

Press Release

Autocop India Private Limited

July 15, 2019



Rating Withdrawn

Total Bank Facilities Rated*	Rs.59.76 Cr. #
Long Term Rating	ACUITE BB+ (Withdrawn)

Refer Annexure for details

Acuité has reviewed and withdrawn the long-term rating of '**ACUITE BB+**' (read as **ACUITE double B plus**) on the Rs. 59.76 crore bank facilities of **AUTOCOP INDIA PRIVATE LIMITED (AIPL)**. This rating is an indicative rating and is based on best available information.

The rating is being withdrawn on account of request received from the company and NOC received from the banker.

AIPL, incorporated in 1991, is a Mumbai-based company promoted by Mr. Umesh Deshpande, Mr. Suhas Doshi and Mrs. Rashmi Umesh Deshpande. The company deals in car infotainment products and home security equipment. AIPL has exclusive distribution rights for accessories of General Motors Ltd for India. The company has also been dealing in Panasonic car batteries and Renault car accessories from May 2013 and 2016 respectively. Also, AIPL has started trading of Nakamichi car audio systems in FY2019. AIPL manufactures car security equipments, including central locking systems, power windows, reverse warning systems, gear locks and vehicle tracking systems. The company has two manufacturing facilities, one at Baddi, Himachal Pradesh and the other at Nashik, Maharashtra. The combined production capacity stands at 9, 00,000 lakh units per annum.

Analytical Approach

Acuité has considered the standalone financial and business risk profiles of AIPL to arrive at the rating.

About the Rated Entity - Key Financials

	Unit	FY19 (Provisional)	FY18 (Actual)	FY17 (Actual)
Operating Income	Rs. Cr.	246.47	238.61	261.05
EBITDA	Rs. Cr.	15.18	12.61	14.48
PAT	Rs. Cr.	3.27	2.87	3.09
EBITDA Margin	(%)	6.16	5.29	5.55
PAT Margin	(%)	1.33	1.20	1.18
ROCE	(%)	11.79	10.17	11.11
Total Debt/Tangible Net Worth	Times	1.24	1.12	1.30
PBDIT/Interest	Times	1.65	1.65	1.65
Total Debt/PBDIT	Times	4.50	4.55	4.35
Gross Current Assets (Days)	Days	189	187	190

Status of non-cooperation with previous CRA (if applicable)

None.

Any other information

None.

Applicable Criteria

- Default Recognition - <https://www.acuite.in/view-rating-criteria-17.htm>
- Manufacturing Entities - <https://www.acuite.in/view-rating-criteria-4.htm>
- Trading Entities - <https://www.acuite.in/view-rating-criteria-6.htm>
- Financial Ratios And Adjustments- <https://www.acuite.in/view-rating-criteria-20.htm>

Note on complexity levels of the rated instrument

<https://www.acuite.in/criteria-complexity-levels.htm>

Rating History (Upto last three years)

Date	Name of Instrument / Facilities	Term	Amount (Rs. Cr.)	Ratings/Outlook
03-May-2019	Cash Credit	Long Term	26.00*	ACUITE BB+/Stable (Downgraded)
	Cash Credit	Long Term	26.00#	ACUITE BB+/Stable (Downgraded)
	Cash Credit	Long Term	2.50^	ACUITE BB+/Stable (Assigned)
	Term Loans	Long Term	0.05	ACUITE BB+/Stable (Downgraded)
	Term Loans	Long Term	5.21	ACUITE BB+/Stable (Assigned)
01-Nov-2018	Cash Credit	Long Term	52.00^	ACUITE BBB- (Indicative)
	Term Loan	Long Term	1.00	ACUITE BBB- (Indicative)
	Buyers Credit	Short Term	1.00*	ACUITE A3+ (Indicative)
	Bank Guarantee	Short Term	0.50*	ACUITE A3+ (Indicative)
	Letter of Credit	Short Term	5.00*	ACUITE A3+ (Indicative)
23-Sept-2017	Cash Credit	Long Term	52.00^	ACUITE BBB-/Stable (Reaffirmed)
	Term Loan	Long Term	1.00	ACUITE BBB-/Stable (Reaffirmed)
	Buyers Credit	Short Term	1.00*	ACUITE A3+ (Reaffirmed)
	Bank Guarantee	Short Term	0.50*	ACUITE A3+ (Reaffirmed)
	Letter of Credit	Short Term	5.00*	ACUITE A3+ (Reaffirmed)
	Term Loan	Long Term	1.23	ACUITE BBB/Stable (Assigned)
	Buyers Credit	Short Term	1.00*	ACUITE A3+ (Assigned)
	Loan Equivalent Risk on forward contracts	Short Term	1.25*	ACUITE A3+ (Assigned)
	Bank Guarantee	Short Term	0.50*	ACUITE A3+ (Assigned)
	Letter of Credit	Short Term	5.00*	ACUITE A3+ (Assigned)

*Cash Credit of Rs. 26.00 crore from Axis Bank includes sub-limit of WCDL, bill discounting, bank guarantee and letter of credit to the extent of Rs. 13.00 crore, Rs.2.00 crore, Rs.0.50 crore and Rs.5.00 crore respectively.

#Cash Credit of Rs. 26.00 crore from Yes Bank includes sub-limit of bill discounting, import letter of credit, financial bank guarantee/ standby line of credit, bank guarantee and WCDL to the extent of Rs. 10.00 crore, Rs.20.00 crore, Rs.20.00 crore, Rs. 3.00 crore and Rs.26.00 crore respectively.

[^]Cash credit of Rs.2.50 crore from HDFC Bank includes sub-limit of WCDL and letter of credit to the extent of Rs.2.50 crore.

#Annexure – Details of instruments rated

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings/Outlook
Cash Credit	Not Applicable	Not Applicable	Not Applicable	26.00*	ACUITE BB+ (Withdrawn)
Cash Credit	Not Applicable	Not Applicable	Not Applicable	26.00#	ACUITE BB+ (Withdrawn)
Cash Credit	Not Applicable	Not Applicable	Not Applicable	2.50 [^]	ACUITE BB+ (Withdrawn)
Term Loans	Not Applicable	Not Applicable	Not Applicable	0.05	ACUITE BB+ (Withdrawn)
Term Loans	Not Applicable	Not Applicable	Not Applicable	5.21	ACUITE BB+ (Withdrawn)

*Cash Credit of Rs. 26.00 crore from Axis Bank includes sub-limit of WCDL, bill discounting, bank guarantee and letter of credit to the extent of Rs. 13.00 crore, Rs.2.00 crore, Rs.0.50 crore and Rs.5.00 crore respectively.

#Cash Credit of Rs. 26.00 crore from Yes Bank includes sub-limit of bill discounting, import letter of credit, financial bank guarantee/ standby line of credit, bank guarantee and WCDL to the extent of Rs. 10.00 crore, Rs.20.00 crore, Rs.20.00 crore, Rs. 3.00 crore and Rs.26.00 crore respectively.

[^]Cash credit of Rs.2.50 crore from HDFC Bank includes sub-limit of WCDL and letter of credit to the extent of Rs.2.50 crore.

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About Acuité Ratings & Research:

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