

## Press Release

### United Fortune International Private Limited

October 03, 2018

### Rating Update



<b>Total Bank Facilities Rated</b>	Rs. 22.00 Cr. #
<b>Long Term Rating</b>	ACUITE BBB- Issuer not co-operating*

#Refer Annexure for details

\*The issuer did not co-operate; based on best available information.

### Rating Rationale

Acuité has reviewed long-term rating of '**ACUITE BBB-**' (read as **ACUITE triple B minus**) to the Rs. 22.00 crore bank facilities of United Fortune International Private Limited). This rating is now an indicative rating and is based on best available information.

### Non-cooperation by the issuer/borrower:

Acuité has been requesting for data, information and undertakings from the rated entity for conducting surveillance & review of the rating. However, the issuer/borrower failed to submit such information before due date.

This rating is therefore being flagged as "Issuer not-cooperating", in line with prevailing SEBI regulations and Acuité's policies.

### Applicable Criteria

- Default Recognition - <https://www.acuite.in/view-rating-criteria-17.htm>
- Financial Ratios And Adjustments - <https://www.acuite.in/view-rating-criteria-40.htm>
- Manufacturing Entities - <https://www.acuite.in/view-rating-criteria-4.htm>

### Limitation regarding information availability:

The rating is based on information available from sources other than the issuer/borrower (in the absence of information provided by the issuer/borrower). Acuité endeavoured to gather information about the entity / industry from the public domain. Therefore, Acuité cautions lenders and investors regarding the use of such information, on which the indicative credit rating is based.

### About the Rated Entity:

The PNL Group consists of two companies - United Fortune International Private Limited and Pinnacle Nexus Limited. The companies are engaged in the export of readymade garments, fabrics, imitation jewellery among others to Africa, Asia and the Middle East. PNL was incorporated in 2007 and is led by Mr. Sohail Munshi (Chairman and Managing Director) while United Fortune International Private Limited (UFIP) established in 2011, is headed by Mr. Ahteshman Munshi, CMD.

For FY2014-15, the group registered profit after tax (PAT) of Rs.2.36 cr on operating income of Rs.226.04 cr, as compared with PAT of Rs.1.51 cr on operating income of Rs.113.70 cr for FY2013-14. On standalone basis, PNL registered profit after tax (PAT) of Rs.1.12 cr on operating income of Rs.102.61 cr, as compared with PAT of Rs.0.62 cr on operating income of Rs.56.47 cr for FY2013-14.

### Status of non-cooperation with previous CRA (if applicable)

None

### Any other information

Acuite is yet to receive the latest No Default Statement (NDS) from the rated entity, despite repeated requests and follow-ups.

### Rating History (Upto last three years)

Date	Name of Instrument / Facilities	Term	Amount (Rs. Cr.)	Ratings/Outlook
15-May-2017	Packing Credit	Long term	18.00	ACUITE BBB-(Indicative)
	Packing Credit	Long term	4.00	ACUITE BBB-(Indicative)
19-Jan-2016	Packing Credit	Long term	22.00	ACUITE BBB-/Stable (Assigned)

### #Annexure – Details of instruments rated

Name of the Facilities	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. Cr.)	Ratings/Outlook
Packing Credit	Not Applicable	Not Applicable	Not Applicable	18.00	ACUITE BBB-Issuer not co-operating*
Packing Credit	Not Applicable	Not Applicable	Not Applicable	4.00	ACUITE BBB-Issuer not co-operating*

\*The issuer did not co-operate; based on best available information.

### Contacts

Analytical	Rating Desk
Aditya Gupta Head - Corporate and Infrastructure Sector Ratings Tel: 022-67141111 <a href="mailto:aditya.gupta@acuite.in">aditya.gupta@acuite.in</a>  Viren Rangparia Analyst - Rating Operations Tel: 022-67141363 <a href="mailto:viren.rangparia@acuiterratings.in">viren.rangparia@acuiterratings.in</a>	Varsha Bist Manager - Rating Desk Tel: 022-67141160 <a href="mailto:rating.desk@acuite.in">rating.desk@acuite.in</a>

### About Acuite Ratings & Research:

Acuite Ratings & Research Limited (Erstwhile SMERA Ratings Limited) is a full-service Credit Rating Agency registered with the Securities and Exchange Board of India (SEBI). The company received RBI Accreditation as an External Credit Assessment Institution (ECAI), for Bank Loan Ratings under BASEL-II norms in the year 2012. Since then, it has assigned more than 6,000 credit ratings to various securities, debt instruments and bank facilities of entities spread across the country and across a wide cross section of industries. It has its Registered and Head Office in Mumbai.

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