

#### Press Release

# K M GLOBAL CREDIT PRIVATE LIMITED - ALOHA 09 2024 December 18, 2025 Rating Reaffirmed



Product	Quantum (Rs. Cr)	Long Term Rating	Short Term Rating	
Pass Through Certificates (PTCs)	2.30	ACUITE BBB+   SO   Reaffirmed	-	
Total Outstanding Quantum (Rs. Cr)	2.30	-	-	
Total Withdrawn Quantum (Rs. Cr)	0.00	-	-	

#### Rating Rationale

Acuité has reaffirmed the long-term rating of 'ACUITE BBB+ (SO)' (read as ACUITE triple B plus (Structured Obligation)) to the Rs. 2.30 Cr. Pass Through Certificate (PTC) (as per the November 2025 payout) issued by ALOHA 09 2024 (The Trust) under a securitisation transaction originated by K M Global Credit Private Limited (The Originator). The series A1 PTCs is backed by a pool of loans consisting of Upskilling Edtech loans (Unsecured) and Rooftop Solar Loans (Secured) which has a current principal outstanding of Rs. 3.09 Cr. after the November 2025 payout. The pool has reached an amortisation of 51.09 % after the November 2025 payout.

#### About the Originator

K M Global Credit Private Limited (KMGCPL) is a B2B2C NBFC lending focused fintech based out of Mumbai which offers lending solutions and unsecured loan options at the point of sale to businesses and consumers. KM Global Credit Private Limited was founded by Aditya Damani (CEO) in 2018. KMGCPL majorly disburses loans in the education, solar/green energy segment and home decor.

# Standalone Rating of the Originator ((if rated by Acuite) Acuite BB+/Stable

#### Assessment of the Pool

K M Global Credit Private Limited (KMGCPL) had Asset Under Management of Rs. 253.16 Cr. as on Mar 31, 2024. The underlying pool of Rs. 6.32 Cr. in the current Pass Through Certificate (PTC) transaction comprises of Upskilling Edtech loans (Unsecured) consisting of 13.81% and Solar and Rooftop Loans (Secured) 86.19% which have been extended towards 271 borrowers, with an average ticket size of Rs. 3,00,600, minimum ticket size of Rs. 41,500 and maximum of Rs. 16,56,928. The current average outstanding per borrower stands at Rs. 2,33,365. The pool has a healthy weighted average seasoning of 11.12 months (minimum 4 months seasoning and maximum of 32 months seasoning). Furthermore, none of the loans in the pool had gone into the Non-CURRENT bucket since origination, which are healthy signs. 26.36% of the borrowers are concentrated in Uttar Pradesh followed by Maharashtra having 12.51% of the pool principle outstanding and Madhya Pradesh 8.88 % of the Principal outstanding. The top 10 borrowers of pool constitute 14.90% (i.e. Rs.94.25 lakhs) of the pool principal O/s.

#### **Transaction Structure**

The rating of Series A1 PTCs addresses the timely payment of the interest on each payout dates and ultimate payment of principal on final maturity date to the series A1 pass-through certificates (PTCs) investors, in accordance with the transaction documentation. Certificates in the nature of pass-through certificates representing an undivided beneficial interest in the trust property of the SPV will be issued to the subscribers in One series, namely the Series A1 PTCs (being the senior tranche). Receivables of the

Seller is proposed to be securitised by way of assignment for Purchase Consideration of proceeds of the PTCs.	out of the issue
Acuité Ratings & Research Limited	www.acuite in

In the event that the collections received in the Collection Period preceding a Payout Date are insufficient to meet the payment of yield to the Series A1 PTCs on the given Payout Date as per the expected payout schedule, then drawdowns may be made upon the External Credit Enhancement on that Payout Date to make whole such insufficiency, to the extent of External Credit Enhancement available.

Also, subject to applicable law, at any time after the residual value i.e., value of outstanding principal of the Facilities comprising the Receivables, falls below 10% of the aggregate principal of the Facilities comprising the Receivables on the Cut Off Date, the Seller will have the option to buy fully performing Facilities underlying the Receivables, exercisable by the Seller in its sole discretion (**Clean Up Call Option**). This option may be exercised only if, at the time of exercise of the Clean Up Call Option by the Seller, the amount available under the Credit Enhancement is greater than the principal balance of non-performing Facilities comprising the Receivables.

#### **Brief Methodology**

Parameters considered are seasoning of the pool, pool vs portfolio comparison, portfolio cuts, amortisation of the pool, internal cash flow modelling, pool characteristics, static pool, dynamic DPDs to assign the rating.

#### Legal Assessment

The final rating is assigned based on the adherence to the structure, terms and covenants detailed in the executed trust deed, servicing agreement, legal opinion, assignment agreement, final term sheet and other documents relevant to the transaction.

#### **Key Risks**

#### **Counter Party Risks**

The average ticket size of the pool is Rs. 3,00,600, minimum ticket size of Rs. 41,500. and maximum of Rs. 16,56,928. Considering the credit profile of the borrowers, the risk of delinquencies/defaults are elevated. These risks of delinquencies are partly mitigated, considering the efficacy of the originator's origination and monitoring procedures.

#### **Concentration Risks**

The underlying pool of Rs. 6.32 Cr. in the current Pass Through Certificate (PTC) transaction comprises of Upskilling Edtech loans (Unsecured) consisting of 13.81% and Solar and Rooftop Loans (Secured) 86.19% have been extended towards 271 borrowers. The top 10 borrowers of pool constitute 14.90% (i.e. Rs. 94.25 lakhs) of the pool principal O/s.

#### Servicing Risks

There is limited track record of servicing PTCs, since this is the first PTC transactions for the originator rated by Acuité.

#### Regulatory Risks

In the event of a regulatory stipulation impacting the bankruptcy remoteness of the structure, the payouts to the PTC holders may be impacted.

#### **Prepayment Risks**

The pool is subject to prepayment risks since rate of interest is significantly high and borrowers may be inclined to shift to low cost options (based on availability). Prepayment risks are partially mitigated by prepayment penalty levied by the company for pre-closures. In case of significant prepayments, the PTC holders will be exposed to interest rate risks, since the cash flows from prepayment will have to be deployed at lower interest rates.

#### Commingling Risk

The transaction is subject to commingling risk since there is a time gap between last collection date and transfer to payout account.

#### Credit Enhancements (CE)

The rating is based on the strength of cash flows from the selected pool of contracts; the credit enhancement is available to the Series A1 PTCs in the form of:

- i. Over collateralisation of Rs 0.79 Cr
- ii. Excess Interest Spread of Rs 0.36 Cr
- iii. Cash Collateral of Rs 0.38 Cr

#### **Rating Sensitivity**

- Collection performance of the underlying pool
- Credit quality of the underlying borrowers
- Decrease in cover available for PTC payouts from the credit enhancement
- Adherence to terms and conditions, as stipulated in the Transaction Documents

#### **All Covenants**

#### PORTFOLIO AND RECEIVABLES CRITERIA

Top State concentration to be not more than 30% of the Pool Principal

Receivables comprising the Receivables shall be identified on the basis of criteria specified below:

- Minimum Holding Period (MHP) of the Receivables should meet the criteria set under the Securitization Guidelines;
- Balance Tenor of the underlying loans to be more than 365 days
- Loans are existing at the time of selection, and have not been terminated or prepaid;
- Compliance with "know your customer" norms specified by the RBI;
- Loans are not overdue and are current as of cutoff date:

The Loans should not have been rescheduled or restructured by the Seller up to the Cut-off Date save and except for moratorium availed by certain Obligors from March 2020 to August 2020 pursuant to the RBI notification no. RBI/2019-20/244 dated May 23, 2020 read with RBI notification no. RBI/2019-20/186 dated March 27, 2020 and RBI Notification dated April 17, 2020 Compliance with "know your customer" norms specified by the RBI.

Chartered Accountants shall carry out a sample audit of contracts included in the Receivables to determine their existence, whether they meet with the selection criteria and whether they have adequate documentation. The portfolio audit certificates will be available with the Trustee for inspection.

Additionally, In case of happening of any of the following events during the tenure of the PTCs:

- The Cumulative Collection Efficiency in respect of the Pool is less than 95% for any 2 consecutive payouts and/or;
- The PAR>90 of the Pool is more than 5.00% of the Initial Principal Outstanding.

then, 100% EIS shall be utilized to make principal payments to the Series A1 investors as long as the Series A1 PTCs are live.

Further, the Servicer Event of Default as per the term sheet will include, *inter alia*:

- Insolvency and insolvency analogous event.
- Breach of terms of any Transaction Documents that has a material adverse effect on its ability to
  continue to perform its obligations under the Transaction Documents or is likely to be prejudicial to the
  Receivables to the Trustee under the Assignment Agreement in any way, including the collection of
  the Receivables and/or commencement of enforcement proceedings in respect of Receivables
- Failure of two successive discretionary audits testing the ability of the Servicer to meet the standards with respect to collection standards, management, governance, internal systems and processes, and data integrity, as may be required by the Trustee. The Trustee may authorise an independent agency to conduct such discretionary audits on the Servicer on its behalf.

#### All Assumptions

Acuité has arrived at a base case delinquency estimate basis its analysis of the company's historical static pool and further applied appropriate stress factors to the base loss figures to arrive at the final loss estimates. The loss estimate also consider the risk profile of the particular asset class, the borrower strata, economic risks, collection efficiency over the past several months as well as the credit quality of the originator. Acuité also has simulated the potential losses to an extent by applying sensitivity analysis.

#### **Liquidity Position**

#### Adequate

The liquidity position in the transaction is adequate. The cash collateral available in the transaction amounts to Rs 0.38 Cr . The PTC payouts are also be supported by an internal credit enhancement in the form of Over collateralization of Rs 0.79 Cr and excess interest spread of Rs 0.36 Cr after the November 2025 payout.

#### **Outlook: Not Applicable**

**Key Financials - Originator** 

Particulars	Unit	FY25 (Actual)	FY24 (Actual)
Total Assets**	Rs. Cr.	204.80	208.61
Total Income*	Rs. Cr.	14.12	17.10
PAT	Rs. Cr.	(8.39)	(2.57)
Net Worth	Rs. Cr.	46.85	48.96
Return on Average Assets (RoAA)	(%)	(4.06)	(1.59)
Return on Average Net Worth (RoNW)	(%)	(17.51)	(5.95)
Debt/Equity	Times	3.23	2.99
Gross NPA	(%)	2.44	1.45
Net NPA	(%)	2.06	1.19

<sup>\*</sup>Total income equals to Net Interest Income plus other income.

#### Status of disclosure of all relevant information about the Obligation being Rated Non-public information

**Any Other Information** None

#### Note on complexity levels of the rated instrument

In order to inform the investors about complexity of instruments, Acuité has categorized such instruments in three levels: Simple, Complex and Highly Complex. Acuite's categorisation of the instruments across the three categories is based on factors like variability of the returns to the investors, uncertainty in cash flow patterns, number of counterparties and general understanding of the instrument by the market. It has to be understood that complexity is different from credit risk and even an instrument categorized as 'Simple' can carry high levels of risk. For more details, please refer Rating Criteria "Complexity Level Of Financial Instruments" on <u>www.acuite.in</u>. **Applicable Criteria** 

- Application Of Financial Ratios And Adjustments: https://www.acuite.in/view-rating-criteria-
- Default Recognition: https://www.acuite.in/view-rating-criteria-52.htm
- Explicit Credit Enhancements: https://www.acuite.in/view-rating-criteria-49.htm
- Non-Banking Financing Entities: https://www.acuite.in/view-rating-criteria-44.htm
- Securitized Transactions: https://www.acuite.in/view-rating-criteria-48.htm

<sup>\*\*</sup>Total assets adjusted to Deferred Tax liabilty

# Rating History - PTC

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook
10 Jan 2025	Pass Through Certificate	Long Term	5.53	ACUITE BBB+ (SO ) (Assigned)
14 Nov 2024	Pass Through Certificate	Long Term	5.53	ACUITE Provisional BBB+ (\$0 ) (Assigned)

# Rating History - Originator (if applicable)

Date	Name of Instruments/Facilities	Term	Amount (Rs. Cr)	Rating/Outlook		
	Term Loan	Long Term		ACUITE BB+   Stable (Reaffirmed)		
	Term Loan	Long Term	0.44	ACUITE BB+   Stable (Reaffirmed)		
	Term Loan	Long Term	7.17	ACUITE BB+   Stable (Reaffirmed)		
	Term Loan	Long Term	6.00	ACUITE BB+   Stable (Reaffirmed)		
_	Proposed Term Loan	Long Term		ACUITE BB+   Stable (Reaffirmed)		
24 Sep-	Proposed Non Convertible Debentures	Long Term	0.45	ACUITE BB+   Stable (Reaffirmed)		
2025	Non-Covertible Debentures (NCD)	Long Term	2.43	ACUITE BB+   Stable (Reaffirmed)		
	Non-Covertible Debentures (NCD)	Long Term	0.40	ACUITE BB+   Stable (Reaffirmed)		
	Non-Covertible Debentures (NCD)	Long Term		ACUITE BB+   Stable (Reaffirmed)		
	Non-Covertible Long Debentures (NCD) Term 1.60			ACUITE BB+   Stable (Reaffirmed)		
	Term Loan	Long Term		ACUITE BB+   Stable (Reaffirmed)		
	Term Loan	Long Term	3.54	ACUITE BB+   Stable (Reaffirmed)		
	Term Loan	Long Term		ACUITE BB+   Stable (Reaffirmed)		
	Term Loan	Long Term	14.17	ACUITE BB+ (Downgraded & Issuer not co- operating* from ACUITE BBB-   Stable)		
	Term Loan	Long Term		ACUITE BB+ (Downgraded & Issuer not co- operating* from ACUITE BBB-   Stable)		
	Term Loan	Long Term	11.01	ACUITE BB+ (Downgraded & Issuer not co- operating* from ACUITE BBB-   Stable)		
_	Term Loan	Long 5.00 ACUITE BB+ (Downgraded & Issuer not a operating* from ACUITE BBB-   Stable				
	Term Loan	Long Term	10.00	ACUITE BB+ (Downgraded & Issuer not co- operating* from ACUITE BBB-   Stable)		
	Non-Covertible Debentures (NCD)			ACUITE BB+ (Downgraded & Issuer not co- operating* from ACUITE BBB-   Stable)		
	Non-Covertible Debentures (NCD)	Long Term	0.40	ACUITE BB+ (Downgraded & Issuer not co- operating* from ACUITE BBB-   Stable)		
00 1.4	Non-Covertible Debentures (NCD)	Long Term	2.00	ACUITE BB+ (Downgraded & Issuer not co- operating* from ACUITE BBB-   Stable)		
08 Jul 2025	Non-Covertible Debentures (NCD)	Long Term	1.60	ACUITE BB+ (Downgraded & Issuer not co- operating* from ACUITE BBB-   Stable)		
	Proposed Term Loan	Long Term	20.93	ACUITE BB+ (Downgraded & Issuer not co- operating* from ACUITE BBB-   Stable)		
	Proposed Non Convertible Debentures	Long Term	0.45	ACUITE BB+ (Downgraded & Issuer not co- operating* from ACUITE BBB-   Stable)		
	Term Loan	Long Term		ACUITE BB+ (Downgraded & Issuer not co- operating* from ACUITE BBB-   Stable)		
-	Non-Covertible	Long				

	Debentures (NCD)	Term	1.50	ACUITE Not Applicable (Withdrawn)	
	Non-Covertible Debentures (NCD)	Long Term	3.50	ACUITE Not Applicable (Withdrawn)	
	Non-Covertible Debentures (NCD)	Long Term	2.25	ACUITE Not Applicable (Withdrawn)	
	Non-Covertible Debentures (NCD)	Long Term	0.87	ACUITE Not Applicable (Withdrawn)	
	Term Loan	Long Term	5.00	ACUITE BBB-   Stable (Reaffirmed)	
	Proposed Non Convertible Debentures	Long Term	4.45	ACUITE BBB-   Stable (Reaffirmed)	
	Proposed Long Term Bank Facility	Long Term	10.00	ACUITE BBB-   Stable (Reaffirmed)	
	Non-Covertible Debentures (NCD)	Long Term	1.50	ACUITE BBB-   Stable (Reaffirmed)	
	Non-Covertible Debentures (NCD)	Long Term	3.50	ACUITE BBB-   Stable (Reaffirmed)	
	Non-Covertible Debentures (NCD)	Long Term	2.25	ACUITE BBB-   Stable (Reaffirmed)	
19 Jul 2024	Non-Covertible Debentures (NCD)	Long Term	0.87	ACUITE BBB-   Stable (Reaffirmed)	
2024	Non-Covertible Debentures (NCD)	Long Term	2.43	ACUITE BBB-   Stable (Reaffirmed)	
	Term Loan	Long Term	14.17	ACUITE BBB-   Stable (Reaffirmed)	
	Term Loan	Long Term	6.81	ACUITE BBB-   Stable (Reaffirmed)	
	Term Loan	Long Term	11.01	ACUITE BBB-   Stable (Reaffirmed)	
	Term Loan	Long Term	6.67	ACUITE BBB-   Stable (Reaffirmed)	
	Term Loan	Long Term	7.08	ACUITE BBB-   Stable (Reaffirmed)	
	Term Loan	Long Term	3.75	ACUITE BBB-   Stable (Reaffirmed)	
	Term Loan	Long Term	8.80	ACUITE BBB-   Stable (Reaffirmed)	
	Proposed Term Loan	Long Term	26.20	ACUITE BBB-   Stable (Reaffirmed)	
21 Jul 2023-	Proposed Non Convertible Debentures	Long Term	10.00	ACUITE BBB-   Stable (Reaffirmed)	
2023	Proposed Long Term Bank Facility	Long Term	40.00	ACUITE BBB-   Stable (Assigned)	
	Non-Covertible Debentures (NCD)	Long Term	1.50	ACUITE BBB-   Stable (Reaffirmed)	
	Non-Covertible Debentures (NCD)	Long Term	3.50	ACUITE BBB-   Stable (Reaffirmed)	
	Term Loan	Long Term	8.80	ACUITE BBB-   Stable (Assigned)	
08 Sep 2022	Proposed Term Loan	Long Term	26.20	ACUITE BBB-   Stable (Assigned)	
2022	Proposed Non Convertible Debentures	Long Term	15.00	ACUITE BBB-   Stable (Assigned)	

### Annexure - Details of instruments rated

Lender's Name	ISIN	Facilities	Date Of Issuance	Coupon Rate	Maturity Date	Quantum (Rs. Cr.)	Complexity Level	Rating
Not Applicable	Not avl. / Not appl.	Pass Through Certificate	24 Oct 2024	12.50	28 Feb 2029	2.30	Highly Complex	ACUITE BBB+   SO   Reaffirmed

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#### About Acuité Ratings & Research

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