

#### **Press Release**

# SRI LANGTA BABA STEELS PRIVATE LIMITED July 31, 2024

Rating Assigned and Reaffirmed Quantum Product Short Terr Long Term Rating (Rs. Cr) ACUITE BBB | Stable | **Bank Loan Ratings** 65.00 Assigned ACUITE BBB | Stable | 67.22 **Bank Loan Ratings** Reaffirmed ACUITE A3+ | **Bank Loan Ratings** 14.17 Reaffirmed Total **Outstanding** 

Erratum: In the PR dated 23th July 2024, the section for brief writeup on rationale for rating action was erroneously missing and the same is included in this PR.

146.39

## **Rating Rationale**

ACUITE has reaffirmed its long-term rating of 'ACUITE BBB' (read as ACUITE triple B) and short-term rating of 'ACUITE A3+' (read as ACUITE A three plus) on the Rs 81.39 crore bank facilities of Sri Langta Baba Steels Private Limited (SLBSPL). The outlook is 'Stable'.

ACUITE has assigned its long-term rating of 'ACUITE BBB' (read as ACUITE triple B) on the Rs 65.00 crore bank facilities of Sri Langta Baba Steels Private Limited (SLBSPL). The outlook is 'Stable'.

# Rationale for rating

Quantum (Rs. Cr)

The rating reaffirmation reflects that their is an improvement in scale of operations as the company has sold more units in FY24 than FY23 and also they have increase the capacity utilization of the current installed capacity in FY24. However the revenue has been declined due to the lower average realization per unit. The operating margin has improved from 4.74% in FY23 to 5.96% in FY24 and also company has healthy finalcial risk profile. However the rating remains constrained on account of increase in working capital operations and suceptibility in profitability due to volatility in raw material prices.

## About the Company

Incorporated in 2005, Sri Langta Baba Steels Private Limited (SLBSPL) runs a fully automatic steel re-rolling mill in Jharkhand to manufacture MS Billets and thermo-mechanically treated bars (TMT). The directors of the company are Mr. Mohan Prasad Saw and Mr. Suraj Kumar Gupta. The installed capacity of MS Billets is 144000 MTPA and TMT bars are 150000 MTPA. The TMT bars are sold under the brand-name 'TUFFCON'.

### **Unsupported Rating**

Not Applicable

#### Analytical Approach

Acuité has considered the standalone financial and business risk profile of Sri Langta Baba Steels Private Limited (SLBSPL).

#### **Key Rating Drivers**

### Strengths

### Experienced Management and long track record of operation

The directors, Mr. Mohan Prasad Saw and Mr. Suraj Kumar Gupta of Sri Langta Baba Steels Private Limited (SLBSPL), have been in the iron and steel industry for around two decades. Acuité derives comfort from the long experience of the promoters. SLBSPL has a long operational track record of nearly two decades. Acuité believes that the long track record of operations will benefit the company going forward.

#### **Financial Risk Profile**

The financial risk profile of the company is healthy marked by net-worth of Rs. 75.83 Crore in FY24 (prov.) against Rs. 61.67 Crore in FY23. The total debt of the company stood at Rs. 68.88 Crore in FY24 (prov.) which consists of long term debt of Rs. 3.23 Crore, Short term debt of Rs. 64.36 Crore and CPLTD of Rs. 1.29 Crore. Further, the debt-equity ratio of the company stood at 0.91 times in FY24 (prov.) against 1.01 times in FY23. The interest coverage ratio of the company stood at 4.71 times in FY24 (prov.) against 6.13 times in FY23. The DSCR of the company stood at 2.46 times in FY24 (prov.) against 3.31 times in FY23 and TOL/TNW ratio stood at 2.77 times in FY24 (prov.) against 2.98 times in FY23.

#### Weaknesses

## Working capital operations

The working capital operations of the company is intensive marked by GCA days of 165 days in FY24 (prov.) against 118 days in FY23. There is an increase in the GCA days due to the inventory days of the company which stood at 89 days in FY24 (prov.) against 71 days in FY23, debtors days of the company stood at 34 days in FY24 (prov.) against 31 days in FY23 and creditors days stood at 43 days in FY24 (prov.) against 26 days in FY23.

# Susceptibility to volatility in raw material prices and cyclicality inherent in the steel industry

Raw material consumption is the single largest cost component for the secondary players in iron and steel industry. The company does not have backward integration for its raw materials and the same is purchased from traders located in UP, Jharkhand, Orissa, Bengal and Madhya Pradesh. Further, the steel industry is sensitive to the shifting business cycles, including changes in the general economy, interest rates and seasonal changes in the demand and supply conditions in the market. Apart from the demand side fluctuations, the highly capital intensive nature of steel projects along-with the inordinate delays in the completion leads to demand supply mismatch.

#### **Rating Sensitivities**

- Growth in scale of operations while improving operating profitability.
- Working capital management
- Sustenance in their capital structure

#### **Liquidity Position**

#### Adequate

The liquidity profile of the company is adequate. The net cash accruals of company stood at Rs. 19.79 Cr. in FY 24 (prov.) against the CPLTD of Rs. 4.11 Cr. for the same period giving some legroom for growth fund. The company has cash & bank position of Rs. 15.70 Cr. and current ratio stood at 1.37 times for FY 24 (prov.). The average fund based bank limit utilization is at 60.13% and non-fund based bank limit utilization is at 85.54% for the 6 months' period ending June 2024.

#### Outlook: Stable

Acuité believes that the outlook on SLBSPL will remain 'Stable' over the medium term on account of the long track record of operations, experienced management and above average financial risk profile. The outlook may be revised to 'Positive' in case of significant growth in revenue or operating margins from the current levels. Conversely, the outlook may be revised to 'Negative' in case of a decline in revenue or operating margins, deterioration in financial risk profile or further elongation in its working capital cycle.

| None | Rating |  |  |
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### **Key Financials**

| Particulars                   | Unit    | FY 24 (Provisional) | FY 23 (Actual) |
|-------------------------------|---------|---------------------|----------------|
| Operating Income              | Rs. Cr. | 515.86              | 595.67         |
| PAT                           | Rs. Cr. | 14.36               | 14.60          |
| PAT Margin                    | (%)     | 2.78                | 2.45           |
| Total Debt/Tangible Net Worth | Times   | 0.91                | 1.01           |
| PBDIT/Interest                | Times   | 4.71                | 6.13           |

Status of non-cooperation with previous CRA (if applicable)

Not Applicable

### Any other information

None

### Applicable Criteria

- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Manufacturing Entities: https://www.acuite.in/view-rating-criteria-59.htm
- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-53.htm

# Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on www.acuite.in.

# Rating History

| Date           | Date Name of Instruments/Facilities |               | Amount<br>(Rs. Cr) | Rating/Outlook   |  |
|----------------|-------------------------------------|---------------|--------------------|--|--|
|                | Bank Guarantee/Letter of Guarantee  | Short<br>Term | 10.39              | ACUITE A3+ (Upgraded from ACUITE A3)                     |  |
|                | Bank Guarantee/Letter of Guarantee  | Short<br>Term | 2.61               | ACUITE A3+ (Assigned)                                    |  |
|                | Cash Credit Long<br>Term            |               | 35.00              | ACUITE BBB   Stable (Upgraded from ACUITE BBB-   Stable) |  |
| 26 Apr<br>2023 | Cash Credit                         | Long<br>Term  | 25.00              | ACUITE BBB   Stable (Assigned)                           |  |
|                | Term Loan                           | Long<br>Term  | 1.99               | ACUITE BBB   Stable (Upgraded from ACUITE BBB-   Stable) |  |
|                | Covid Emergency Line.               | Long<br>Term  | 5.45               | ACUITE BBB   Stable (Upgraded from ACUITE BBB-   Stable) |  |
|                | Covid Emergency Line.               | Long<br>Term  | 0.95               | ACUITE BBB   Stable (Assigned)                           |  |
|                | Cash Credit                         | Long<br>Term  | 35.00              | ACUITE BBB-   Stable (Assigned)                          |  |
|                | Term Loan                           | Long<br>Term  | 2.38               | ACUITE BBB-   Stable (Assigned)                          |  |
| 25 Mar<br>2022 | Covid Emergency Line.               | Long<br>Term  | 5.45               | ACUITE BBB-   Stable (Assigned)                          |  |
|                | Letter of Credit                    | Short<br>Term | 1.00               | ACUITE A3 (Assigned)                                     |  |
|                | Bank Guarantee (BLR)                | Short<br>Term | 9.00               | ACUITE A3 (Assigned)                                     |  |

# Annexure - Details of instruments rated

| Lender's<br>Name           | ISIN                          | Facilities                               | Date Of<br>Issuance     | Coupon<br>Rate             | Maturity<br>Date           | Complexity<br>Level | Quantum<br>(Rs. Cr.) | Rating                                    |
|----------------------------|-------------------------------|--|-------------------------|----------------------------|----------------------------|---------------------|----------------------|---|
| Punjab<br>National<br>Bank | Not<br>avl. /<br>Not<br>appl. | Bank<br>Guarantee/Letter<br>of Guarantee | Not avl. /<br>Not appl. | Not avl.<br>/ Not<br>appl. | Not avl.<br>/ Not<br>appl. | Simple              | 13.00                | ACUITE<br>A3+  <br>Reaffirmed             |
| Punjab<br>National<br>Bank | Not<br>avl. /<br>Not<br>appl. | Cash Credit                              | Not avl. /<br>Not appl. | Not avl.<br>/ Not<br>appl. | Not avl.<br>/ Not<br>appl. | Simple              | 30.00                | ACUITE<br>BBB  <br>Stable  <br>Reaffirmed |
| Yes Bank<br>Ltd            | Not<br>avl. /<br>Not<br>appl. | Cash Credit                              | Not avl. /<br>Not appl. | Not avl.<br>/ Not<br>appl. | Not avl.<br>/ Not<br>appl. | Simple              | 35.00                | ACUITE<br>BBB  <br>Stable  <br>Reaffirmed |
| Yes Bank<br>Ltd            | Not<br>avl. /<br>Not<br>appl. | Cash Credit                              | Not avl. /<br>Not appl. | Not avl.<br>/ Not<br>appl. | Not avl.<br>/ Not<br>appl. | Simple              | 5.00                 | ACUITE<br>BBB  <br>Stable  <br>Assigned   |
| Bank of<br>India           | Not<br>avl. /<br>Not<br>appl. | Cash Credit                              | Not avl. /<br>Not appl. | Not avl.<br>/ Not<br>appl. | Not avl.<br>/ Not<br>appl. | Simple              | 60.00                | ACUITE<br>BBB  <br>Stable  <br>Assigned   |
| Punjab<br>National<br>Bank | Not<br>avl. /<br>Not<br>appl. | Covid Emergency<br>Line.                 | 31 Oct<br>2021          | Not avl.<br>/ Not<br>appl. | 31 Mar<br>2027             | Simple              | 2.22                 | ACUITE<br>BBB  <br>Stable  <br>Reaffirmed |
| Not<br>Applicable          | Not<br>avl. /<br>Not<br>appl. | Proposed Bank<br>Guarantee               | Not avl. /<br>Not appl. | Not avl.<br>/ Not<br>appl. | Not avl.<br>/ Not<br>appl. | Simple              | 1.17                 | ACUITE<br>A3+  <br>Reaffirmed             |

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## About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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