

Brahma Industries Private Limited

Facilities	Amount (Rs Crore)	Ratings/Outlook
Cash Credit	2.00	SMERA BB/Stable (Upgraded from SMERA BB-/Stable)
Letter of Credit	9.00	SMERA A4+ (Reaffirmed)
Proposed Cash Credit	1.00	SMERA BB/Stable (Upgraded from SMERA BB-/Stable)
Proposed Letter of Credit	3.00	SMERA A4+ (Reaffirmed)

SMERA has upgraded the long term rating on the Rs.3.00 crore fund based facilities of Brahma Industries Private Limited (BIPL) to '**SMERA BB**' (**read as SMERA double B**) from 'SMERA BB-' (**read as SMERA double B minus**) and reaffirmed the short term rating on the Rs.12.00 crore facilities to '**SMERA A4+**' (**read as SMERA A four plus**). The outlook is '**Stable**'.

To arrive at the rating, SMERA has consolidated the business and financial risk profiles of Rajkripal Lumbars Limited (RKL), BIPL and Trish Impex Private Limited (TIPL) together referred to as the 'RajKripal Group'. The consolidation is in the view of the common ownership and operational linkages within the group.

The upgrade takes into account the improved financial risk profile marked by moderate operating income net income and improvement in coverage indicators as per provisional financials of FY2015-16. The ratings also draw support from the group's established operations and experienced management. However, the ratings are constrained by the intensely competitive segment of the timber industry and working capital intensive operations.

Update

The group has reported profit after tax (PAT) of Rs.1.88 crore on operating income of Rs.179.20 crore in FY2015-16 (Provisional) as compared to PAT of Rs.0.41 crore on operating income of Rs.149.82 crore a year earlier. The operating income increased by 19.61 per cent while PAT rose by Rs.360.84 crore in FY2015-16 (Provisional) as against the previous year. The interest coverage ratio stands at 2.42 percent in FY2015-16 (Provisional) as compared to 1.36 per cent a year earlier. The DSCR stands at 2.00 per cent in FY2015-16 (Provisional) as compared to 1.30 per cent in FY2014-15. The gearing registered improvement to 0.23 times in FY2015-16 (Provisional) as compared to 0.31 times in FY2014-15. The net worth of the company improved to Rs.70.74 crore in FY2015-16 (Provisional) as against Rs.59.90 crore a year earlier.

However, the company's profitability margins remain susceptible to volatility in the prices of timber. Also, the group is exposed to unfavourable changes in government regulations. The group operates in the competitive segment of the timber industry.

Outlook- Stable

SMERA believes that the group will maintain a stable outlook over the medium term and continue to benefit from its experienced management and moderate financial risk profile. The outlook may be revised to 'Positive' in case the group registers envisaged operating income and profitability margins. Conversely, the outlook may be revised to 'Negative' in case of deterioration of the financial risk profile and liquidity position.

Rating Sensitivity Factors

- Scaling up operations while maintaining profitability margins
- Management of working capital cycle

Criteria applied to arrive at the ratings:

- Trading Entities
- Consolidation

About the Group

The Raj Kripal Group is engaged in the trading of timber wood, teak wood and cashew. The group comprises three entities namely Rajkripal Lumbars Limited (RKL), Brahma Industries Private Limited (BIPL) and Trish Impex Private Limited (TIPL) managed by Mr. Sunil Garg and family.

About the Company

BIPL, incorporated in 2007, is a Delhi-based company promoted by Mr. Sunil Garg. The company trades in teak wood imported from Africa and South America. The processing facility is located at Gandhidham, Gujarat.

Rating History

			Ratings	
Date of Issuance	Facilities	Amount (Rs. crore)	Long Term	Rating Outlook
17 Dec, 2015	Cash Credit	2.00	SMERA BB- (Upgraded from SMERA B/Stable)	Stable
	Letter of Credit	9.00	SMERA A4+ (Upgraded from SMERA A4)	-
	Proposed Cash Credit	1.00	SMERA BB- (Upgraded from SMERA B/Stable)	Stable
	Proposed Letter of Credit	3.00	SMERA A4+ (Upgraded from SMERA A4)	-
16 Jan, 2015	Cash Credit	2.00	SMERA B (Assigned)	Stable
	Letter of Credit	9.00	SMERA A4 (Assigned)	-
	Proposed Cash Credit	1.00	SMERA B (Assigned)	Stable
	Proposed Letter of Credit	3.00	SMERA A4 (Assigned)	-

Contacts:

Analytical	Business Development
Mr. Mohit Jain Vice President – Ratings Operations, Tel: +91-22-6714 1105 Cell: 9619911017 Email: mohit.jain@smera.in	Mr. Suman M Vice President – Business Development, Corporate Ratings Tel: +91-22-6714 1151 Cell: +91-9892306888 Email: suman.m@smera.in

ABOUT SMERA

SMERA Ratings Limited is a joint initiative of SIDBI, Dun & Bradstreet Information Services India Private Limited (D&B) and leading public and private sector banks in India. SMERA is registered with SEBI as a Credit Rating Agency and accredited by Reserve Bank of India. For more details, please visit www.smera.in

Disclaimer: A SMERA rating does not constitute an audit of the rated entity and should not be treated as a recommendation or opinion that is intended to substitute for a financial adviser's or investor's independent assessment of whether to buy, sell or hold any security. SMERA ratings are based on the data and information provided by the issuer and obtained from other reliable sources. Although reasonable care has been taken to ensure that the data and information is true, SMERA, in particular, makes no representation or warranty, expressed or implied with respect to the adequacy, accuracy or completeness of the information relied upon. SMERA is not responsible for any errors or omissions and especially states that it has no financial liability whatsoever for any direct, indirect or consequential loss of any kind arising from the use of its ratings. SMERA ratings are subject to a process of surveillance which may lead to a revision in ratings as and when the circumstances so warrant. Please visit our website (www.smera.in) for the latest information on any instrument rated by SMERA.