



**Press Release**  
**GUDA GUNTI SUGARS AND BIOENERGIES PRIVATE LIMITED**  
**September 20, 2024**  
**Rating Assigned**

Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating
Bank Loan Ratings	10.00	ACUITE BBB-   Stable   Assigned	-
Total Outstanding Quantum (Rs. Cr)	10.00	-	-

**Rating Rationale**

Acuite has assigned its long-term rating of '**ACUITE BBB-**' (read as **ACUITE triple B minus**) on the Rs. 10 Cr. of bank loan facilities of Gudagunti Sugars And Bioenergies Private Limited (GSBPL). The outlook is '**Stable**'.

**Rationale for rating assigned**

The rating assigned reflects the promoters' extensive experience in the sugar industry and the benefits of forward integration into co-generation and distillery operations, which provide alternative revenue streams and help mitigate the industry's cyclical nature. The rating is further strengthened by the acquisition of a new sugar plant under GSBPL through NCLT which is expected to further strengthen the business risk profile of the group. Additionally the strategic location of the plants, and a moderate financial risk profile contribute positively. However, the rating is constrained by the working capital-intensive nature of operations, susceptibility to regulatory changes, inherent volatility in sugar prices, agro-climatic risks, and the cyclical trends of the industry.

**About the Company**

Gudagunti Sugars And Bioenergies Private Limited (GSBPL) is Incorporated in 2023, is engaged in the manufacturing of sugar and allied products. The Directors of the company are Mr. Jagadeesh Shivayya Gudagunti and Mr. Veerupakshayya Jagadeesh Gudagunti. The Registered office is located at Karnataka.

**About the Group**

Shri Prabhulingeshwar Group (SPG) consists of three companies namely, Shri Prabhulingeshwar sugars and chemicals limited (SPSCL), Gudagunti Sugars And Bioenergies Private Limited(GSBPL) and Siddapur Distilleries Limited(SDL).

Shri Prabhulingeshwar sugars and chemicals limited (SPSCL) is incorporated in 1995, is engaged in the manufacturing of sugar and allied products.

Siddapur Distilleries Limited(SDL) is incorporated in 2003, is engaged in production and sale of rectified spirit, ethanol and neutral spirit, as well as by-products such as biogas and organic manure.

### **Unsupported Rating**

Not applicable

### **Analytical Approach**

## Extent of Consolidation

- Full Consolidation

## Rationale for Consolidation or Parent / Group / Govt. Support

Acuite has consolidated the business and financial risk profile of Shri Prabhulingeshwar Sugars and Chemicals Limited, Siddapur Distilleries Limited and Gudagunti Sugars and Bioenergies Private Limited together referred as Shree Prabhulingeshwar group (SPG). Rationale for consolidation being common management, common line of business and significant operational and financial linkages.

## Key Rating Drivers

### Strengths

#### **Long operational track record and established presence in sugar and distillery businesses**

Shri Prabhulingeshwar Group (SPG) was incorporated in 1995 by Mr. Jagadeesh S. Gudagunti. The promoters of the group have over four decades of experience in the sugar industry and enjoy wide acceptance among local farmers, facilitating adequate and timely cane procurement and ensuring an adequate crushing period. This has also helped the group improve its scale of operations. The group registered an operating revenue of Rs. 1,128.64 Cr. in FY24 (Provisional) compared to Rs. 912.12 Cr. in FY23. This improvement is backed by an increase in cane crushed during FY24 and capacity expansion in SDL from 140 KLPD in FY23 to 210 KLPD in FY24. Operating profits of the group remained stable, ranging from 13.25 percent to 17.47 percent over the past three years. Acuite believes that the group will continue to benefit from its promoters' excellence in the sugar industry and diversified revenue streams, their strong understanding of market dynamics, healthy relationships with customers and suppliers, and a positive domestic demand outlook, which will continue to support business growth over the medium term.

#### **Integrated nature of operations**

SPG has integrated mix of production capacities, comprising a cane crushing capacity of 12,000 TCD, co-generation power plant with capacity of 41.5 MW and molasses based distillery with capacity of 210 KLPD under Siddapur distillery limited (SDL). Group has increased its distillery capacity to 210 KLPD in FY24 from 140 KLPD in FY23 and 70 KLPD in FY22. The group's co-generation plant and distillery has adequate capacity to utilise all the molasses through crushing operations thereby resulting in fully integrated operations. In addition the takeover of new sugar plant under GSBPL with existing capacity of 3500 TCD will enhance the total capacity to 15,500 TCD. Group is planning to further enhance the capacity of new plant from current 3500 TCD to 4500 TCD with capital outlay of Rs.50 Cr. in FY2025. Acuite believes that group's scale of operations will further improve through acquisition of new unit and operating performance will continue to be supported by its fully integrated nature of operations.

#### **Strategic growth via new unit acquisition**

SPG acquired a sugar manufacturing plant from Shri Shivsagar Sugar and Agro Products Limited (SSSAPL) through NCLT for a cost of Rs. 140 Cr. The group received NCLT approval for the acquisition in May 2024. The acquired plant is located 35 kilometers from SPG's existing sugar plant. The group already has established relationships with farmers and traders in the region. The plant has been in continuous operation in previous years. The group plans to expand its capacity from 3,500 TCD to 4,500 TCD in FY2025. Acuite believes that timely stabilisation of operations of new plant will be key rating monitorable.

#### **Moderate financial risk profile**

SPG's financial risk profile is moderate marked by moderate capital structure and coverage indicators. Group's net-worth stood at Rs.467.30 Cr. as on 31 March 2024(Prov) as against Rs.327.60 Cr. as on 31st March 2023. Improvement in net worth is due to accretion of profits to reserves and infusion of unsecured loan (USL) amounting Rs.100 Cr. during FY24. The total debt

of Rs.538.37 Cr. as on March 2024 (Prov) consists of short-term debt of Rs.248.64 Cr, long term debt of Rs.232.65 Cr, USL of Rs.33.50 Cr. and CPLTD of Rs.23.59 Cr. Gearing(debt-equity) stood moderate at 1.15 times as on March 31st 2024 (Prov) as against 1.72 times as on March 31st 2023 and 1.67 times as on March 31st 2022. The debt protection metrics of interest coverage ratio and debt service coverage ratio are moderate. Interest coverage ratio (ICR) stood at 1.79 times for FY2024 (Prov) as against 1.54 times for FY2023. The Debt service coverage ratio (DSCR) stood at 1.19 times for FY2024 (Prov) as against 1.14 times for FY2023. The total outside liabilities to tangible network (TOL/TNW) stood at 1.96 times as on March 31st 2024 (Prov) as against 2.80 times as on March 31st 2023. Acuité believes that the improvement in the financial risk profile of the group going forward will remain a key rating sensitivity.

## **Weaknesses**

### **Working capital intensive nature of operations**

The operations of the group are working capital intensive in nature marked by Gross current asset (GCA) days of 291 days in FY2024 (Prov) as against 311 days in FY23. High GCA days are on account of inventory cycle which stood at 245 days in FY24 (prov) and 271 days in FY23. Inventory levels tend to be higher across the industry as sugar productions starts in mid October and ends by mid April, the inventory levels are generally higher by March. Debtors days stood low at 20 days in FY24 (prov) as against 17 days in FY23 and 22 days in FY22. Further the creditor payback period stood at 121 days in FY24 (Prov) as against 148 days in FY23 and 240 days in FY22. Working capital intensive nature of operations has led to moderate utilisation of its working capital limits with an average utilisation of 33 percent in SPSCPL and 77 percent in SDL over the past sixteen months ending July 2024.

### **Susceptibility to regulatory changes and inherent volatility in sugar prices**

The sugar industry is susceptible to movements in sugarcane and sugar prices which results in volatile profitability. While the government policy of FRP/SAP for sugarcane has brought some amount of stability and predictability in input price, open market sugar price remains dependent on the demand-supply scenario. Besides, the government regulates domestic demand-supply through restrictions on imports and exports, sugar release orders and buffer stock limits. Government interventions will remain a driver for the profitability of sugar mills and continue as a key rating sensitivity factor.

### **Agro climatic risks and cyclical trends in the industry**

Profitability of sugar mills will remain vulnerable to the agro-climatic risks related to cane production. Being an agricultural product, the sugarcane crop is dependent upon weather conditions and is vulnerable to pests and diseases that may not only impact the yield per hectare but also the recovery rate. These factors can have a significant impact on the company's revenue and profitability.

## **Rating Sensitivities**

### **Positive**

- Sustained improvement in operating income and sustenance of profitability.
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- Ability to improve and maintain an efficient working capital cycle.

### **Negative**

- Large debt funded capex
- Sharp drop in sugar and distillery realisations impacting profitability, including any movement driven by changes in government regulations
- Any sharp decline in sugar prices, cane crushing volumes, recovery rate or an increase in cane costs.

## **Liquidity Position: Adequate**

SPG's cash accruals improved from Rs.46.22 Cr. in FY2023 to Rs.63.27 Cr. in FY2024 (Prov). Its cash accruals are expected to be around Rs.81 Cr. to Rs. 92 Cr. against its expected repayment obligation of Rs.30 Cr. in each year. SPG's current ratio stood at 1.44 times as on March FY2024 (prov) and has a cash and bank balance of Rs. 37.10 Cr. as on 31st March 2024 (Prov). Group has been moderately utilizing its working capital limits with an average utilisation of 33 percent over the sixteen months in SPSCPL ending July 2024 and 77 percent in SDL over the past 16 months ending July 2024. Acuité believes that the liquidity of SPG is likely to remain adequate over the medium term on account of sufficient liquid funds against its maturing debt obligations.

### **Outlook: Stable**

Acuité believes that SPG will maintain 'Stable' outlook over the medium term due to extensive experience of its promoters, healthy scale of operations and improved profitability. The outlook may be revised to 'Positive' if the company registers expected or higher-than expected growth in revenues and profitability while improving its financial risk profile. Conversely, the outlook may be revised to 'Negative' in case of elongation of working capital cycle and decline of profitability margins resulting in deterioration of overall financial risk profile.

### **Other Factors affecting Rating**

None

## Key Financials

Particulars	Unit	FY 24 (Provisional)	FY 23 (Actual)
Operating Income	Rs. Cr.	1128.64	912.12
PAT	Rs. Cr.	35.54	18.66
PAT Margin	(%)	3.15	2.05
Total Debt/Tangible Net Worth	Times	1.15	1.72
PBDIT/Interest	Times	1.79	1.54

### Status of non-cooperation with previous CRA (if applicable)

None

### Any Other Information

None

### Applicable Criteria

- Application Of Financial Ratios And Adjustments: <https://www.acuite.in/view-rating-criteria-53.htm>
- Consolidation Of Companies: <https://www.acuite.in/view-rating-criteria-60.htm>
- Default Recognition: <https://www.acuite.in/view-rating-criteria-52.htm>
- Manufacturing Entities: <https://www.acuite.in/view-rating-criteria-59.htm>

### Note on Complexity Levels of the Rated Instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuité's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on [www.acuite.in](http://www.acuite.in).

### Rating History :

Not applicable

## Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Complexity Level	Quantum (Rs. Cr.)	Rating
Not Applicable	Not avl. / Not appl.	Proposed Long Term Bank Facility	Not avl. / Not appl.	Not avl. / Not appl.	Not avl. / Not appl.	Simple	10.00	ACUITE BBB-   Stable   Assigned

### \*Annexure 2 - List of Entities (applicable for Consolidation or Parent / Group / Govt. Support)

Sr.No.	Company Name
1	Shri Prabhulingeshwar Sugars and Chemicals Limited
2	Gudagunti Sugars And Bioenergies Private Limited
3	Siddapur Distilleries Limited

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### About Acuité Ratings & Research

Acuité is a full-service Credit Rating Agency registered with the Securities & Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI) for Bank Loan Ratings under BASEL-II norms in the year 2012. Acuité has assigned ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Kanjurmarg, Mumbai.

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