.

Key Financials

Particulars	Unit	FY 23 (Actual)	FY 22 (Actual)
Operating Income	Rs. Cr.	489.52	407.06
PAT	Rs. Cr.	52.75	22.98
PAT Margin	(%)	10.78	5.64
Total Debt/Tangible Net Worth	Times	0.00	0.00
PBDIT/Interest	Times	13031.85	628.84

Status of non-cooperation with previous CRA (if applicable)

None

Any other information

Supplementary disclosures for Provisional Ratings

Risks associated with the provisional nature of the credit rating In case there are material changes in the terms of the transaction after the initial assignment of the provisional rating and post the completion of the issuance (corresponding to the part that has been issued) Acuité will withdraw the existing provisional rating and concurrently assign a fresh final rating in the same press release, basis the revised terms of the transaction.

Rating that would have been assigned in absence of the pending steps/documentation

The structure would have become null and void for the instrument. The rating of the instrument would have been equated to the standalone rating of the issuer (ACUITE C).

Timeline for conversion to Final Rating for a debt instrument proposed to be issued

The provisional rating shall be converted into a final rating within 90 days from the date of issuance of the proposed debt instrument. Under no circumstance shall the provisional rating continue upon the expiry of 180 days from the date of issuance of the proposed debt instrument.

Applicable Criteria

- Default Recognition :- <https://www.acuite.in/view-rating-criteria-52.htm>
- Application Of Financial Ratios And Adjustments: <https://www.acuite.in/view-rating-criteria-53.htm>
- Public Finance - Urban Local Bodies: <https://www.acuite.in/view-rating-criteria-57.htm>

Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite' s categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in

Rating History :

Not applicable.

Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Complexity Level	Quantum (Rs. Cr.)	Rating
Not Applicable	Not avl. / Not appl.	Proposed Bond	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	50.00	Provisional ACUITE AA Stable Assigned

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About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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