

Press Release

INDIA BULLS HOUSING FINA NCE LIMITED - INDIA RETAIL POOL 27 July 25, 2024

Rating Assigned

| Product | Quantum (Rs. Cr) | Long Term Rating | Shc Rating |
|------------------------------------|---------------------|---|---------------|
| Pass Through Certificates (PTCs) | 76.27 | Provisional ACUITE A SO Assigned | - |
| Total Outstanding Quantum (Rs. Cr) | 76.27 | - | - |

Rating Rationale

Acuité has assigned its long-term rating of 'ACUITE PROVISIONAL A(SO)' (read as ACUITE PROVISIONAL A (Structured Obligation)) to the Pass Through Certificates (PTCs) of Rs. 76.27 Cr. proposed to be issued by India Retail Pool 27 under a securitisation transaction originated by Indiabulls Housing Finance Limited (IHFL) (The Originator). The PTCs are backed by a pool of secured housing loans with principal outstanding of Rs. 84.74 Cr.

The rating addresses the timely payment of interest and principal on monthly payment dates in accordance with the transaction documentation. The transaction is structured at par. The rating is based on the strength of cash flows from the selected pool of contracts; the credit enhancement is available in the form of

- (i) Excess cash flow (principal arising due to non-servicing of junior tranche) to the tune of 10.00% of the pool principal o/s
- (ii) Investment in ABFRL Mutual Funds to the tune of 10.00% of the pool principal o/s
- (iii) Excess Interest Spread of 153.32% of the pool principal o/s.

The rating of the PTCs is converted to final from provisional as following documents are received:

- 1. Trust Deed
- 2. Deed of Assignment
- 3. Servicer Agreement
- 4. Legal Opinion
- 5. Final Term Sheet

About the Originator

IBHFL has been one of the larger housing finance companies (HFCs) in India. Recently the Company has changed its name from "Indiabulls Housing Finance Limited" to "Sammaan Capital Limited" and also converted from a Housing Finance Company to Non Banking Finance Company [NBFC-ICC].

Indiabulls Housing Finance Limited (IBHFL) is a public Ltd company incorporated on 10 May, 2005, under the provisions of the Companies Act, 1956 as a wholly owned subsidiary of Indiabulls Financial Services Limited (IBFSL). In April 1, 2012 Indiabulls Financial Services Ltd was reverse merged with IBHFL and the process was completed on March 8, 2013, following the Delhi High Court's approval on December 12, 2012. After the merger, IBHFL continued to operate as an HFC registered with the National Housing Bank. IBHFL, along with its subsidiary Indiabulls Commercial Credit Ltd, focuses on asset classes such as mortgages and commercial real estate.

As part of an institutionalisation exercise, the erstwhile promoter group had exited entire stake in the entity and the company is professionally managed. The present directors of the

company are Mr. Gagan Banga, Mr. Sachin Chaudhary, Mr. Achuthan Siddharth, Mr. Dinabandhu Mohapatra, Mr. Satish Chand Mathur, Mr. Subhash Sheoratan Mundra, Ms. Shefali Shah and Mr. Rajiv Gupta. For fiscal 2024, IBHFL had profit after tax (PAT) of ~Rs 1,217 crore on total income of ~Rs 8,625 crore, compared with ~Rs 1,128 crore and ~Rs 8,725 crore, respectively, in the previous fiscal.

Assessment of the pool

IHFL group had Assets under management of Rs 65,335 Cr. as on March 31, 2024. The current pool being securitised comprises 0.13 percent of the total AUM. The underlying pool in the current Pass Through Certificate (PTC) transaction comprises of housing loans extended towards 604 individual and commercial borrowers and LAP loans extended towards 29 individual and commercial borrowers. Housing Loans have an average ticket size of Rs. 13.02 lakhs, minimum ticket size of Rs. 0.18 lakhs. and maximum of Rs. 3.12 Crore. LAP loans have an average ticket size of Rs. 81.93 lakhs, minimum ticket size of Rs. 2.20 lakhs. and maximum of Rs. 15.40 Crore. The current average outstanding per borrower for HL stands at Rs. 10.70 lakhs and for LAP loans stands at 69.35 lakhs. The weighted average original tenure for pool is 292.86 months for Housing Loan and has weighted average seasoning of 51.02 months. The weighted average original tenure for pool is 333 months for LAP Loan and has weighted average seasoning of 71.73 months. Hence, the pool has low seasoning. In Housing Loans, 36.35% of these borrowers are concentrated in Maharashtra. The top 5 borrowers of pool constitute 14.22% i.e. Rs. 9.19 Cr. of the Housing loans principal O/s. In LAP Loans, 69.58% of these borrowers are concentrated in Karnataka. The top 5 borrowers of pool constitute 87.81% i.e. Rs. 17.66 Cr. of the LAP pool principal O/s.

Credit Enhancements (CE)

- (i) Excess cash flow (excess interest and principal arising due to non-servicing of junior tranche) to the tune of 10.00% of the pool principal o/s
- (ii) Investment in ABFRL Mutual Funds to the tune of 10.00% of the pool principal o/s
- (iii) Excess Interest Spread of 153.32% of the pool principal o/s

Transaction Structure

The rating addresses the timely payment of interest and principal on monthly payment dates in accordance with the transaction documentation. The transaction is structured at par.

Brief Methodology

Parameters considered are seasoning of the pool, pool vs portfolio, portfolio cuts, amortisation of the pool, internal cash flow modeling, pool characteristics, static pool, dynamic DPDs to assign provisional rating.

Legal Assessment

The legal opinion to the satisfaction of Acuité is received. The legal opinion cover, adherence to RBI guidelines, true sale, constitution of the trust, bankruptcy remoteness and other related aspects.

Key Risks

Counterparty Risks

In Housing Loans part of the pool, the average ticket size is Rs. 13.02 lakhs, minimum ticket size is Rs. 0.18 lakhs. and maximum is Rs. 3.12 Crore. In LAP loans part of the pool, average ticket size is Rs. 81.93 lakhs, minimum ticket size is Rs. 2.20 lakhs. and maximum is Rs. 15.40 Crores. Considering the vulnerable credit profile of the borrowers, the risk of delinquencies/defaults are elevated. These risks of delinquencies are partly mitigated, considering the efficacy of the originator's origination and monitoring procedures.

Concentration Risks

The pool is moderately granular as underlying pool in the current Pass-Through Certificate (PTC) transaction comprises of Home Loans extended towards 631 individual borrowers. In Housing Loans part of the pool, 36.35% of these borrowers are concentrated in Maharashtra.

The top 5 borrowers of pool constitute 14.22% i.e. Rs. 9.19 Cr. of the pool principal O/s. In LAP Loans part of the pool, 69.58% of these borrowers are concentrated in Karnataka. The top 5 borrowers of pool constitute 87.81% i.e. Rs. 17.66 Cr. of the pool principal O/s.

Servicing Risk

The originator has a healthy track record of servicing PTCs since FY14. Hence, the risk of servicing remains partly mitigated.

Regulatory Risk

In the event of a regulatory stipulation impacting the bankruptcy remoteness of the structure, the payouts to the PTC holders may be impacted.

Prepayment Risk

The pool is subject to prepayment risks since rate of interest is significantly high and borrowers may be inclined to shift to low cost options (based on availability). Further, the asset class being housing loans and LAP loans, the risk of prepayment remains high. In case of significant prepayments, the PTC holders will be exposed to interest rate risks, since the cash flows from prepayment will have to be deployed at lower interest rates.

Commingling Risk

The transaction is subject to commingling risk since there is a time gap between last collection date and transfer to payout account.

Key Rating sensitivity

If the stress factor for the transaction is increased by 10 percent, the rating of the transaction would not get impacted.

All Covenants (Applicable only for CE & SO Ratings)

The following covenant is included in the transaction structure: On each Payout Date the amounts present in the collection and payment account by way of: Proceeds realised by the Trustee from the Receivables in the Collection Period immediately preceding the relevant Payout Date and deposited in the collection and payment account by the Servicer; Any amounts then available in the collection and payment account; and Amounts drawn, to the extent necessary, from the Credit Enhancement and transferred to the collection and payments account in accordance with the Transaction Documents, shall be utilized by the Trustee as per the waterfall mechanism.

All Assumptions

Acuité has arrived at a base case delinquency estimate basis its analysis of the company's historical static pool and further applied appropriate stress factors to the base loss figures to arrive at the final loss estimates. The loss estimate also consider the risk profile of the particular asset classes, the borrower strata, economic risks, collection efficiency over the past several months as well as the credit quality of the originator. Acuité also has simulated the potential losses to an extent by applying sensitivity analysis.

Liquidity Position

Adequate

The liquidity position in the transaction is adequate. The PTC payouts is supported by an internal credit enhancement in the form of excess cash flow (excess interest and principal arising due to non-servicing of junior tranche) and external credit enhancement in the form of ABFRL Mutual funds.

Outlook: Not Applicable

Key Financials - Originator

IBHFL and Its Subsidiary ICCL

| Particulars | Unit | FY 2024 (Actual) | FY 2023 (Actual) |
|---------------|---------|------------------|------------------|
| Total Assets | Rs. Cr. | 72,832.00 | 74,508.91 |
| Total Income* | Rs. Cr. | 3,319.00 | 3,089.30 |
| PAT | Rs. Cr. | 1,217.00 | 1,127.68 |
| | | | |

| Net Worth | Rs. Cr. | 19,792.00 | 17,361.25 |
|------------------------------------|---------|-----------|-----------|
| Return on Average Assets (RoAA) | (%) | 1.65 | 1.45 |
| Return on Average Net Worth (RoNW) | (%) | 6.55 | 6.63 |
| Debt/Equity | Times | 2.45 | 3.02 |
| Gross NPA | (%) | 2.69 | 2.86 |
| Net NPA | (%) | 1.52 | 1.90 |

^{*}Total income includes Net Interest Income and Other Income

Any other information

None

Status of disclosure of all relevant information about the Obligation being Rated Non Public

Supplementary disclosures for Provisional Ratings

Risks associated with the provisional nature of the credit rating

- 1. Absence of any Entity to take appropriate measures to protect the interest of the debenture holders in case of any breach of the trust deed or law.
- 2. Absence of support from the group entity in case of an exigency.
- 3. Absence of any structured payment mechanism.
- 4. In case there are material changes in the terms of the transaction after the initial assignment of the provisional rating and post the completion of the issuance (corresponding to the part that has been issued) Acuite will withdraw the existing provisional rating and concurrently, assign a fresh final rating in the same press release, basis the revised terms of the transaction.

Rating that would have been assigned in absence of the pending steps/documentation

Acuite would not have been able to assign any rating in absence of the pending steps/documentation, as the transaction structure as articulated does not exist.

Timeline for conversion to Final Rating for a debt instrument proposed to be issued The provisional rating shall be converted into a final rating within 90 days from the date of issuance of the proposed debt instrument. Under no circumstance shall the provisional rating continue upon the expiry of 180 days from the date of issuance of the proposed debt instrument.

Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

Applicable Criteria

- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm
- Securitized Transactions: https://www.acuite.in/view-rating-criteria-48.htm
- Explicit Credit Enhancements: https://www.acuite.in/view-rating-criteria-49.htm

Rating History:

Not Applicable

Annexure - Details of instruments rated

| Lender's Name | ISIN | Facilities | Date Of Issuance | Coupon Rate | Maturity Date | Complexity Level | Quantum (Rs. Cr.) | Rating |
|-------------------|-------------------------------|------------|-------------------------|----------------|----------------------------|---------------------|-------------------|---|
| Not Applicable | Not avl. / Not appl. | | Not avl. / Not appl. | / NIa+ | Not avl. / Not appl. | Highly Complex | 76.27 | Provisional ACUITE A SO Assigned |

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About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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