

Press Release
Goa Institute of Management

June 11, 2019



Rating Update

Total Bank Facilities Rated*	Rs.27.45 Cr.#
Long Term Rating	ACUITE BBB+ Issuer not co-operating*

#Refer Annexure for details

*The issuer did not co-operate; based on best available information.

Rating Rationale

Acuité has reviewed the long-term rating of '**ACUITE BBB+** (read as **ACUITE triple B plus**) on the Rs.27.45 crore bank facilities of Goa Institute of Management (GIM). This rating is now an indicative rating and is based on best available information.

GIM was founded in 1993 by Father Romuald D'Souza, Former Director, Xavier School of Management-Jamshedpur and Founder-Director of Xavier Institute of Management Bhubaneshwar, along with a few senior industry members. The society currently operates a Bschool in Goa under the said name.

The institute offers a full-time (two year) residential Post-Graduate Diploma in Management (PGDM), a three-year part time PGDM and PGDM Healthcare Management (PGDM-HCM). GIM has sanctioned intake of 240 seats for its full time PGDM, 60 seats for PGDM (part time) and 60 for PGDM-HCM. The institute has two campuses in Goa, one at Ribandar for PGDM-HCM and the other at Sanquelim (Goa). The institute also has an active collaboration with the University of Antwerp (Belgium), Universidade Catolica, Lisbon (Portugal) and the Technical University Ingolstadt (Germany) for joint projects and student exchanges.

Non-cooperation by the issuer/borrower: Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit such information before due date.

This rating is therefore being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

Applicable Criteria

- Default Recognition - <https://www.acuite.in/view-rating-criteria-17.htm>
- Entities in Service Sector - <http://acuite.in/view-rating-criteria-8.htm>

Limitation regarding information availability: The rating is based on information available from sources other than the issuer/borrower (in the absence of information provided by the issuer/borrower). Acuité endeavoured to gather information about the entity / industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

About the Rated Entity- Key Financials

The rated entity has not shared the latest financial statements despite repeated requests.

Status of non-cooperation with previous CRA (if applicable)

None

Any other information

Acuité is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups.

Rating History (Upto last three years)

Date	Name of Instrument / Facilities	Term	Amount (Rs. Cr)	Ratings/Outlook
21-Mar-2018	Overdraft	Long Term	5.00	ACUITE BBB+/ Stable (Assigned)
	Term loans I	Long Term	10.30	ACUITE BBB+/ Stable (Assigned)
	Term loans II	Long Term	7.50	ACUITE BBB+/ Stable (Assigned)
	Dropline Overdraft	Long Term	3.00	ACUITE BBB+/ Stable (Assigned)
	Proposed Bank Facility	Long Term	1.65	ACUITE BBB+/ Stable (Assigned)
	Secured Overdraft	Long Term	3.40	ACUITE BBB/ Stable (Withdrawn)
	Term loans I	Long Term	12.05	ACUITE BBB Stable (Withdrawn)
	Term loans II	Long Term	0.59	ACUITE BBB/ Stable (Withdrawn)
	Term loans III	Long Term	7.91	ACUITE BBB/ Stable (Withdrawn)
	Bank guarantee	Short Term	3.50	ACUITE A3+ (Withdrawn)
20-Dec-2016	Term Loan	Long Term	12.05	ACUITE BBB/ Stable (Reaffirmed)
	Term Loan	Long Term	0.59	ACUITE BBB/ Stable (Reaffirmed)
	Term Loan	Long Term	7.91	ACUITE BBB/ Stable (Reaffirmed)
	Secured Overdraft	Long Term	3.40	ACUITE BBB/ Stable (Reaffirmed)
	Bank Guarantee	Short Term	3.50	ACUITE A3+ (Reaffirmed)

***Annexure – Details of instruments rated**

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Crore)	Ratings/Outlook
Overdraft	Not Applicable	Not Applicable	Not Applicable	5.00	ACUITE BBB+ Issuer not co-operating*
Term loans I	Not Applicable	Not Applicable	Not Applicable	10.30	ACUITE BBB+ Issuer not co-operating*
Term loans II	Not Applicable	Not Applicable	Not Applicable	7.50	ACUITE BBB+ Issuer not co-operating*
Dropline Overdraft	Not Applicable	Not Applicable	Not Applicable	3.00	ACUITE BBB+ Issuer not co-operating*
Proposed Bank Facility	Not Applicable	Not Applicable	Not Applicable	1.65	ACUITE BBB+ Issuer not co-operating*

*The issuer did not co-operate; based on best available information.

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About Acuité Ratings & Research:

Acuité Ratings & Research Limited (*Erstwhile SMERA Ratings Limited*) is a full-service Credit Rating Agency registered with the Securities and Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI), for Bank Loan Ratings under BASEL-II norms in the year 2012. Since then, it has assigned more than 6,000 credit ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Mumbai.

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